

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

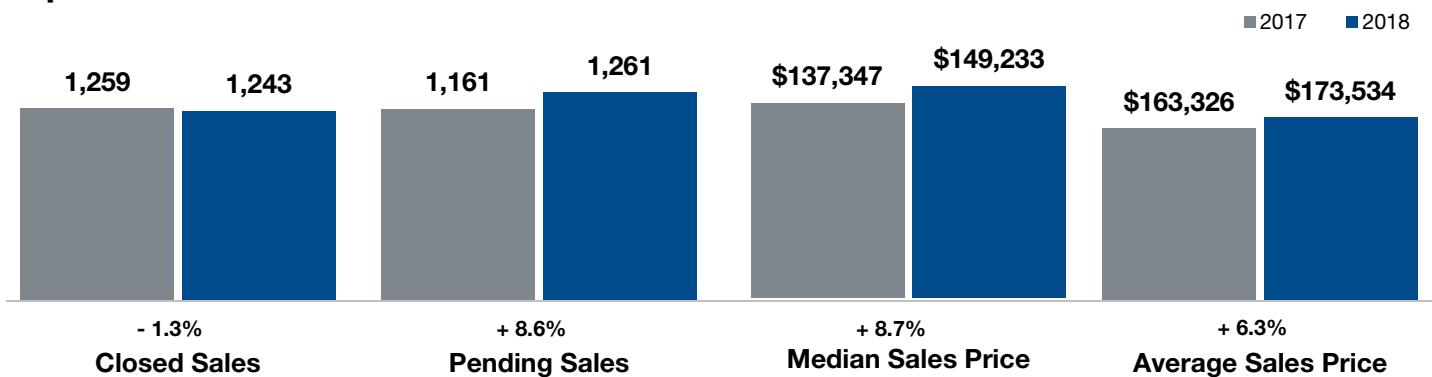


Marion County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	1,463	1,562	+ 6.8%	14,156	14,450	+ 2.1%
Closed Sales	1,259	1,243	- 1.3%	11,357	11,320	- 0.3%
Median Sales Price	\$137,347	\$149,233	+ 8.7%	\$135,000	\$149,900	+ 11.0%
Percent of Original List Price Received*	94.9%	95.5%	+ 0.6%	95.2%	96.5%	+ 1.4%
Months Supply of Inventory	2.9	2.6	- 10.3%	--	--	--
Inventory of Homes for Sale	3,578	3,213	- 10.2%	--	--	--

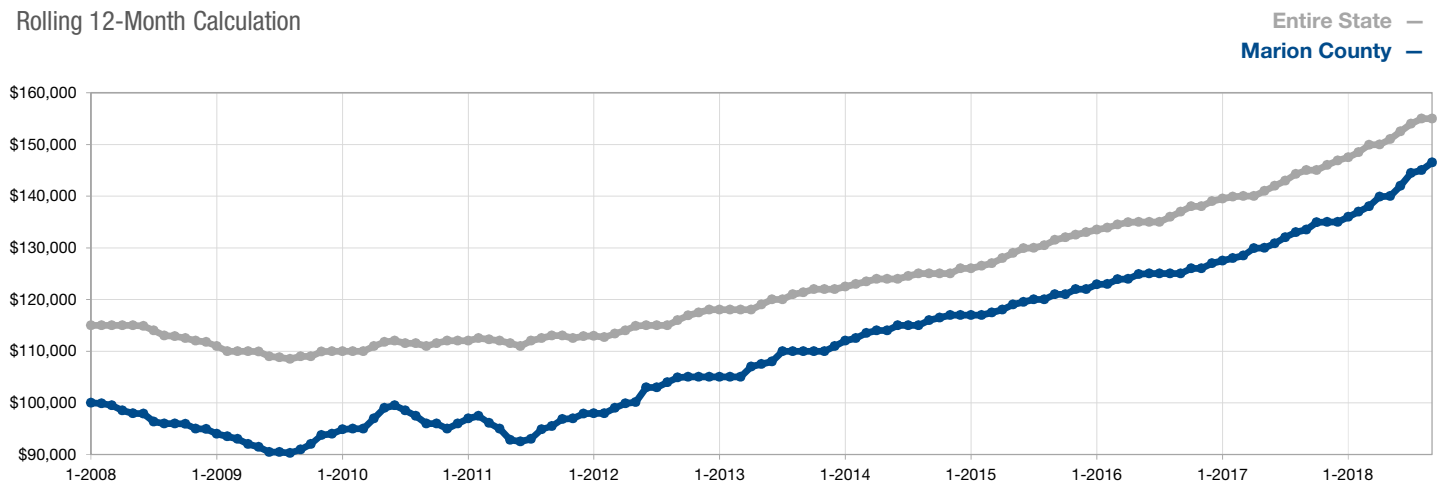
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.