

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

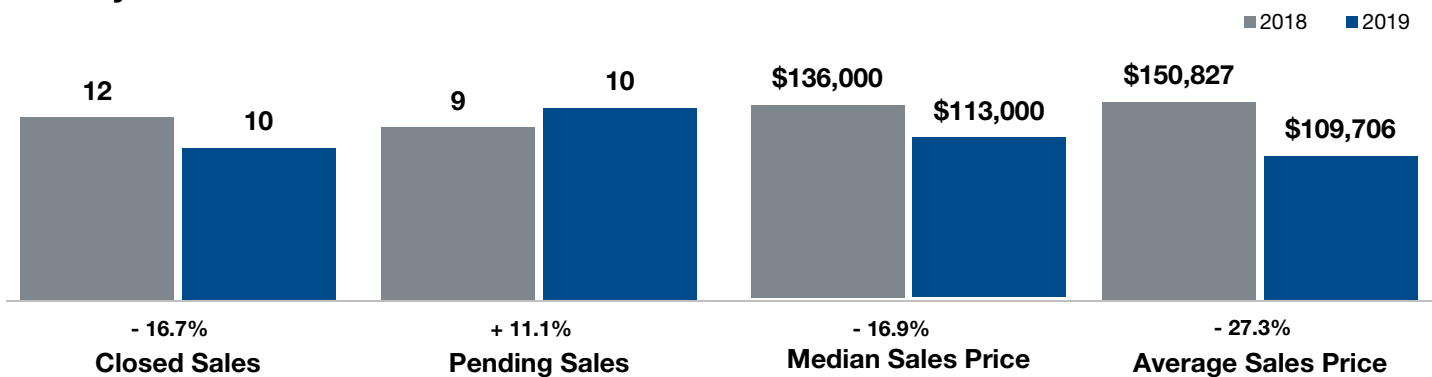


Newton County

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	15	13	- 13.3%	15	13	- 13.3%
Closed Sales	12	10	- 16.7%	12	10	- 16.7%
Median Sales Price	\$136,000	\$113,000	- 16.9%	\$136,000	\$113,000	- 16.9%
Percent of Original List Price Received*	91.9%	87.6%	- 4.7%	91.9%	87.6%	- 4.7%
Months Supply of Inventory	4.3	5.3	+ 23.3%	--	--	--
Inventory of Homes for Sale	65	67	+ 3.1%	--	--	--

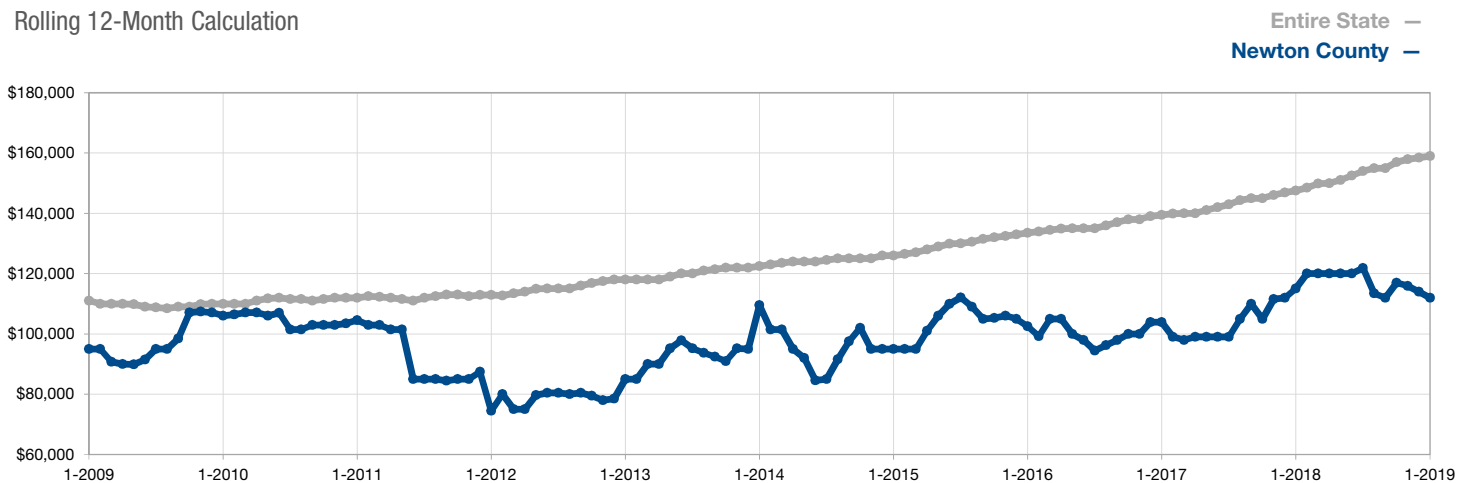
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.