

Local Market Update for December 2021

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

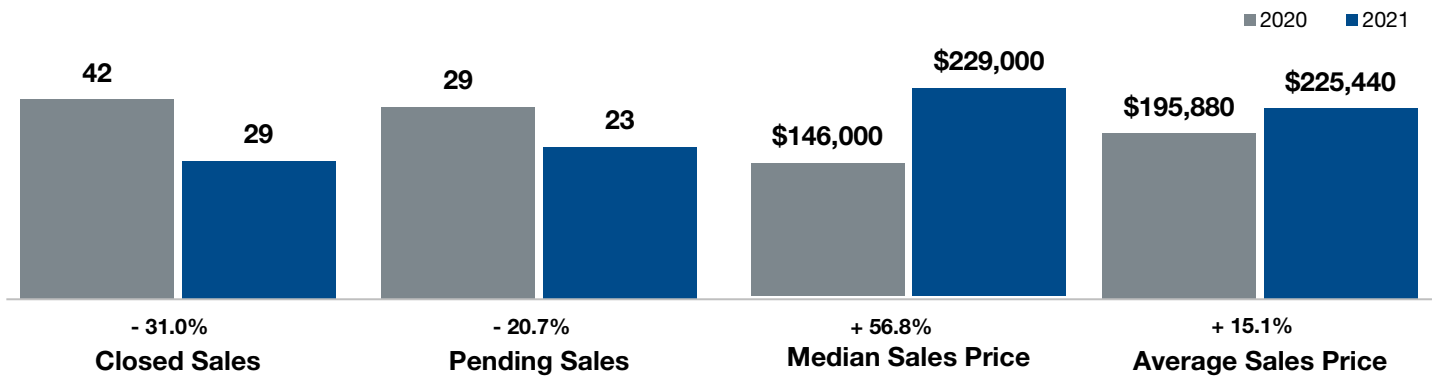


Marshall County

| Key Metrics | December | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2020 | 2021 | Percent Change | Thru 12-2020 | Thru 12-2021 | Percent Change |
| New Listings | 31 | 18 | - 41.9% | 438 | 444 | + 1.4% |
| Closed Sales | 42 | 29 | - 31.0% | 448 | 418 | - 6.7% |
| Median Sales Price | \$146,000 | \$229,000 | + 56.8% | \$165,000 | \$185,000 | + 12.1% |
| Percent of Original List Price Received* | 94.8% | 97.7% | + 3.1% | 95.9% | 97.9% | + 2.1% |
| Months Supply of Inventory | 2.0 | 1.8 | - 10.0% | -- | -- | -- |
| Inventory of Homes for Sale | 74 | 61 | - 17.6% | -- | -- | -- |

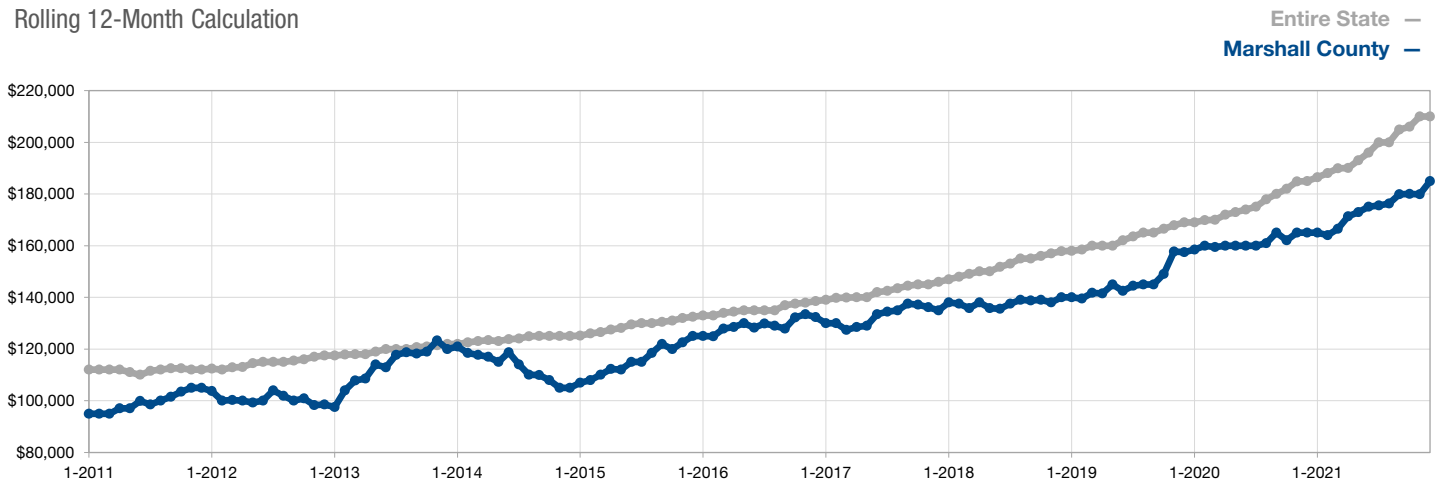
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.