

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

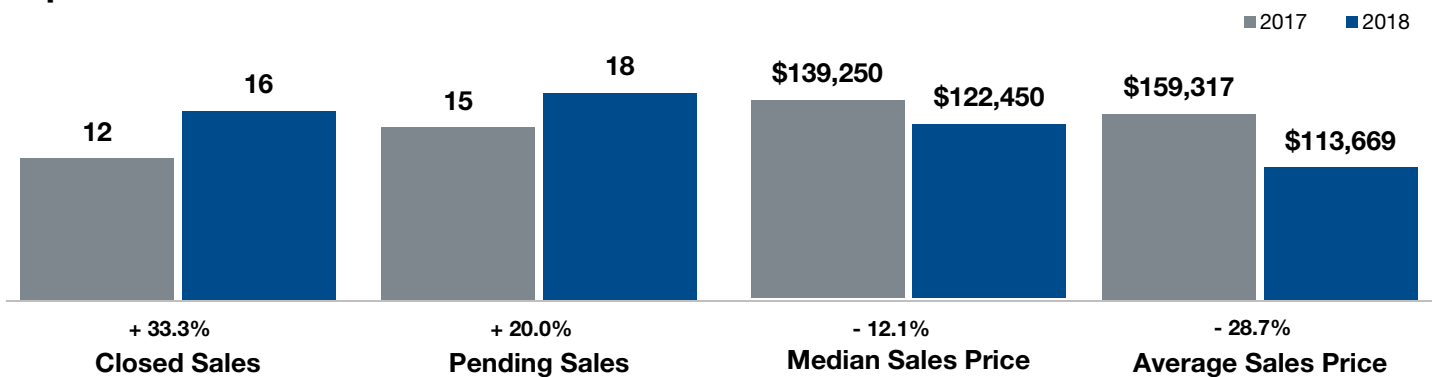


Posey County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	16	18	+ 12.5%	189	194	+ 2.6%
Closed Sales	12	16	+ 33.3%	136	157	+ 15.4%
Median Sales Price	\$139,250	\$122,450	- 12.1%	\$124,250	\$139,900	+ 12.6%
Percent of Original List Price Received*	98.1%	90.9%	- 7.3%	97.2%	97.2%	0.0%
Months Supply of Inventory	4.6	4.5	- 2.2%	--	--	--
Inventory of Homes for Sale	76	78	+ 2.6%	--	--	--

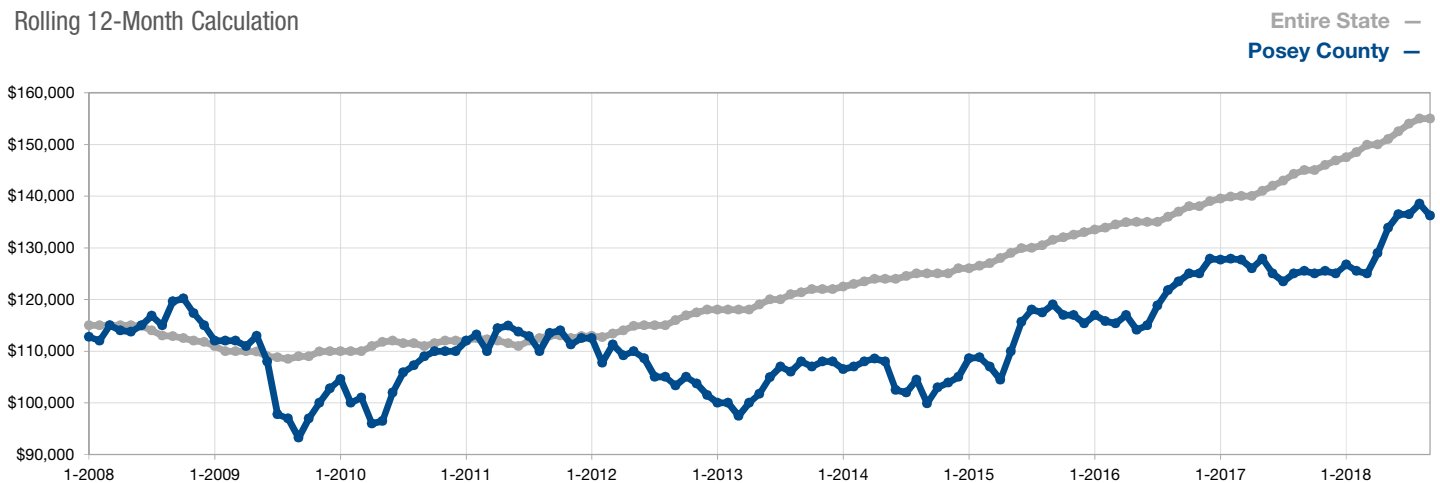
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.