

Local Market Update for October 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

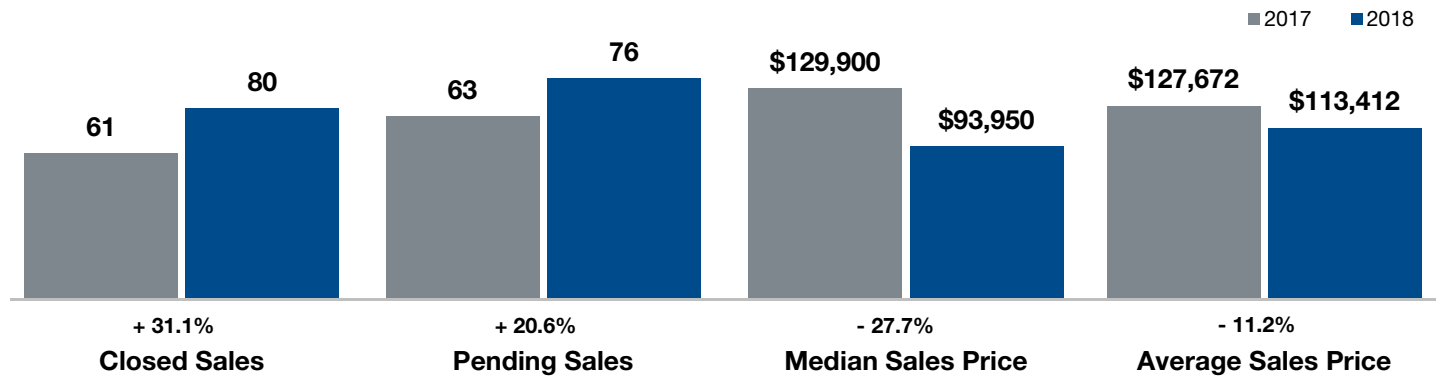


Starke County

Key Metrics	August through October			November through October		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
New Listings	75	94	+ 25.3%	310	322	+ 3.9%
Closed Sales	61	80	+ 31.1%	234	245	+ 4.7%
Median Sales Price	\$129,900	\$93,950	- 27.7%	\$92,500	\$103,950	+ 12.4%
Percent of Original List Price Received*	92.6%	90.9%	- 1.8%	92.6%	93.2%	+ 0.6%

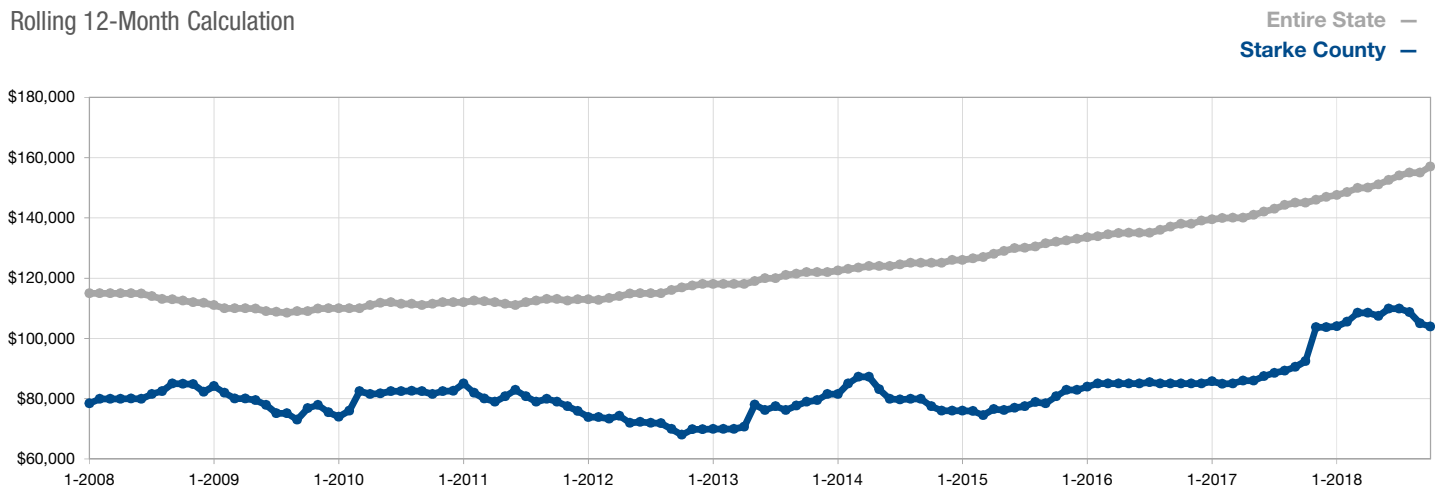
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

August through October



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.