

Local Market Update for August 2020

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

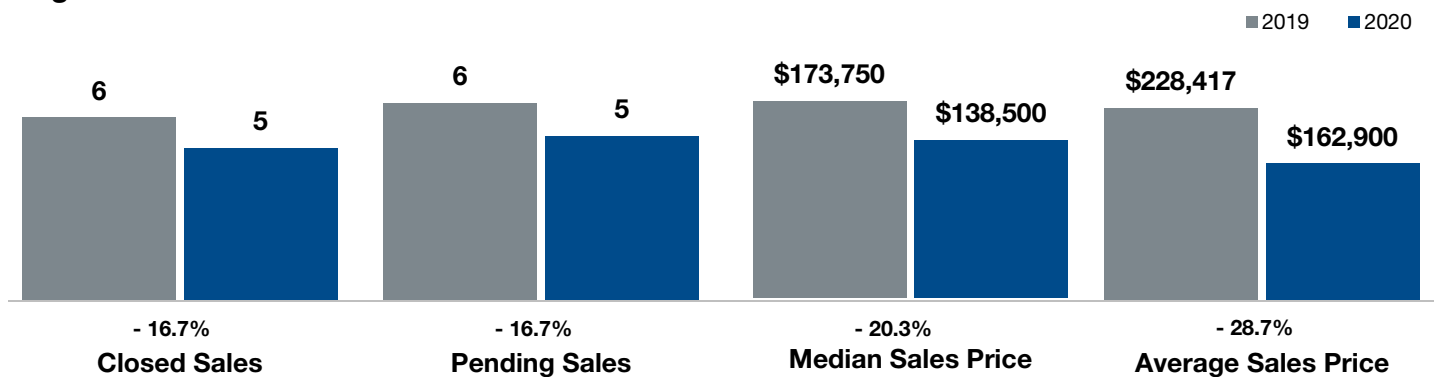


Martin County

Key Metrics	August			Year to Date		
	2019	2020	Percent Change	Thru 8-2019	Thru 8-2020	Percent Change
New Listings	10	6	- 40.0%	43	48	+ 11.6%
Closed Sales	6	5	- 16.7%	29	40	+ 37.9%
Median Sales Price	\$173,750	\$138,500	- 20.3%	\$131,000	\$133,000	+ 1.5%
Percent of Original List Price Received*	95.4%	97.0%	+ 1.7%	95.0%	95.2%	+ 0.2%
Months Supply of Inventory	6.0	2.0	- 66.7%	--	--	--
Inventory of Homes for Sale	26	10	- 61.5%	--	--	--

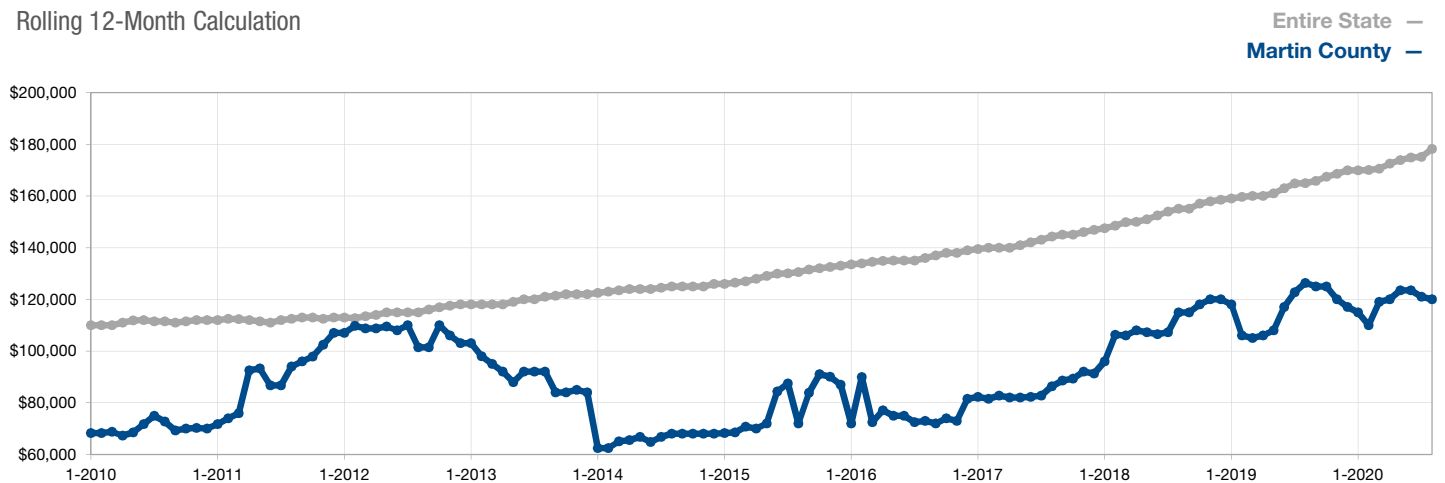
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

August



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.