

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

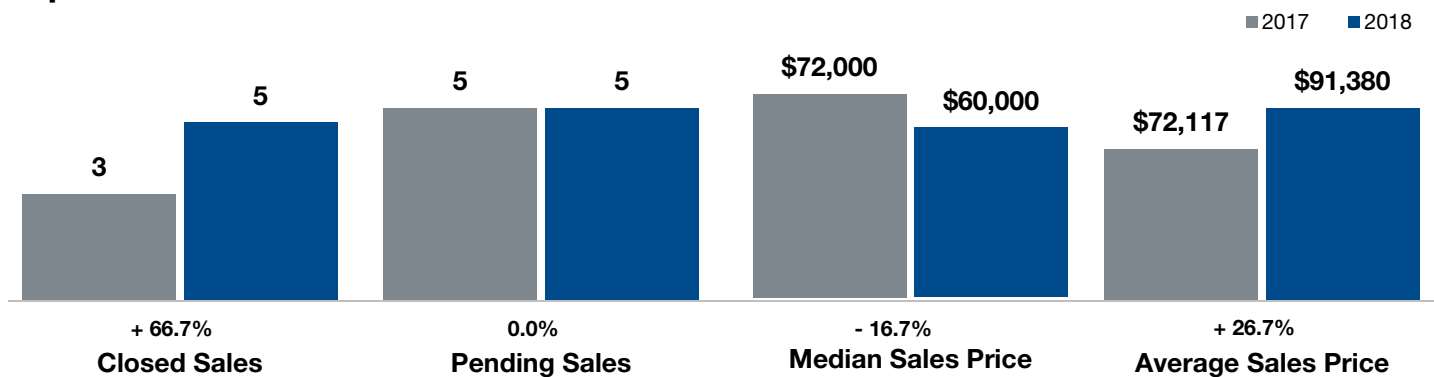


Martin County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	7	5	- 28.6%	66	73	+ 10.6%
Closed Sales	3	5	+ 66.7%	48	43	- 10.4%
Median Sales Price	\$72,000	\$60,000	- 16.7%	\$89,250	\$108,000	+ 21.0%
Percent of Original List Price Received*	94.7%	91.7%	- 3.2%	91.4%	92.2%	+ 0.9%
Months Supply of Inventory	6.1	8.0	+ 31.1%	--	--	--
Inventory of Homes for Sale	33	37	+ 12.1%	--	--	--

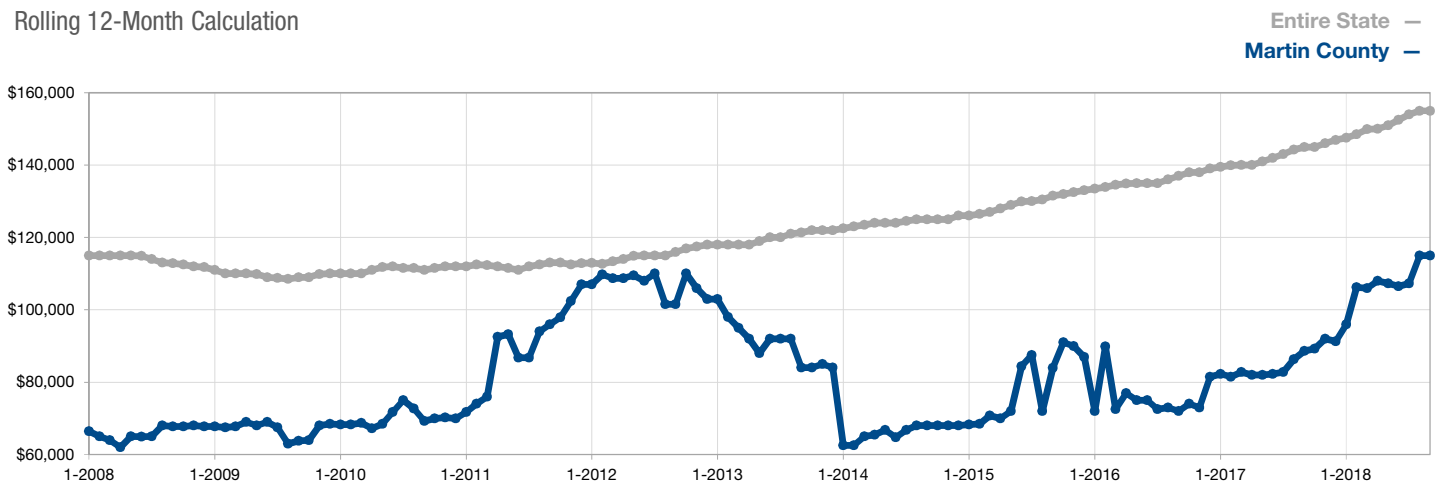
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.