

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

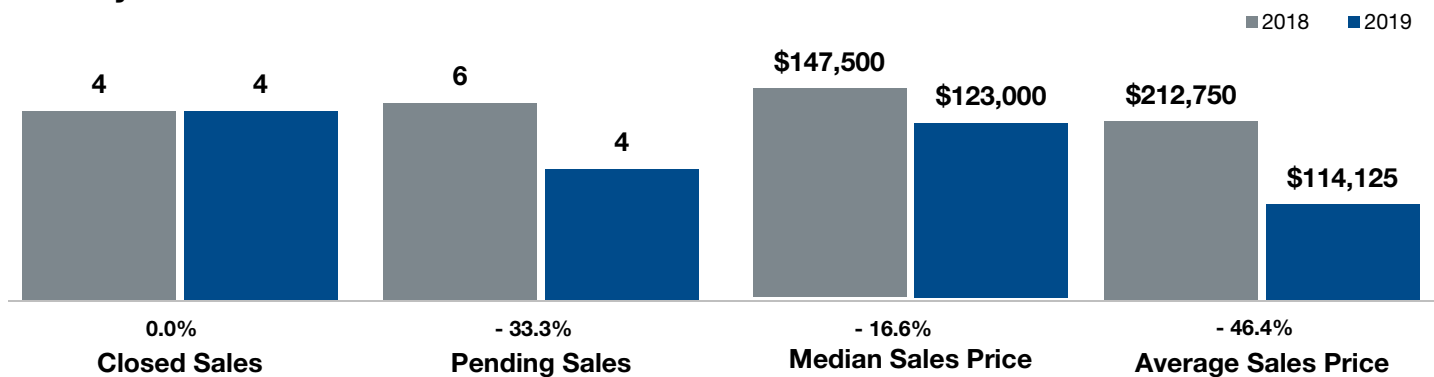


Pulaski County

Key Metrics	January			Year to Date		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	3	8	+ 166.7%	3	8	+ 166.7%
Closed Sales	4	4	0.0%	4	4	0.0%
Median Sales Price	\$147,500	\$123,000	- 16.6%	\$147,500	\$123,000	- 16.6%
Percent of Original List Price Received*	86.9%	96.3%	+ 10.8%	86.9%	96.3%	+ 10.8%
Months Supply of Inventory	6.3	6.8	+ 7.9%	--	--	--
Inventory of Homes for Sale	43	49	+ 14.0%	--	--	--

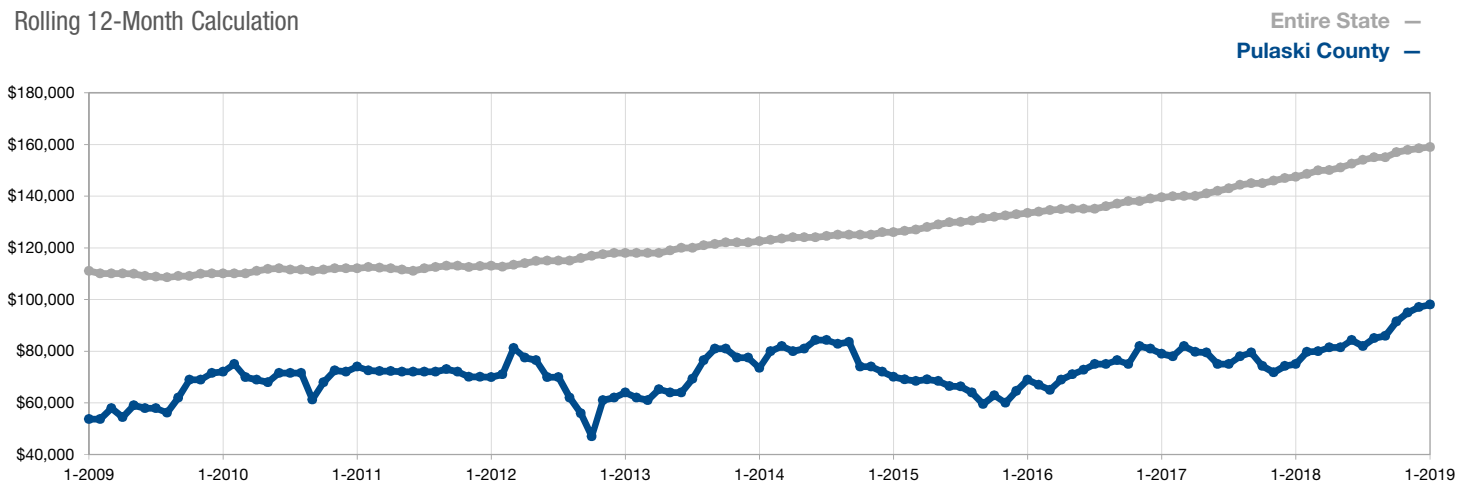
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.