

Local Market Update for December 2021

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

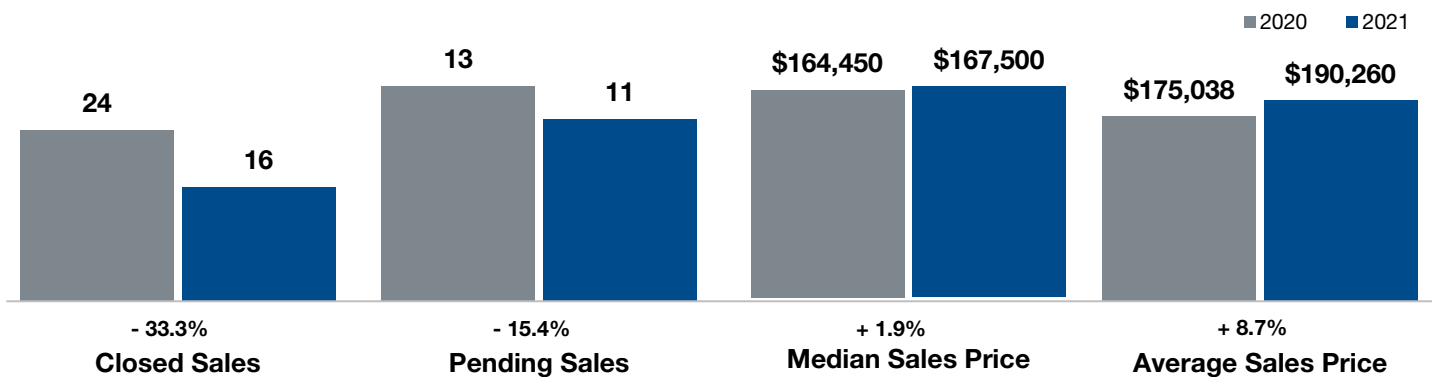


Newton County

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	12	12	0.0%	225	226	+ 0.4%
Closed Sales	24	16	- 33.3%	182	210	+ 15.4%
Median Sales Price	\$164,450	\$167,500	+ 1.9%	\$155,000	\$164,500	+ 6.1%
Percent of Original List Price Received*	98.0%	93.3%	- 4.8%	94.9%	95.6%	+ 0.7%
Months Supply of Inventory	1.7	1.1	- 35.3%	--	--	--
Inventory of Homes for Sale	26	20	- 23.1%	--	--	--

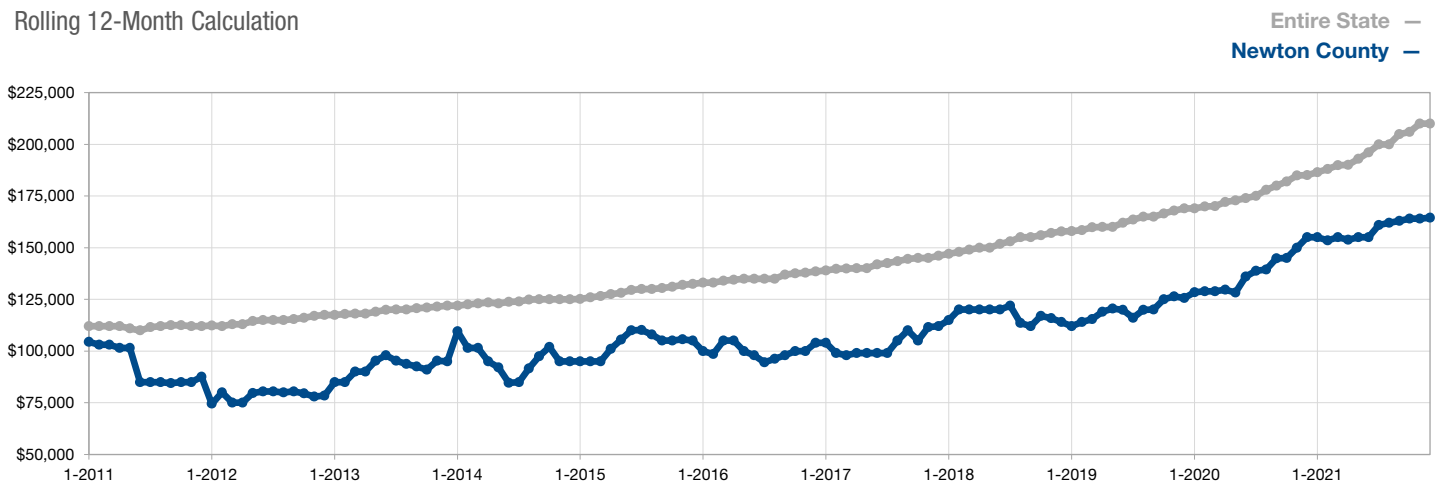
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.