

# Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

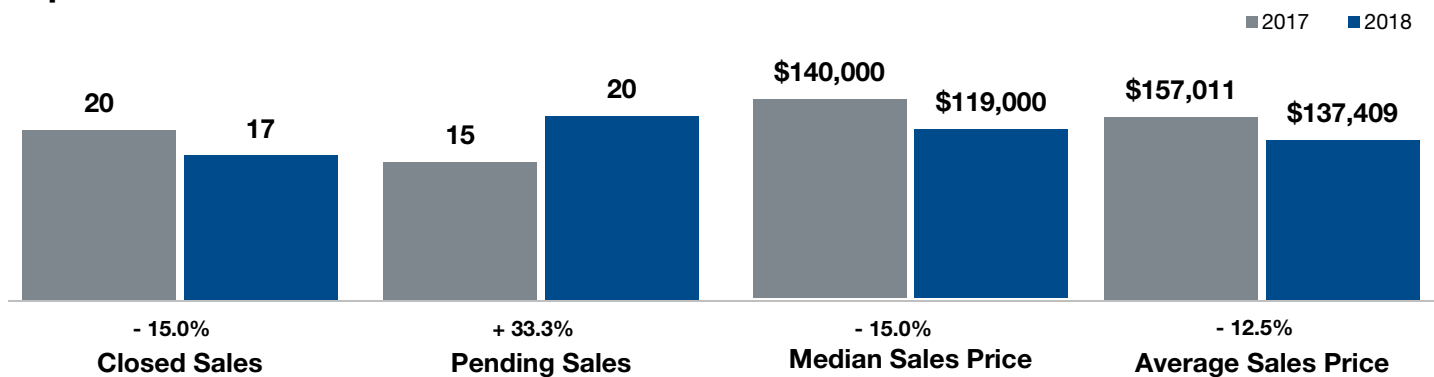


## Newton County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	17	19	+ 11.8%	202	180	- 10.9%
Closed Sales	20	17	- 15.0%	142	111	- 21.8%
Median Sales Price	\$140,000	<b>\$119,000</b>	- 15.0%	\$111,000	<b>\$110,000</b>	- 0.9%
Percent of Original List Price Received*	95.2%	<b>92.7%</b>	- 2.6%	91.2%	<b>93.2%</b>	+ 2.2%
Months Supply of Inventory	5.8	<b>6.8</b>	+ 17.2%	--	--	--
Inventory of Homes for Sale	90	<b>85</b>	- 5.6%	--	--	--

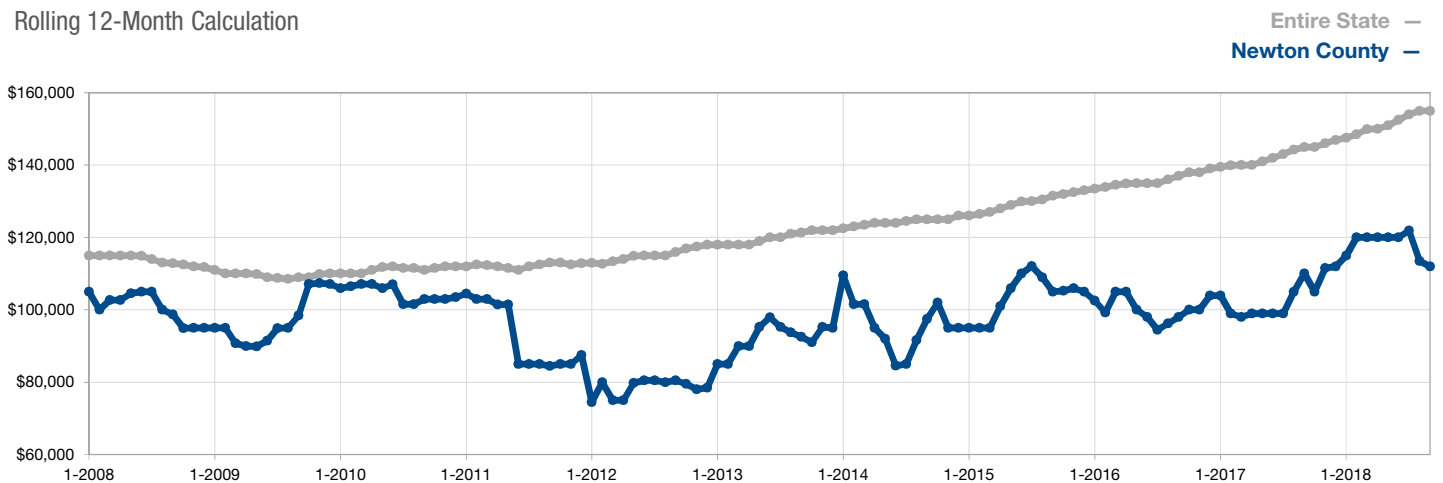
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### September



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.