

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

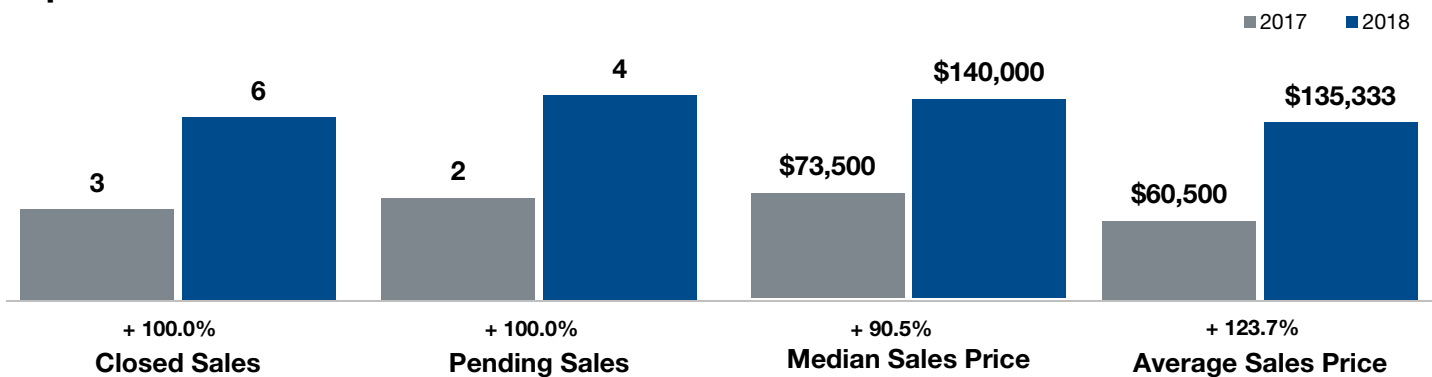


Orange County

| Key Metrics | September | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2017 | 2018 | Percent Change | Thru 9-2017 | Thru 9-2018 | Percent Change |
| New Listings | 11 | 8 | - 27.3% | 67 | 86 | + 28.4% |
| Closed Sales | 3 | 6 | + 100.0% | 36 | 42 | + 16.7% |
| Median Sales Price | \$73,500 | \$140,000 | + 90.5% | \$79,000 | \$102,750 | + 30.1% |
| Percent of Original List Price Received* | 84.6% | 91.3% | + 7.9% | 87.7% | 92.1% | + 5.0% |
| Months Supply of Inventory | 10.2 | 12.2 | + 19.6% | -- | -- | -- |
| Inventory of Homes for Sale | 35 | 52 | + 48.6% | -- | -- | -- |

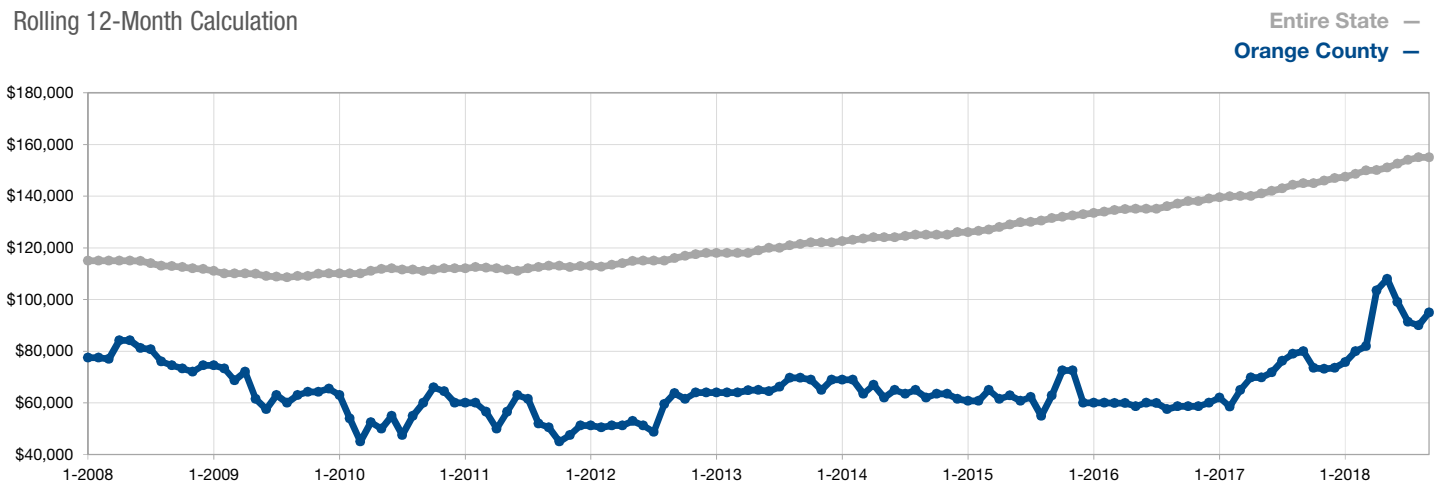
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.