

# Local Market Update for October 2018

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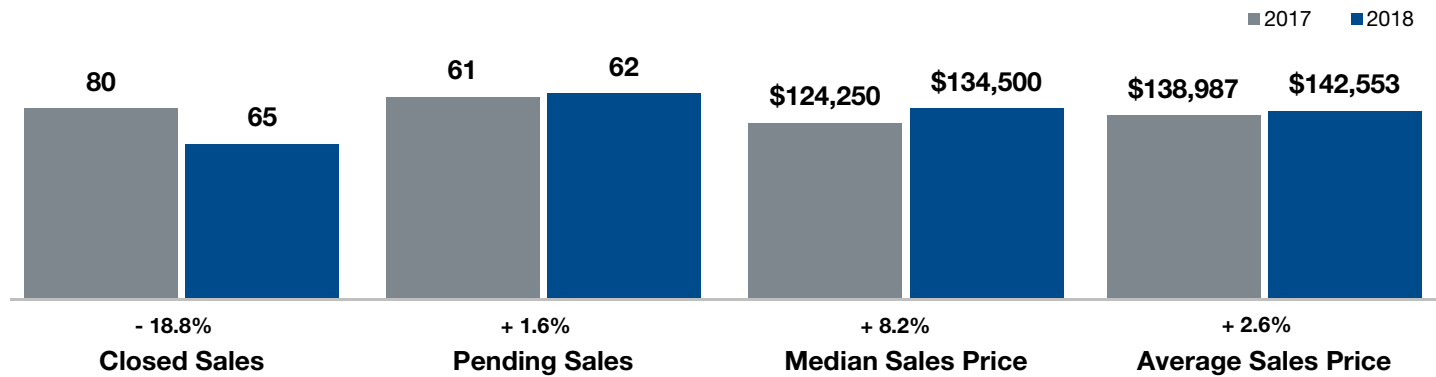


## Spencer County

Key Metrics	August through October			November through October		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
New Listings	69	87	+ 26.1%	279	289	+ 3.6%
Closed Sales	80	65	- 18.8%	246	200	- 18.7%
Median Sales Price	\$124,250	\$134,500	+ 8.2%	\$118,750	\$126,000	+ 6.1%
Percent of Original List Price Received*	94.9%	96.8%	+ 2.0%	95.3%	95.3%	0.0%

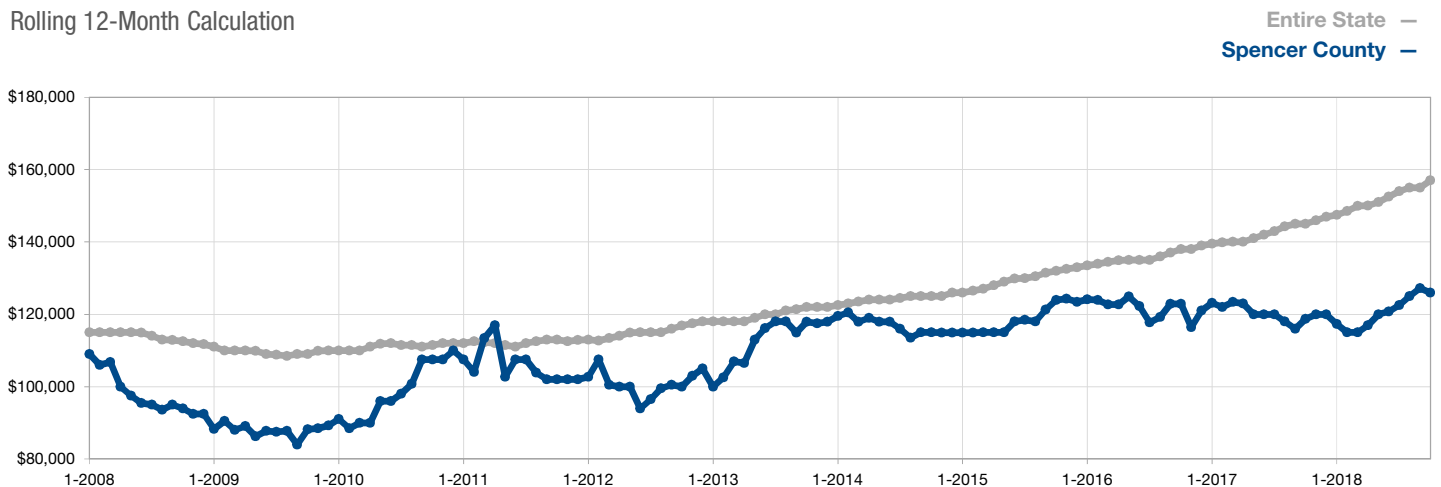
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### August through October



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.