

# Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

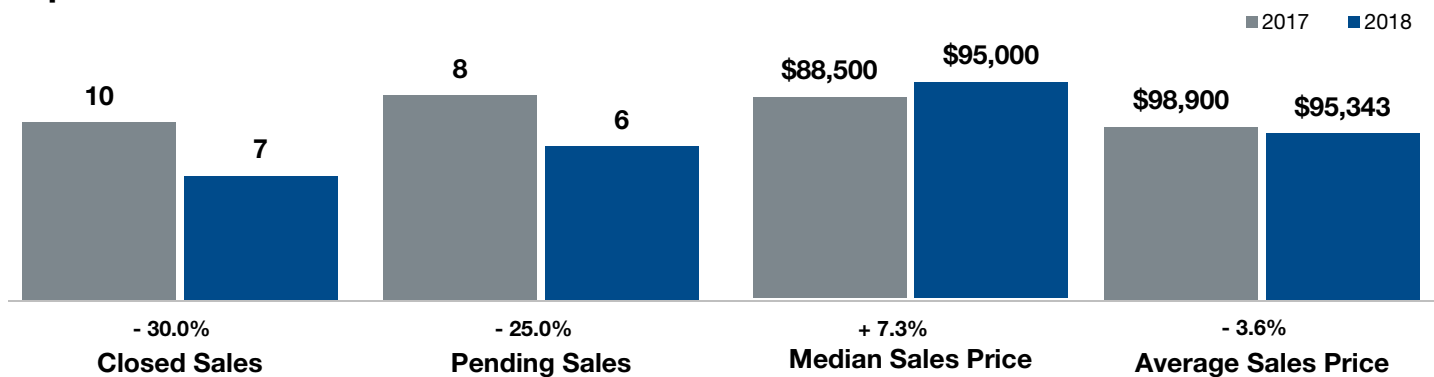


## Pulaski County

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	11	12	+ 9.1%	108	94	- 13.0%
Closed Sales	10	7	- 30.0%	54	68	+ 25.9%
Median Sales Price	\$88,500	\$95,000	+ 7.3%	\$78,250	\$93,750	+ 19.8%
Percent of Original List Price Received*	93.3%	95.0%	+ 1.8%	90.0%	91.2%	+ 1.3%
Months Supply of Inventory	13.0	6.5	- 50.0%	--	--	--
Inventory of Homes for Sale	76	51	- 32.9%	--	--	--

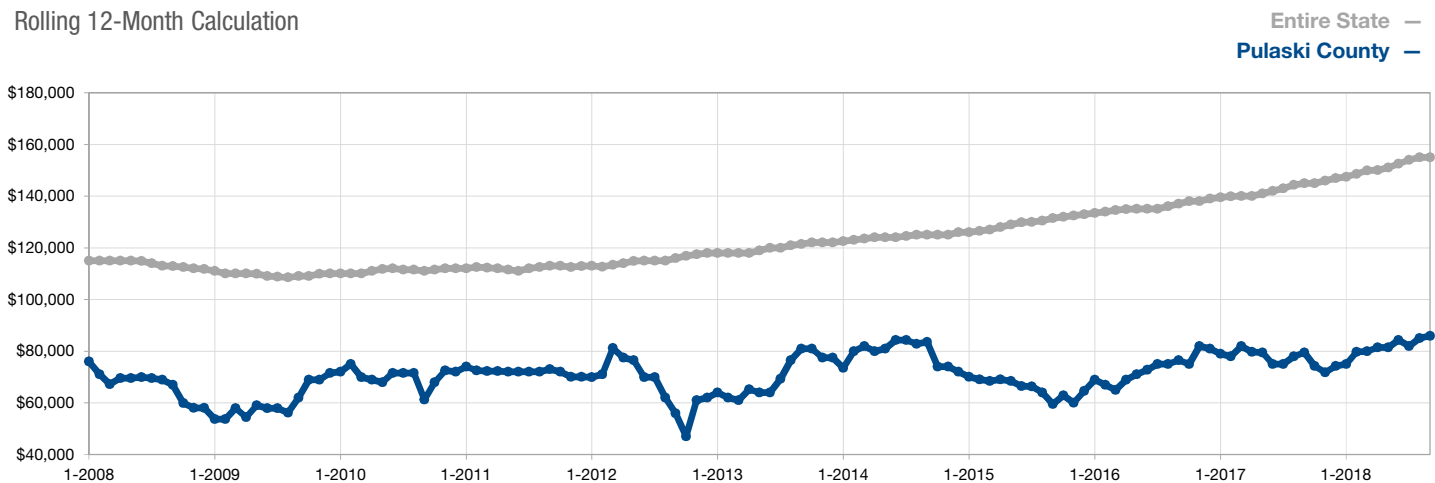
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### September



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.