

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

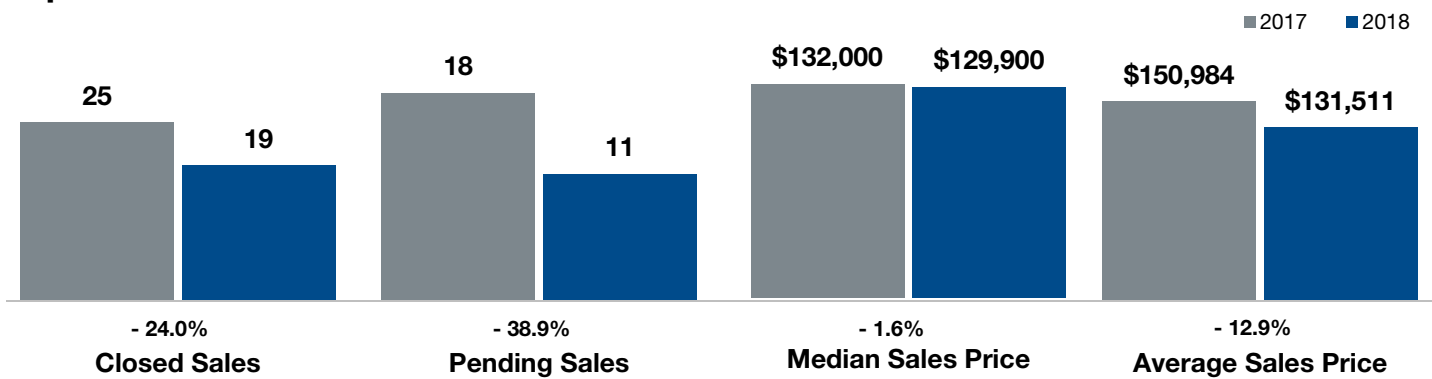


Ripley County

| Key Metrics | September | | | Year to Date | | |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
| | 2017 | 2018 | Percent Change | Thru 9-2017 | Thru 9-2018 | Percent Change |
| New Listings | 31 | 29 | - 6.5% | 250 | 260 | + 4.0% |
| Closed Sales | 25 | 19 | - 24.0% | 186 | 183 | - 1.6% |
| Median Sales Price | \$132,000 | \$129,900 | - 1.6% | \$127,000 | \$144,000 | + 13.4% |
| Percent of Original List Price Received* | 93.6% | 97.6% | + 4.3% | 95.2% | 97.1% | + 2.0% |
| Months Supply of Inventory | 7.7 | 8.1 | + 5.2% | -- | -- | -- |
| Inventory of Homes for Sale | 157 | 160 | + 1.9% | -- | -- | -- |

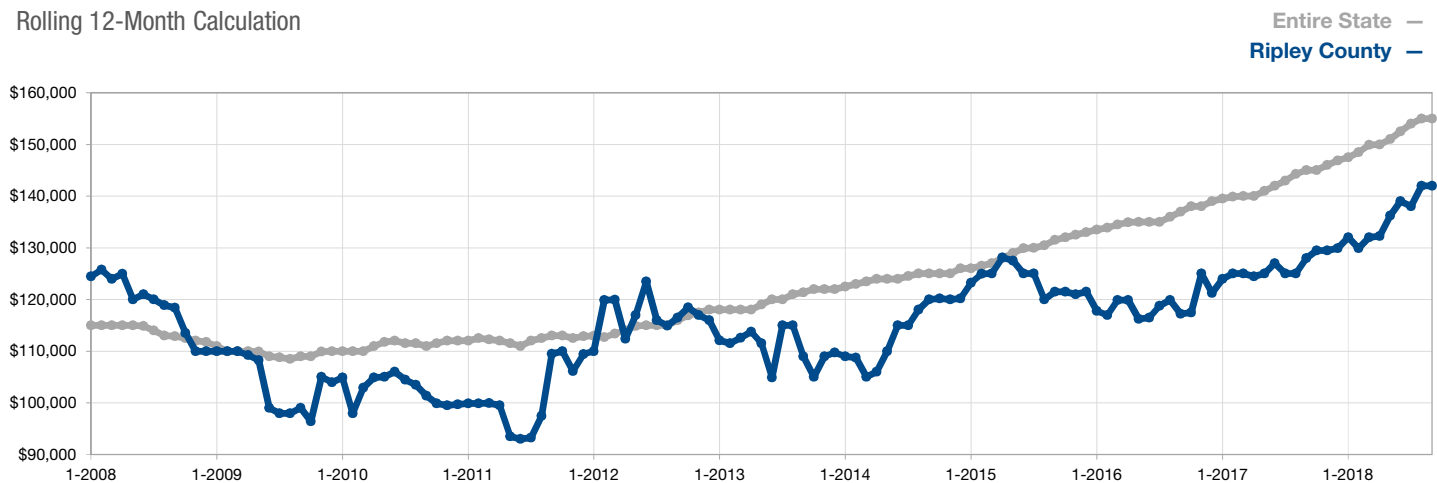
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.