

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

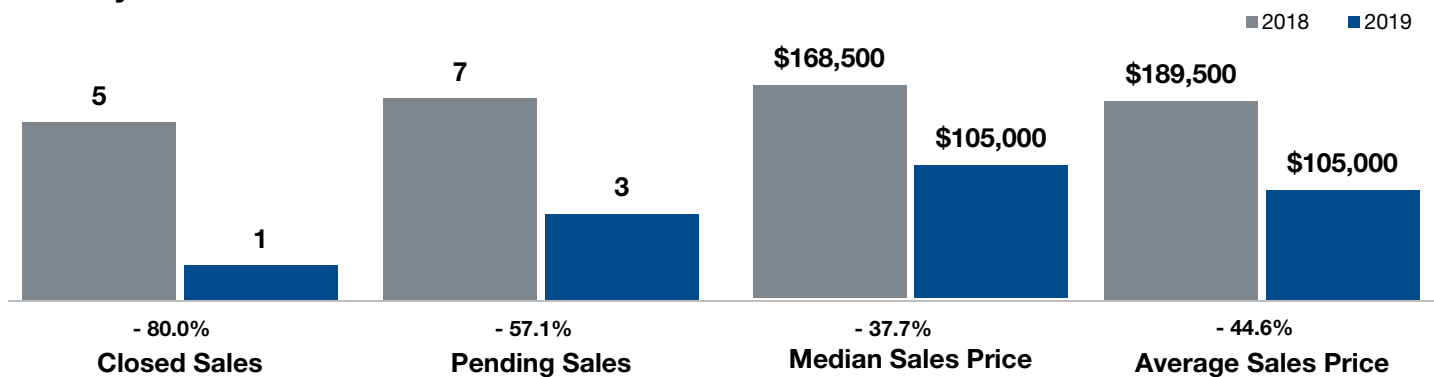


Martin County

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	7	6	- 14.3%	7	6	- 14.3%
Closed Sales	5	1	- 80.0%	5	1	- 80.0%
Median Sales Price	\$168,500	\$105,000	- 37.7%	\$168,500	\$105,000	- 37.7%
Percent of Original List Price Received*	96.9%	97.2%	+ 0.3%	96.9%	97.2%	+ 0.3%
Months Supply of Inventory	4.6	6.1	+ 32.6%	--	--	--
Inventory of Homes for Sale	24	29	+ 20.8%	--	--	--

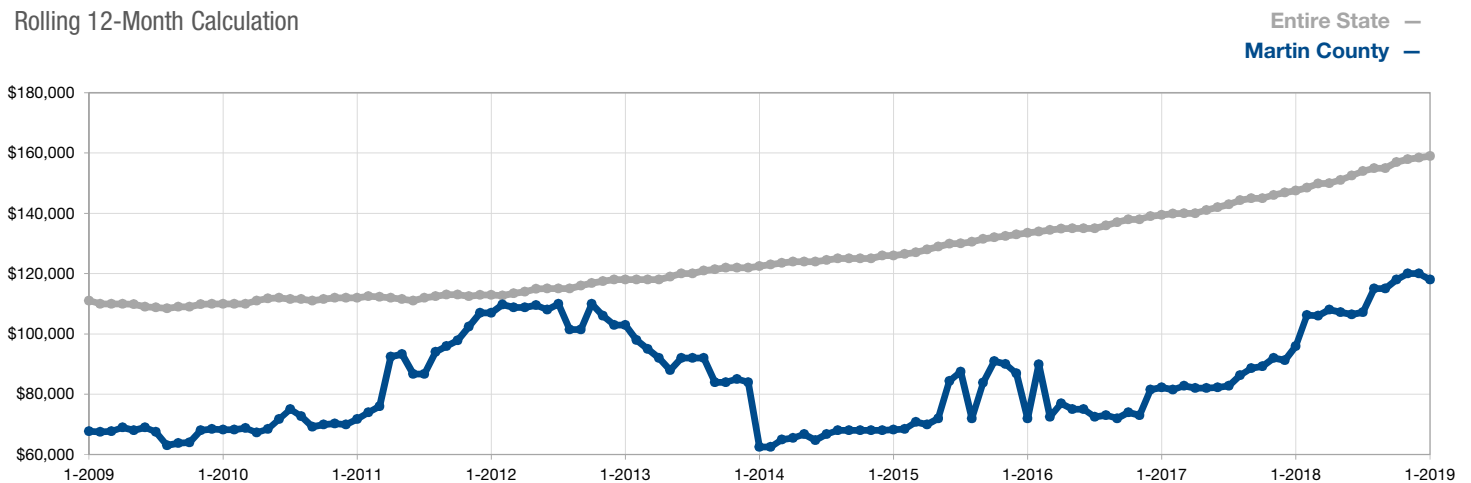
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.