

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

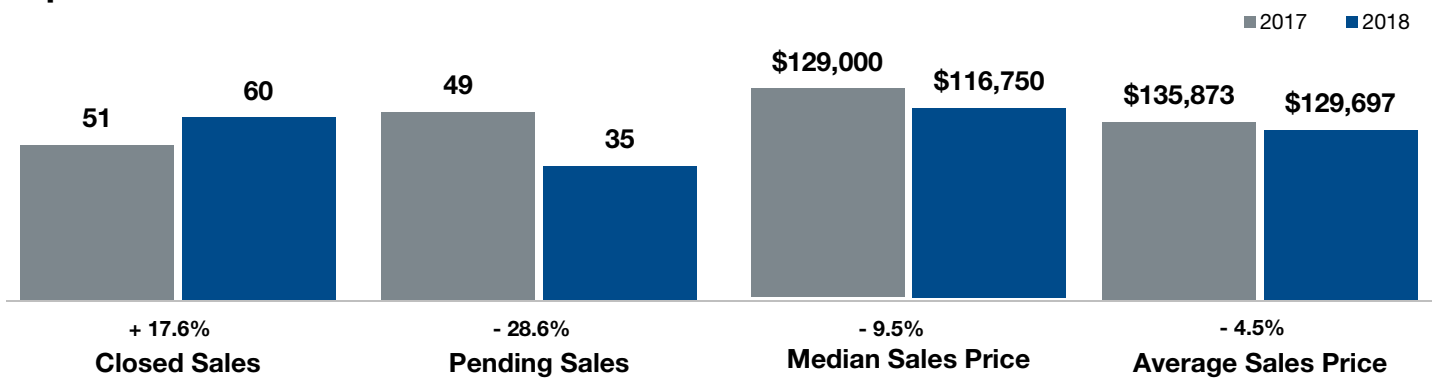


Montgomery County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	63	55	- 12.7%	479	542	+ 13.2%
Closed Sales	51	60	+ 17.6%	372	421	+ 13.2%
Median Sales Price	\$129,000	\$116,750	- 9.5%	\$115,900	\$117,500	+ 1.4%
Percent of Original List Price Received*	94.3%	94.9%	+ 0.6%	93.5%	94.9%	+ 1.5%
Months Supply of Inventory	3.7	2.7	- 27.0%	--	--	--
Inventory of Homes for Sale	154	129	- 16.2%	--	--	--

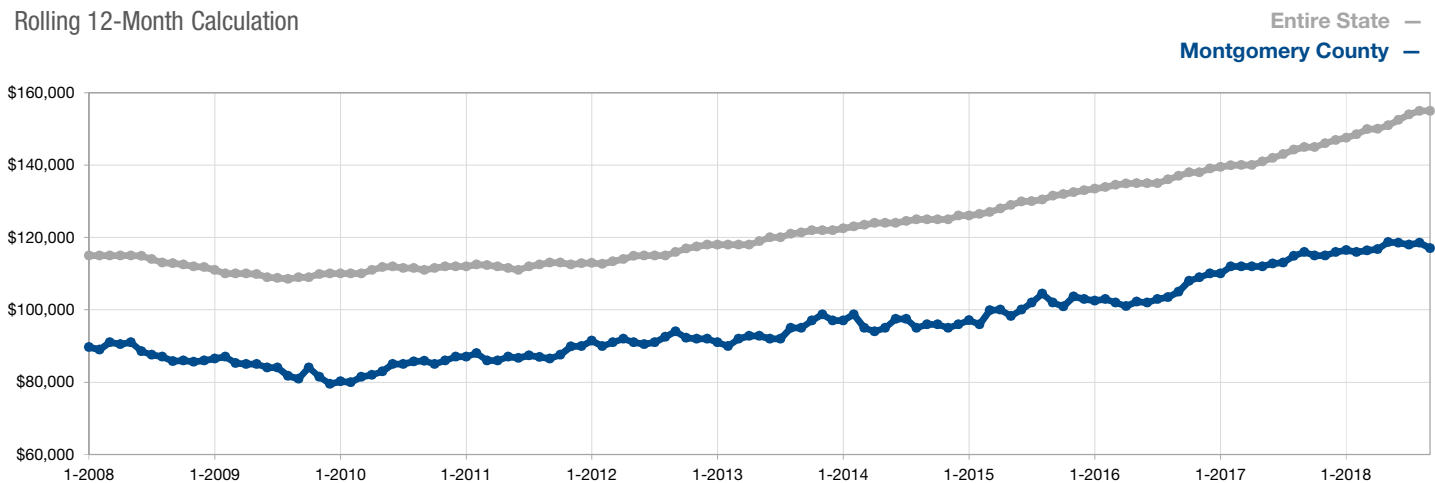
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.