

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

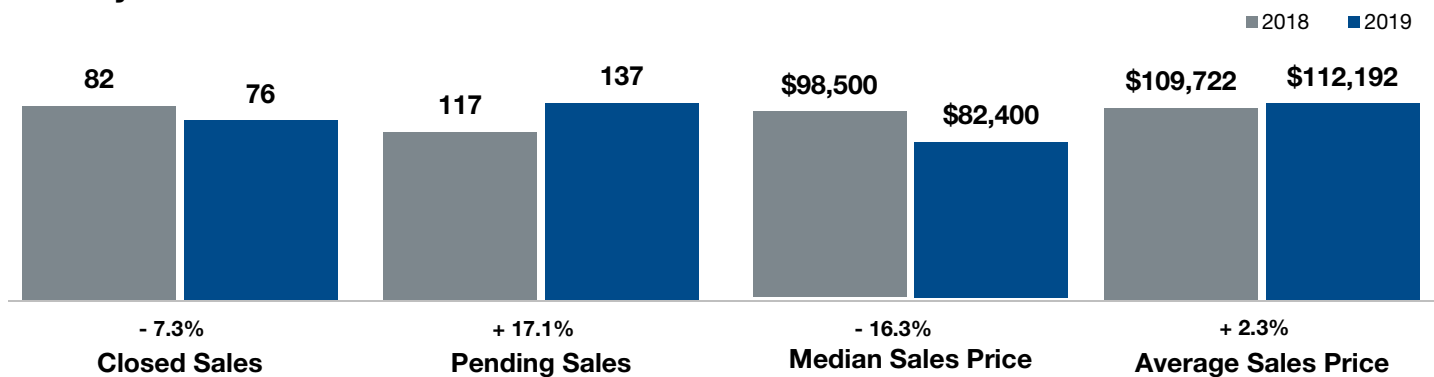


Madison County

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	110	136	+ 23.6%	110	136	+ 23.6%
Closed Sales	82	76	- 7.3%	82	76	- 7.3%
Median Sales Price	\$98,500	\$82,400	- 16.3%	\$98,500	\$82,400	- 16.3%
Percent of Original List Price Received*	92.3%	91.8%	- 0.5%	92.3%	91.8%	- 0.5%
Months Supply of Inventory	2.7	2.8	+ 3.7%	--	--	--
Inventory of Homes for Sale	373	386	+ 3.5%	--	--	--

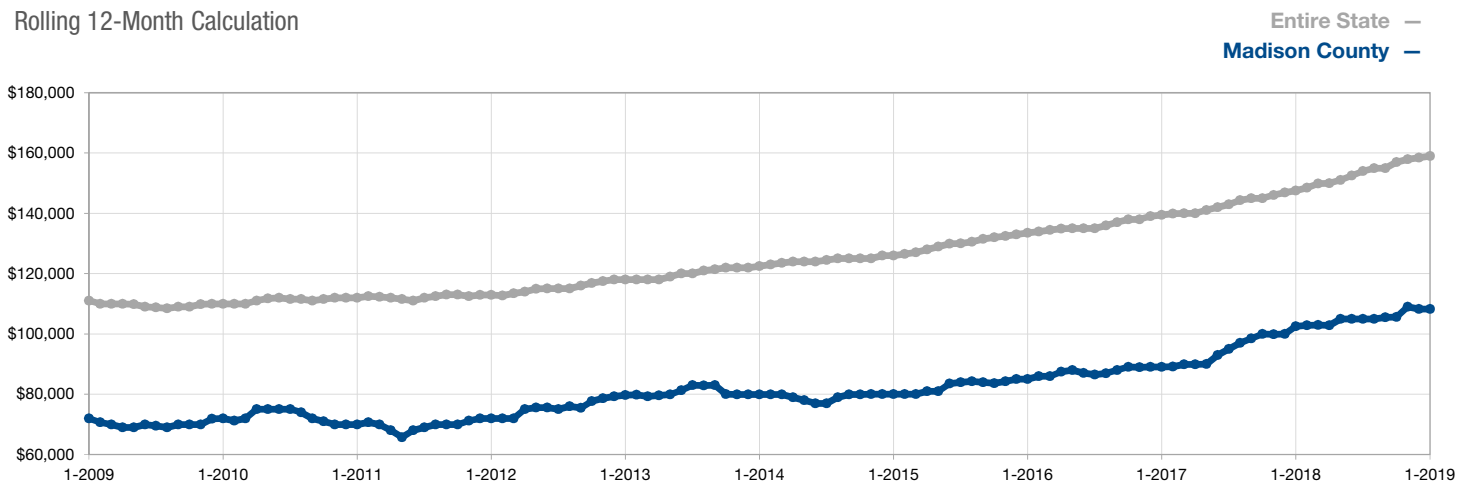
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.