

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

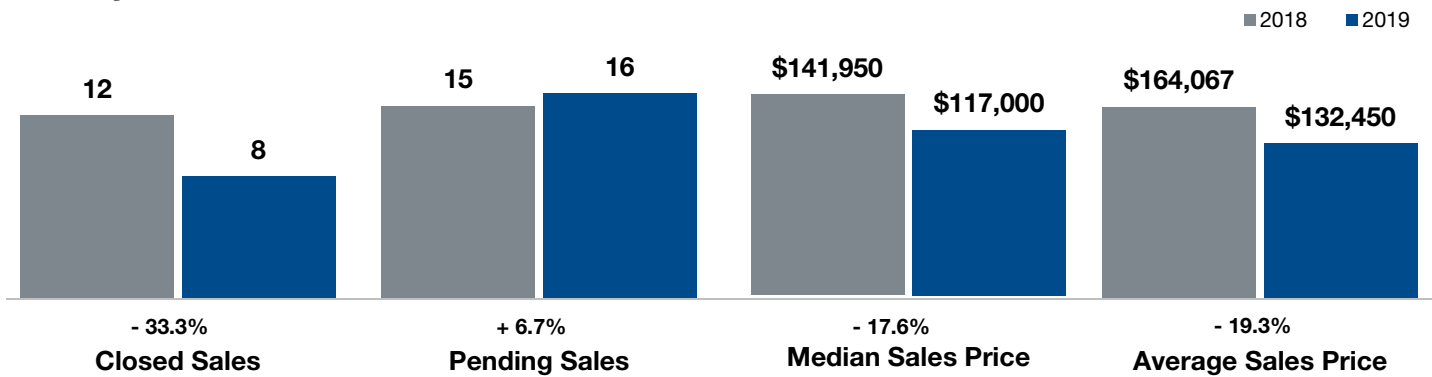


Posey County

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	20	19	- 5.0%	20	19	- 5.0%
Closed Sales	12	8	- 33.3%	12	8	- 33.3%
Median Sales Price	\$141,950	\$117,000	- 17.6%	\$141,950	\$117,000	- 17.6%
Percent of Original List Price Received*	103.7%	96.3%	- 7.1%	103.7%	96.3%	- 7.1%
Months Supply of Inventory	4.9	3.8	- 22.4%	--	--	--
Inventory of Homes for Sale	78	64	- 17.9%	--	--	--

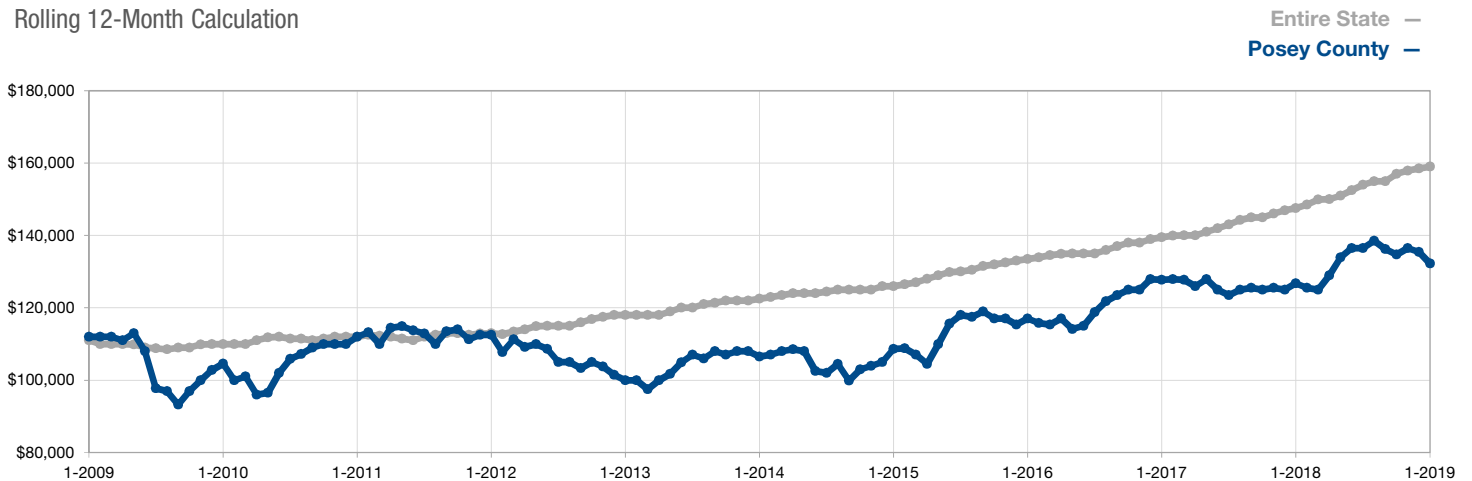
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.