

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

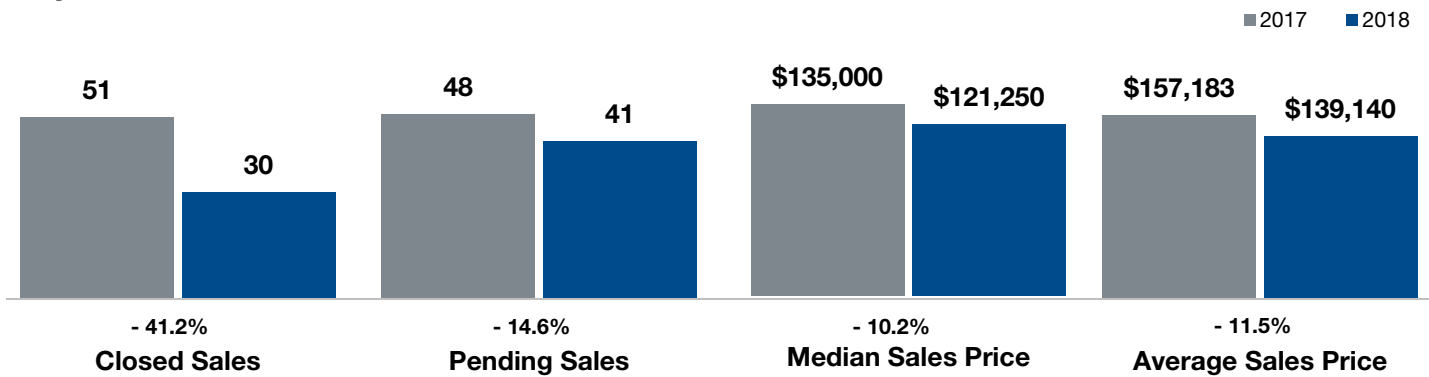


Marshall County

Key Metrics	May			Year to Date		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	58	52	- 10.3%	254	205	- 19.3%
Closed Sales	51	30	- 41.2%	160	113	- 29.4%
Median Sales Price	\$135,000	\$121,250	- 10.2%	\$129,250	\$131,000	+ 1.4%
Percent of Original List Price Received*	95.8%	94.1%	- 1.8%	94.3%	95.0%	+ 0.7%
Months Supply of Inventory	29.6	31.4	+ 6.1%	--	--	--
Inventory of Homes for Sale	1,045	1,008	- 3.5%	--	--	--

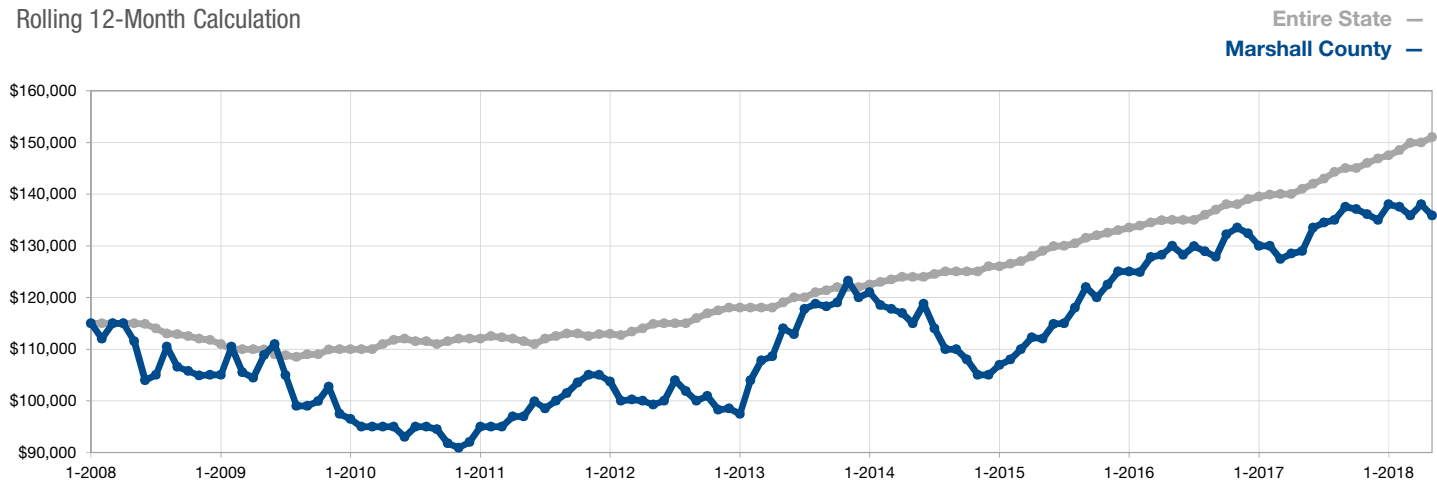
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.