

Local Market Update for October 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

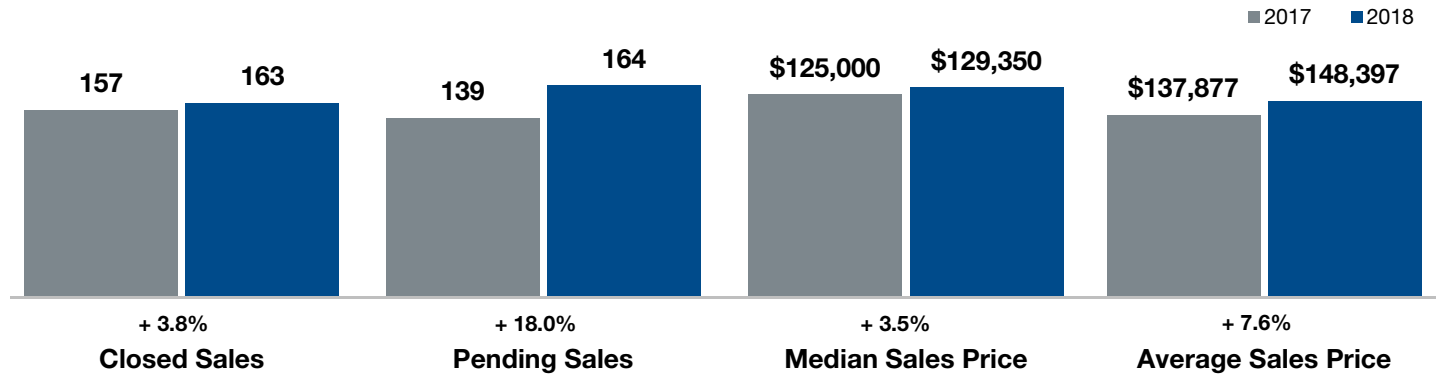


Shelby County

Key Metrics	August through October			November through October		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
New Listings	175	188	+ 7.4%	681	665	- 2.3%
Closed Sales	157	163	+ 3.8%	581	556	- 4.3%
Median Sales Price	\$125,000	\$129,350	+ 3.5%	\$118,500	\$128,000	+ 8.0%
Percent of Original List Price Received*	94.2%	93.8%	- 0.4%	93.4%	94.2%	+ 0.9%

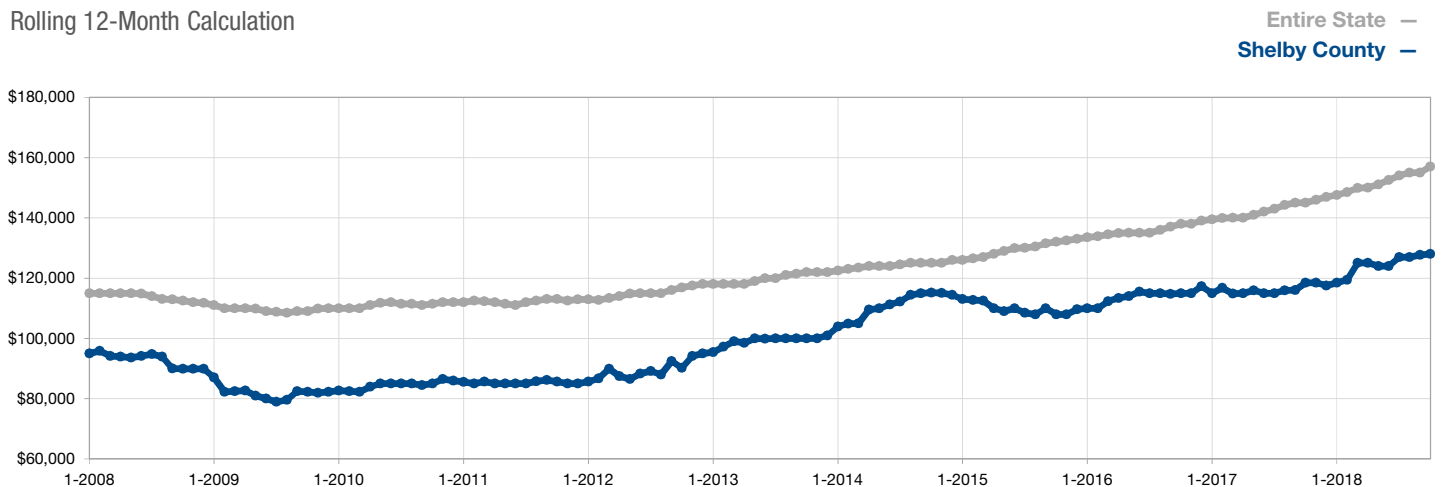
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

August through October



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.