

Local Market Update for October 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

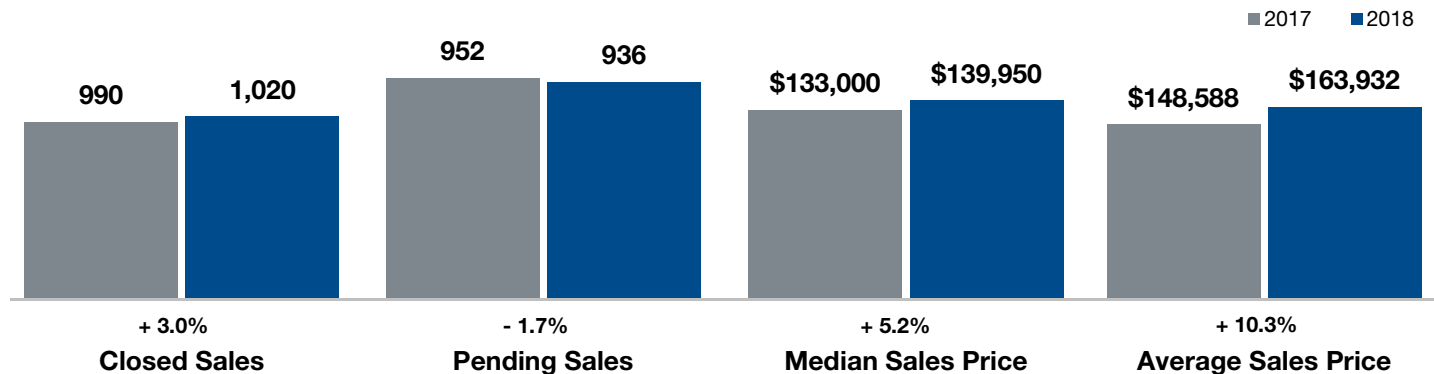


St. Joseph County

Key Metrics	August through October			November through October		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
New Listings	1,143	1,215	+ 6.3%	4,352	4,478	+ 2.9%
Closed Sales	990	1,020	+ 3.0%	3,420	3,602	+ 5.3%
Median Sales Price	\$133,000	\$139,950	+ 5.2%	\$129,000	\$135,000	+ 4.7%
Percent of Original List Price Received*	97.0%	97.5%	+ 0.5%	96.5%	97.2%	+ 0.7%

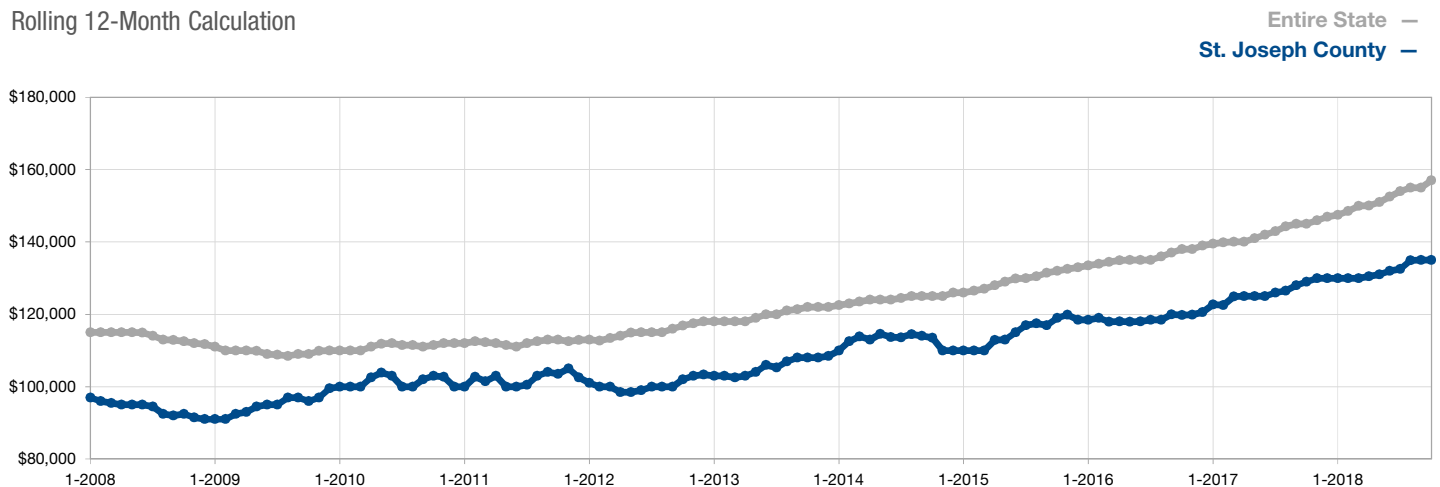
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

August through October



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.