

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

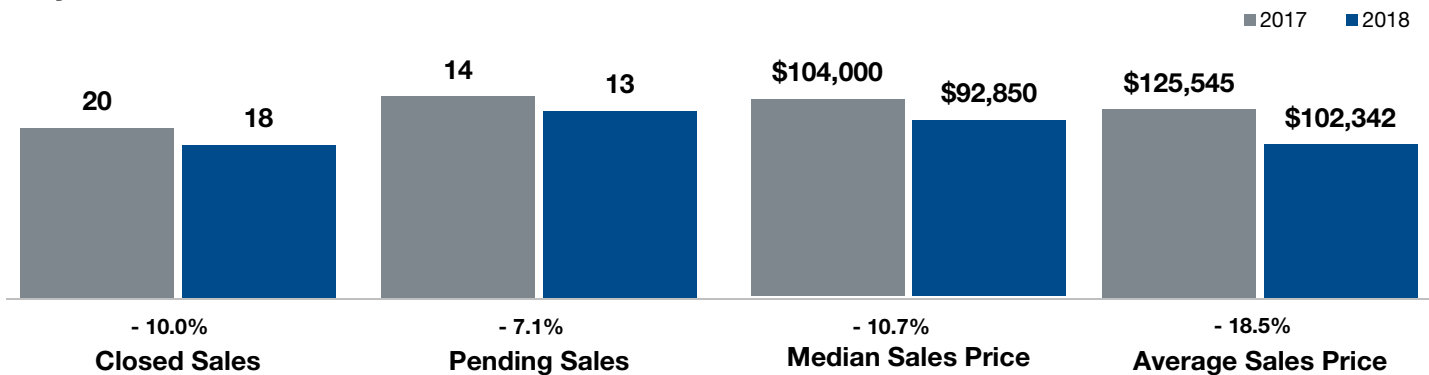


Newton County

Key Metrics	May			Year to Date		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	27	23	- 14.8%	107	92	- 14.0%
Closed Sales	20	18	- 10.0%	74	58	- 21.6%
Median Sales Price	\$104,000	\$92,850	- 10.7%	\$82,000	\$107,250	+ 30.8%
Percent of Original List Price Received*	91.2%	96.1%	+ 5.4%	90.4%	93.8%	+ 3.8%
Months Supply of Inventory	5.7	5.1	- 10.5%	--	--	--
Inventory of Homes for Sale	89	70	- 21.3%	--	--	--

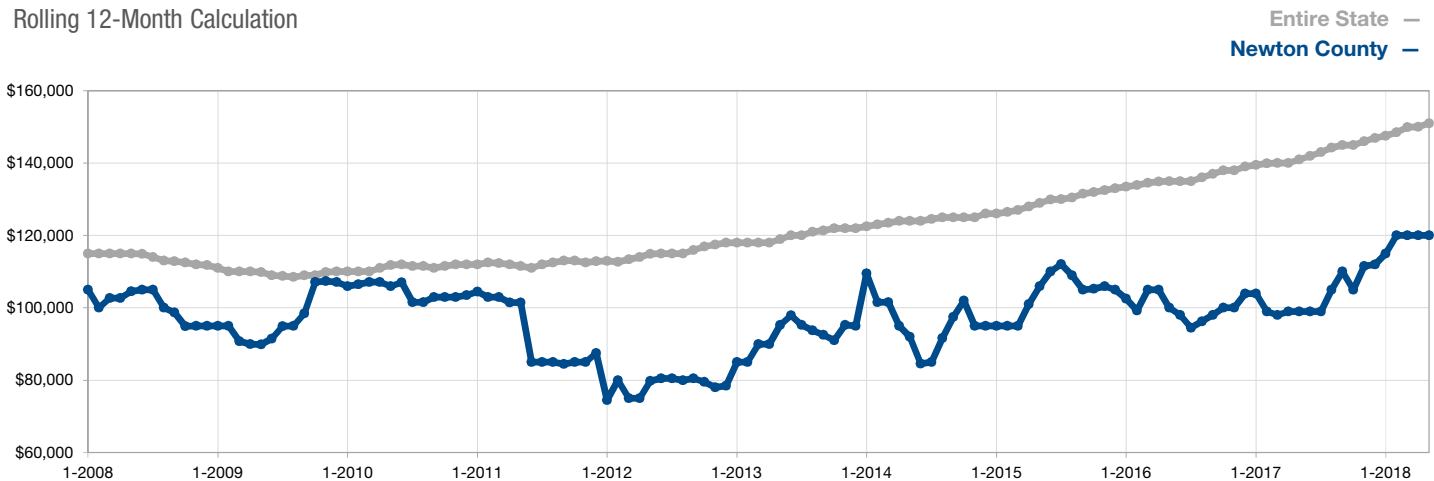
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.