

# Local Market Update for May 2018

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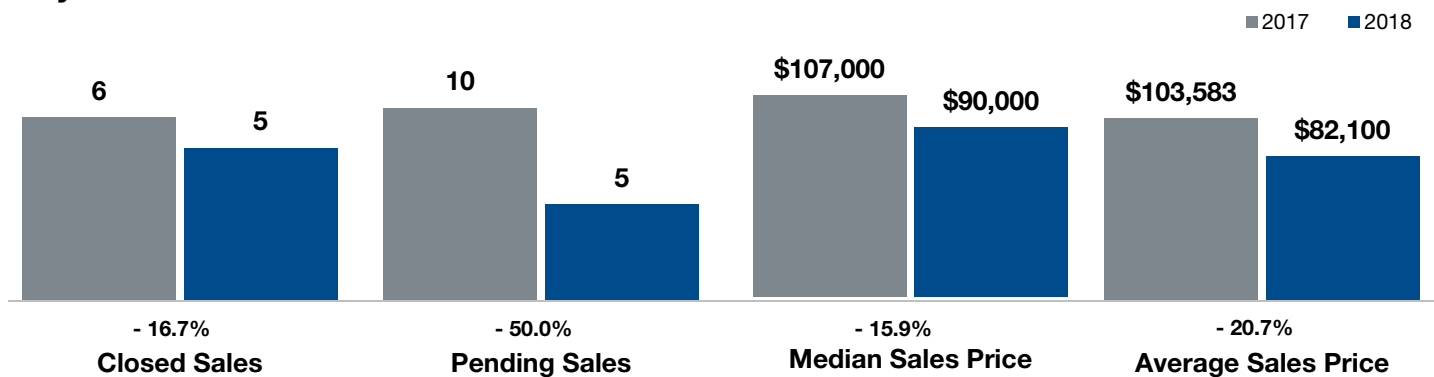


## Martin County

| Key Metrics                              | May       |                 |                | Year to Date |                  |                |
|--|-----------|-----------------|----------------|--------------|------------------|----------------|
|  | 2017      | 2018            | Percent Change | Thru 5-2017  | Thru 5-2018      | Percent Change |
| New Listings                             | 12        | 10              | - 16.7%        | 38           | 36               | - 5.3%         |
| Closed Sales                             | 6         | 5               | - 16.7%        | 27           | 21               | - 22.2%        |
| Median Sales Price                       | \$107,000 | <b>\$90,000</b> | - 15.9%        | \$84,000     | <b>\$134,500</b> | + 60.1%        |
| Percent of Original List Price Received* | 92.8%     | <b>82.4%</b>    | - 11.2%        | 91.0%        | <b>91.9%</b>     | + 1.0%         |
| Months Supply of Inventory               | 5.9       | <b>8.4</b>      | + 42.4%        | --           | --               | --             |
| Inventory of Homes for Sale              | 29        | <b>38</b>       | + 31.0%        | --           | --               | --             |

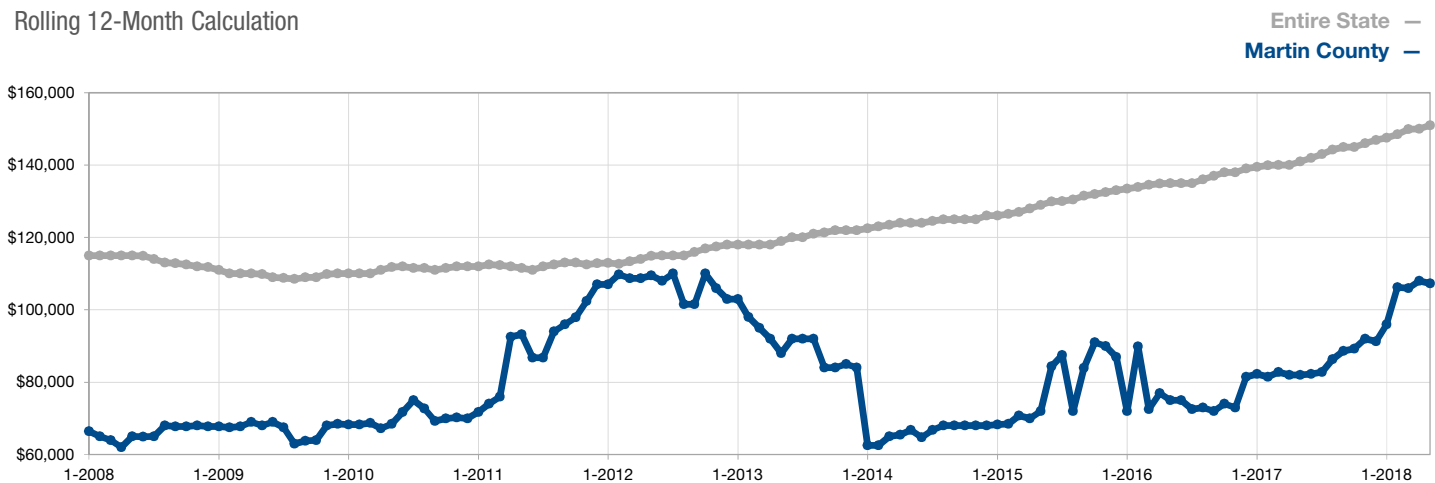
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### May



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.