

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

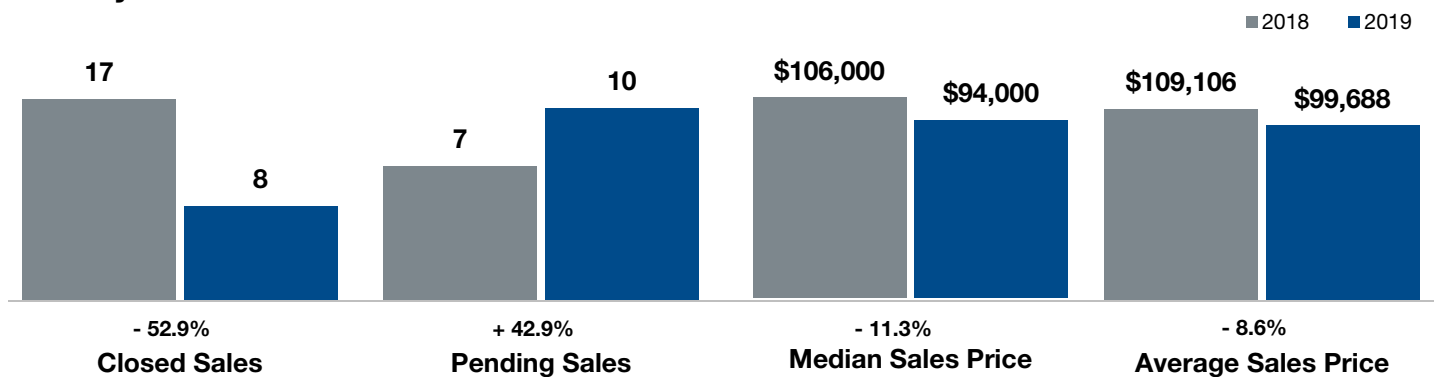


Perry County

| Key Metrics | January | | | Year to Date | | |
|--|-----------|-----------------|----------------|--------------|-----------------|----------------|
| | 2018 | 2019 | Percent Change | Thru 1-2018 | Thru 1-2019 | Percent Change |
| New Listings | 13 | 19 | + 46.2% | 13 | 19 | + 46.2% |
| Closed Sales | 17 | 8 | - 52.9% | 17 | 8 | - 52.9% |
| Median Sales Price | \$106,000 | \$94,000 | - 11.3% | \$106,000 | \$94,000 | - 11.3% |
| Percent of Original List Price Received* | 90.9% | 91.2% | + 0.3% | 90.9% | 91.2% | + 0.3% |
| Months Supply of Inventory | 5.7 | 6.8 | + 19.3% | -- | -- | -- |
| Inventory of Homes for Sale | 70 | 85 | + 21.4% | -- | -- | -- |

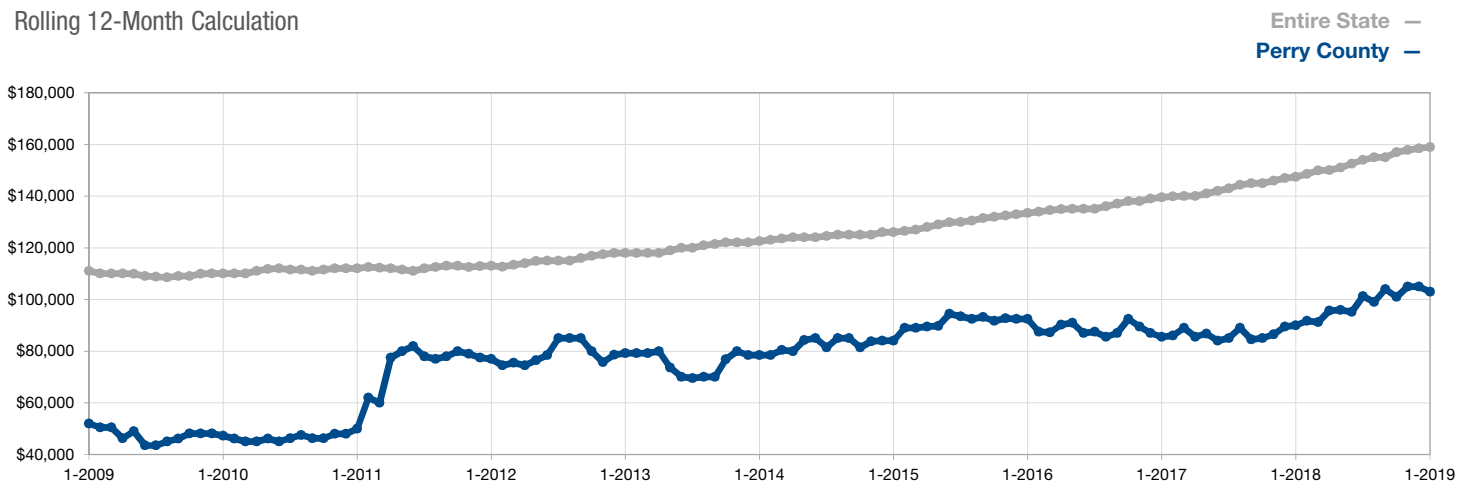
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.