

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

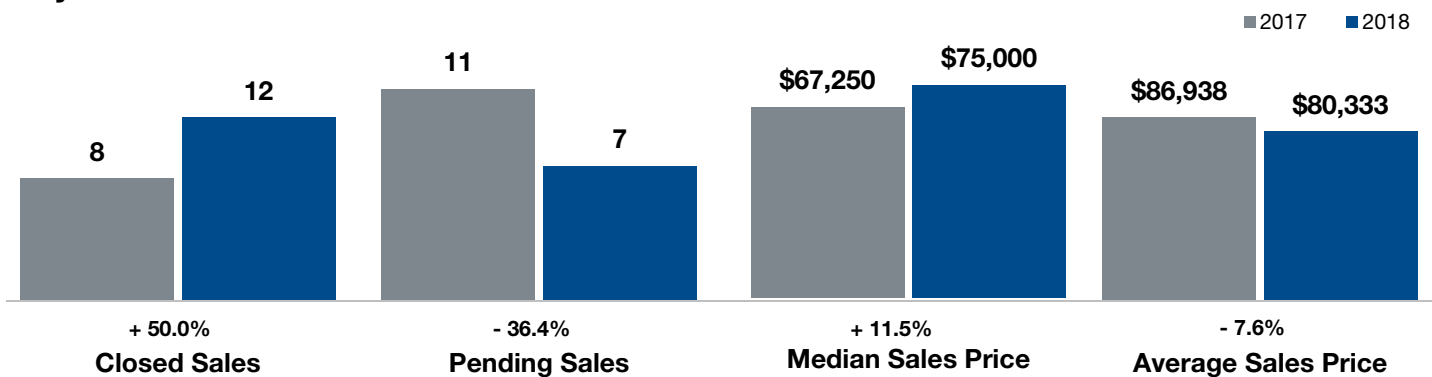


Pulaski County

| Key Metrics | May | | | Year to Date | | |
|--|----------|-----------------|----------------|--------------|-----------------|----------------|
| | 2017 | 2018 | Percent Change | Thru 5-2017 | Thru 5-2018 | Percent Change |
| New Listings | 12 | 6 | - 50.0% | 48 | 46 | - 4.2% |
| Closed Sales | 8 | 12 | + 50.0% | 22 | 32 | + 45.5% |
| Median Sales Price | \$67,250 | \$75,000 | + 11.5% | \$74,250 | \$98,500 | + 32.7% |
| Percent of Original List Price Received* | 85.2% | 89.7% | + 5.3% | 89.6% | 90.7% | + 1.2% |
| Months Supply of Inventory | 9.7 | 6.4 | - 34.0% | -- | -- | -- |
| Inventory of Homes for Sale | 58 | 48 | - 17.2% | -- | -- | -- |

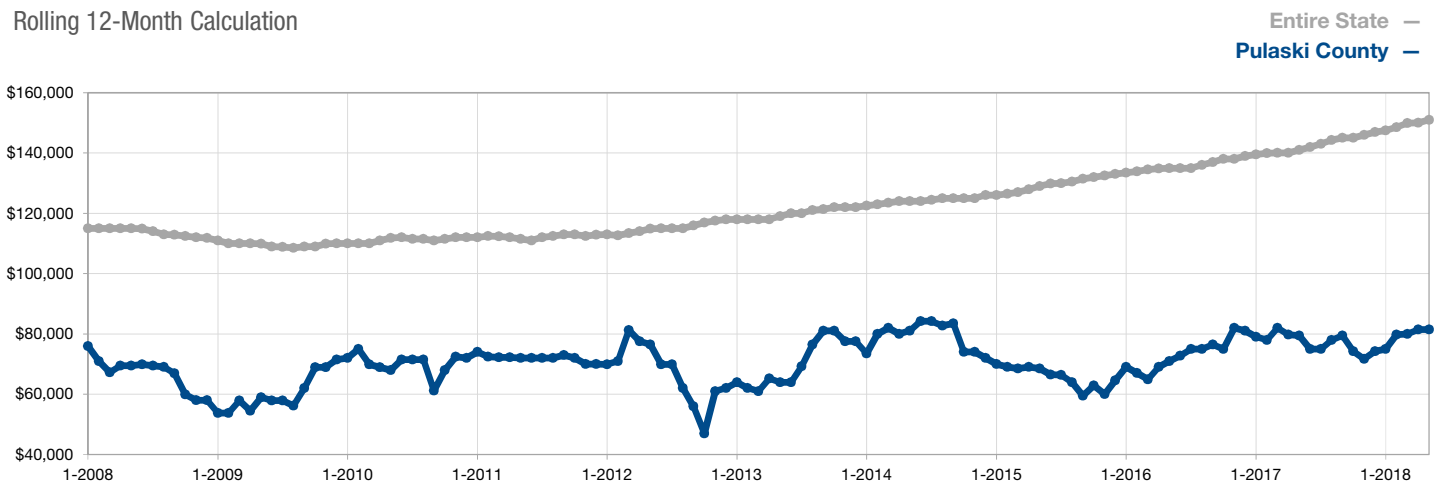
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.