

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

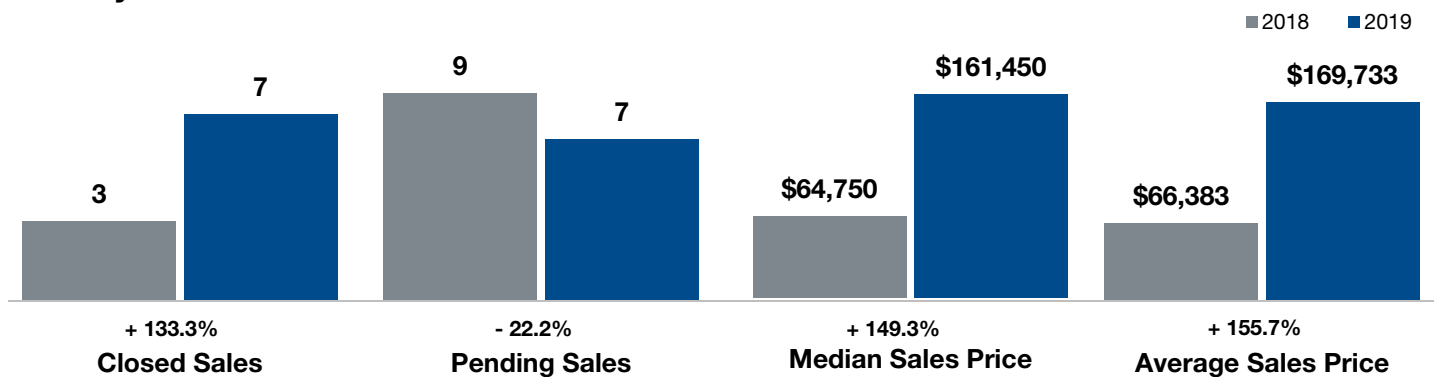


Pike County

| Key Metrics | January | | | Year to Date | | |
|--|----------|------------------|----------------|--------------|------------------|----------------|
| | 2018 | 2019 | Percent Change | Thru 1-2018 | Thru 1-2019 | Percent Change |
| New Listings | 9 | 9 | 0.0% | 9 | 9 | 0.0% |
| Closed Sales | 3 | 7 | + 133.3% | 3 | 7 | + 133.3% |
| Median Sales Price | \$64,750 | \$161,450 | + 149.3% | \$64,750 | \$161,450 | + 149.3% |
| Percent of Original List Price Received* | 96.7% | 99.9% | + 3.3% | 96.7% | 99.9% | + 3.3% |
| Months Supply of Inventory | 3.8 | 3.5 | - 7.9% | -- | -- | -- |
| Inventory of Homes for Sale | 31 | 26 | - 16.1% | -- | -- | -- |

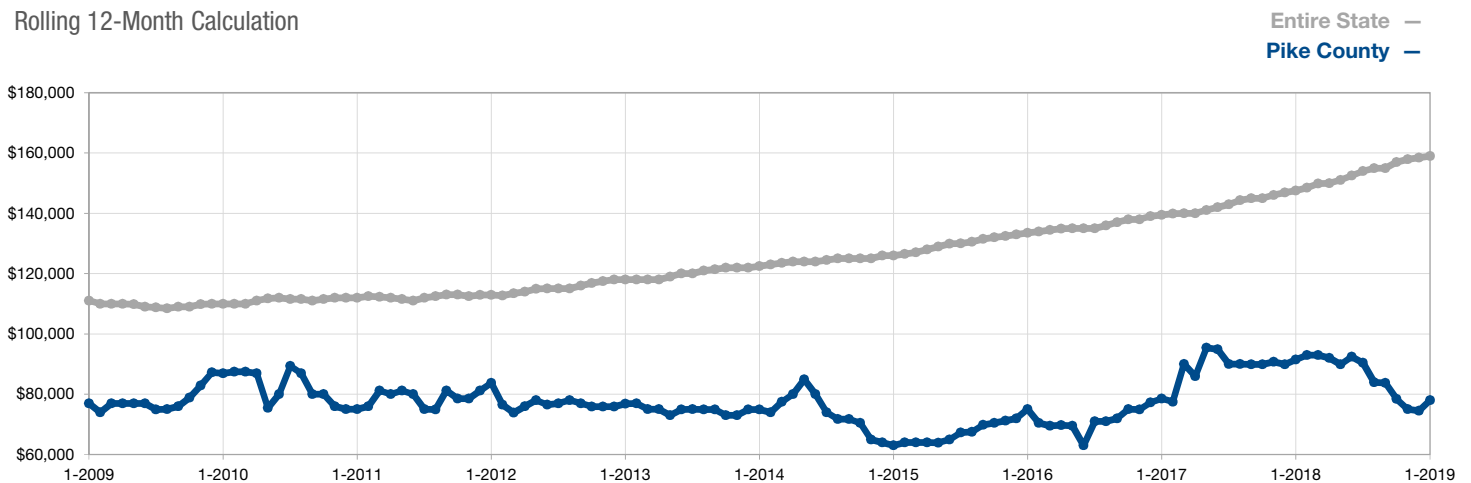
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.