

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

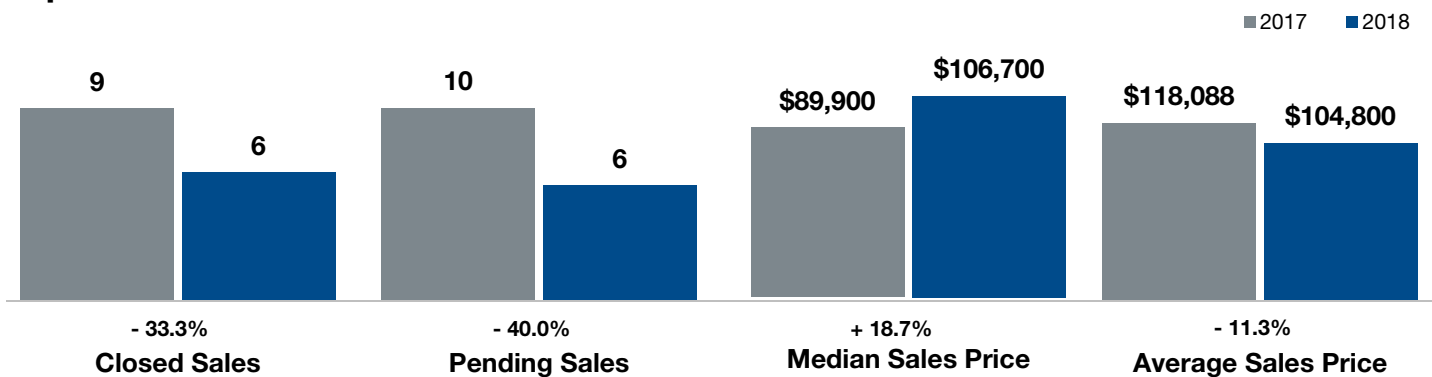


Pike County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	8	6	- 25.0%	84	77	- 8.3%
Closed Sales	9	6	- 33.3%	75	59	- 21.3%
Median Sales Price	\$89,900	\$106,700	+ 18.7%	\$88,000	\$75,000	- 14.8%
Percent of Original List Price Received*	94.1%	97.2%	+ 3.3%	91.8%	95.4%	+ 3.9%
Months Supply of Inventory	3.9	4.2	+ 7.7%	--	--	--
Inventory of Homes for Sale	32	31	- 3.1%	--	--	--

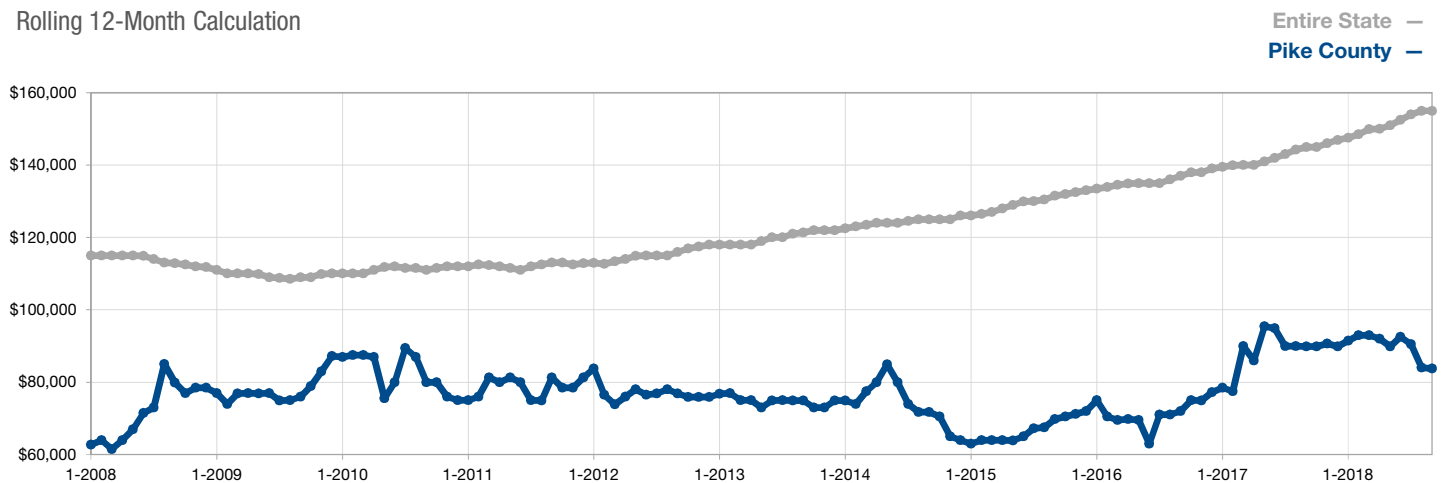
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.