

# Local Market Update for December 2021

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

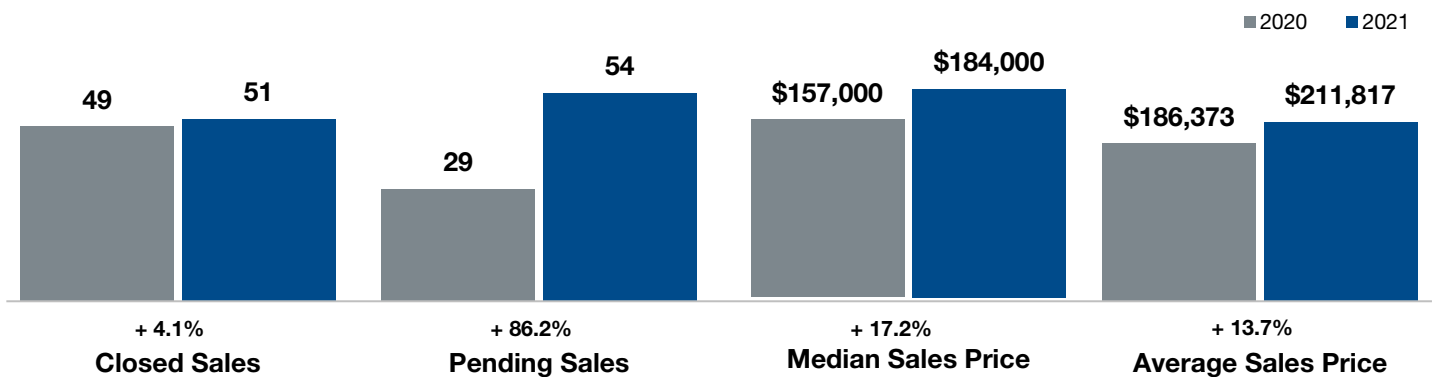


## Shelby County

| Key Metrics                              | December  |                  |                | Year to Date |                  |                |
|--|-----------|------------------|----------------|--------------|------------------|----------------|
|  | 2020      | 2021             | Percent Change | Thru 12-2020 | Thru 12-2021     | Percent Change |
| New Listings                             | 18        | 42               | + 133.3%       | 625          | 690              | + 10.4%        |
| Closed Sales                             | 49        | 51               | + 4.1%         | 573          | 579              | + 1.0%         |
| Median Sales Price                       | \$157,000 | <b>\$184,000</b> | + 17.2%        | \$152,100    | <b>\$180,000</b> | + 18.3%        |
| Percent of Original List Price Received* | 94.0%     | <b>99.0%</b>     | + 5.3%         | 95.6%        | <b>98.0%</b>     | + 2.5%         |
| Months Supply of Inventory               | 1.0       | <b>1.1</b>       | + 10.0%        | --           | --               | --             |
| Inventory of Homes for Sale              | 46        | <b>54</b>        | + 17.4%        | --           | --               | --             |

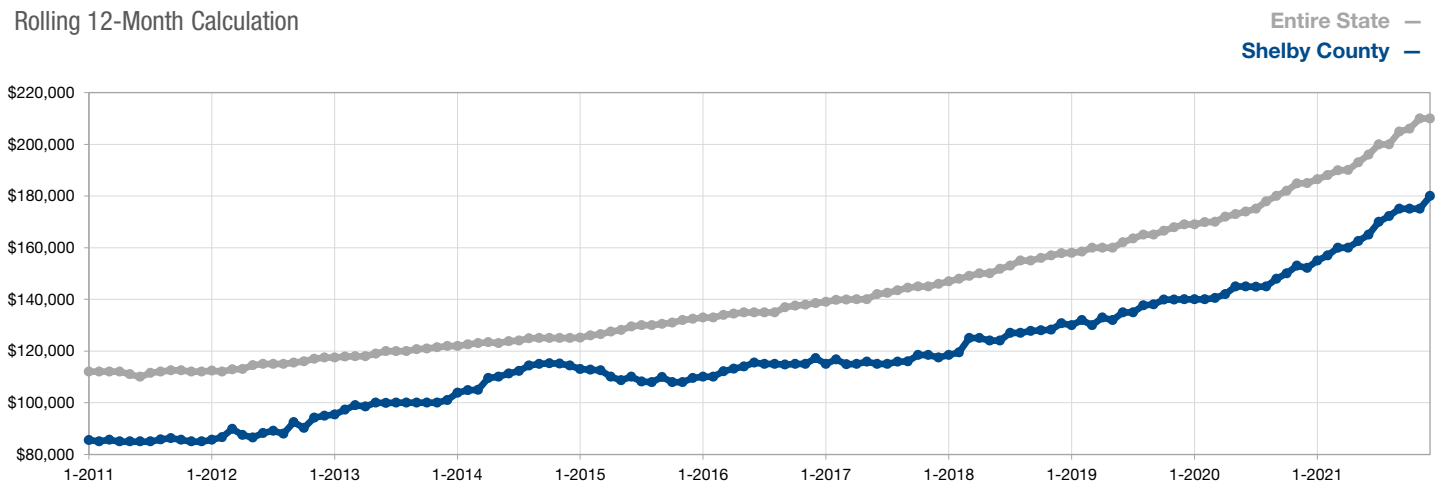
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### December



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.