

Local Market Update for December 2021

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

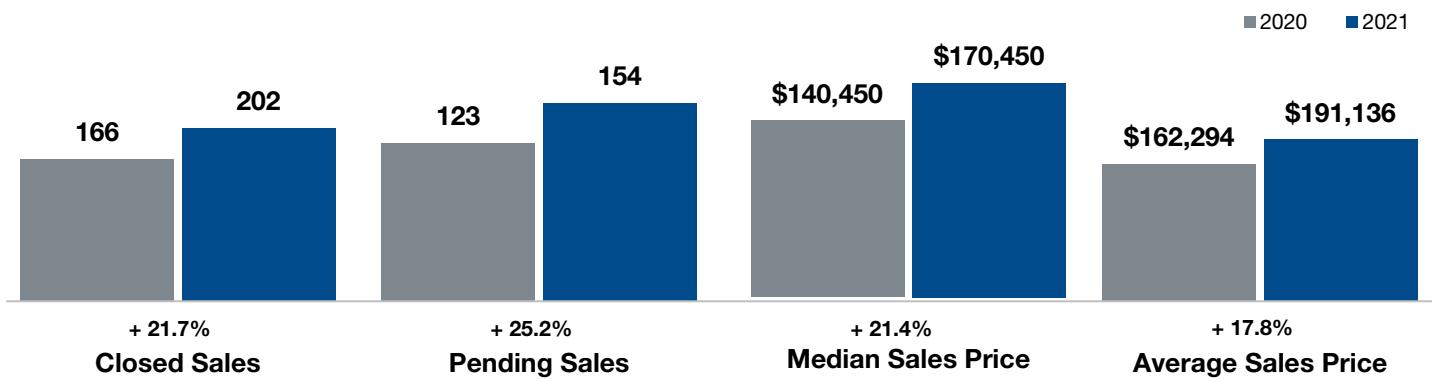


Madison County

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	121	143	+ 18.2%	1,913	2,372	+ 24.0%
Closed Sales	166	202	+ 21.7%	1,752	2,166	+ 23.6%
Median Sales Price	\$140,450	\$170,450	+ 21.4%	\$139,000	\$159,000	+ 14.4%
Percent of Original List Price Received*	94.9%	95.9%	+ 1.1%	95.7%	97.3%	+ 1.7%
Months Supply of Inventory	1.2	1.1	- 8.3%	--	--	--
Inventory of Homes for Sale	181	205	+ 13.3%	--	--	--

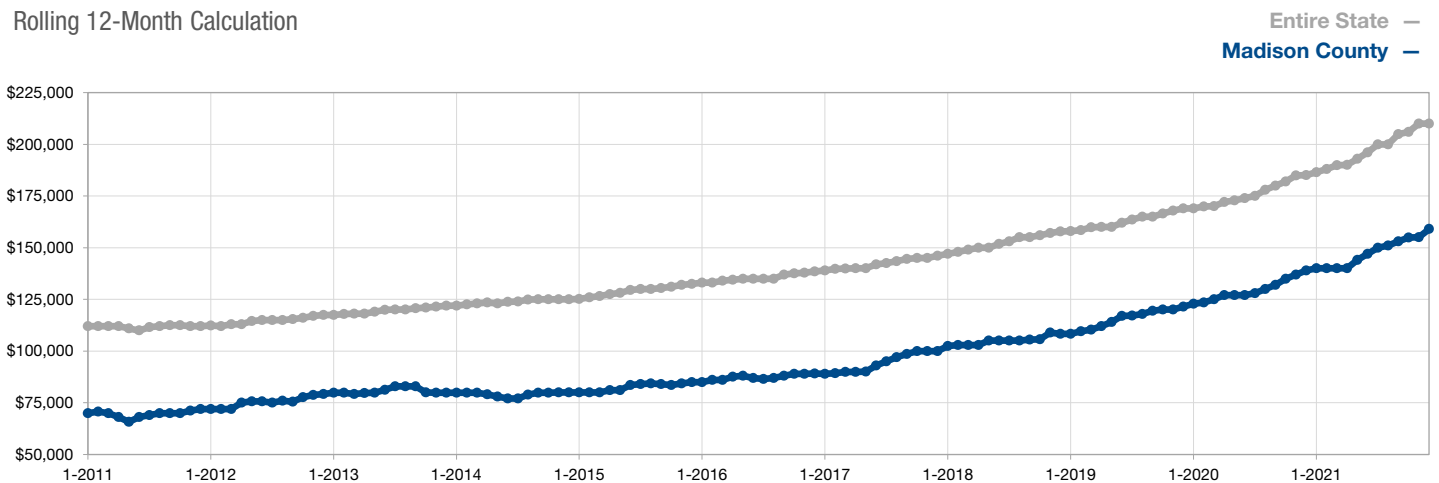
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.