

# Local Market Update for October 2018

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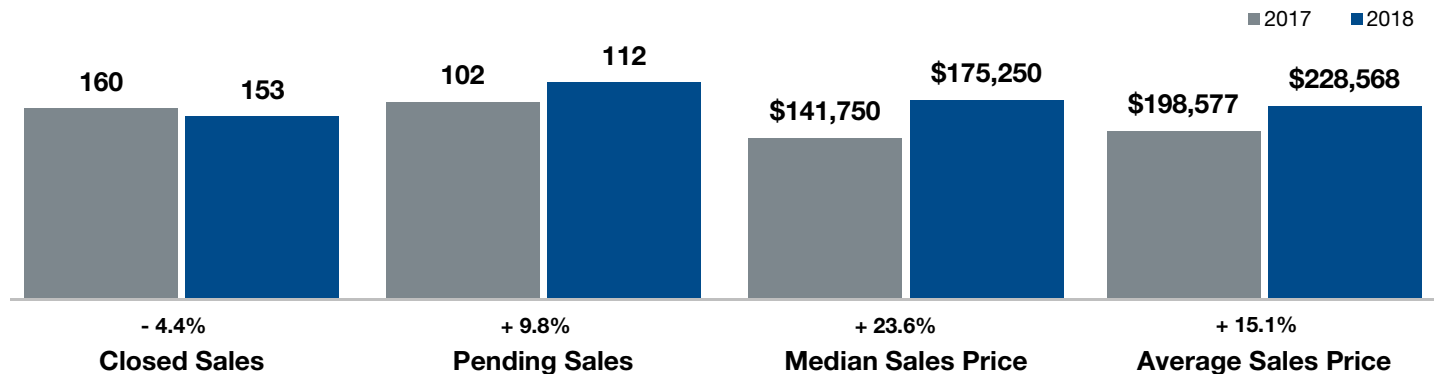


## Steuben County

Key Metrics	August through October			November through October		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
New Listings	153	155	+ 1.3%	669	609	- 9.0%
Closed Sales	160	153	- 4.4%	546	456	- 16.5%
Median Sales Price	\$141,750	\$175,250	+ 23.6%	\$146,950	\$153,000	+ 4.1%
Percent of Original List Price Received*	95.2%	96.3%	+ 1.2%	95.3%	95.6%	+ 0.3%

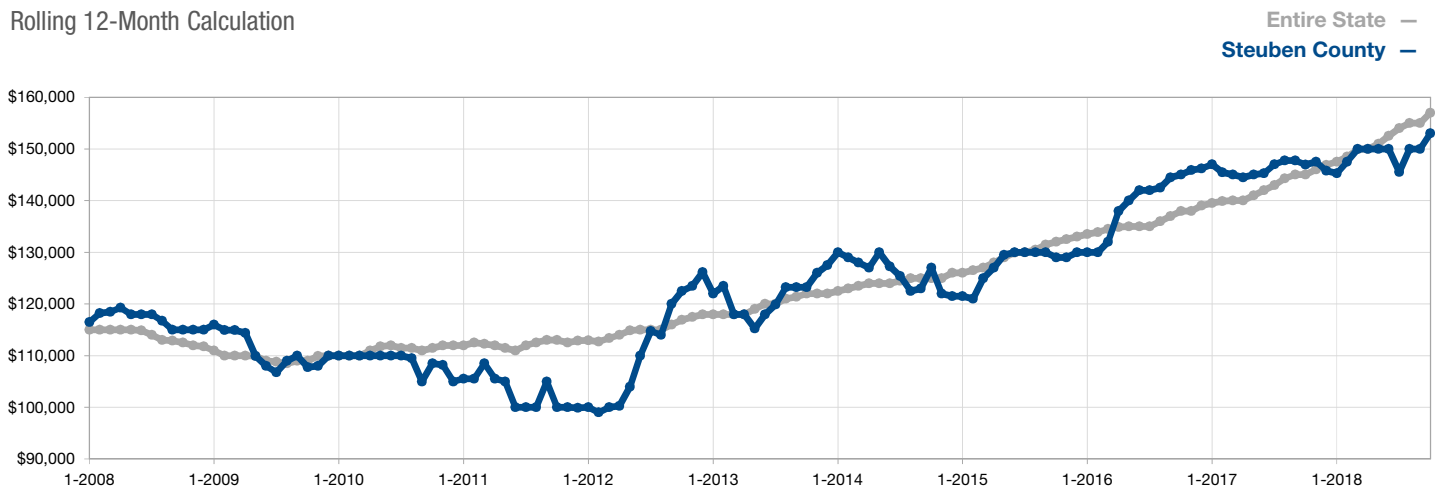
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### August through October



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.