

# Local Market Update for December 2021

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

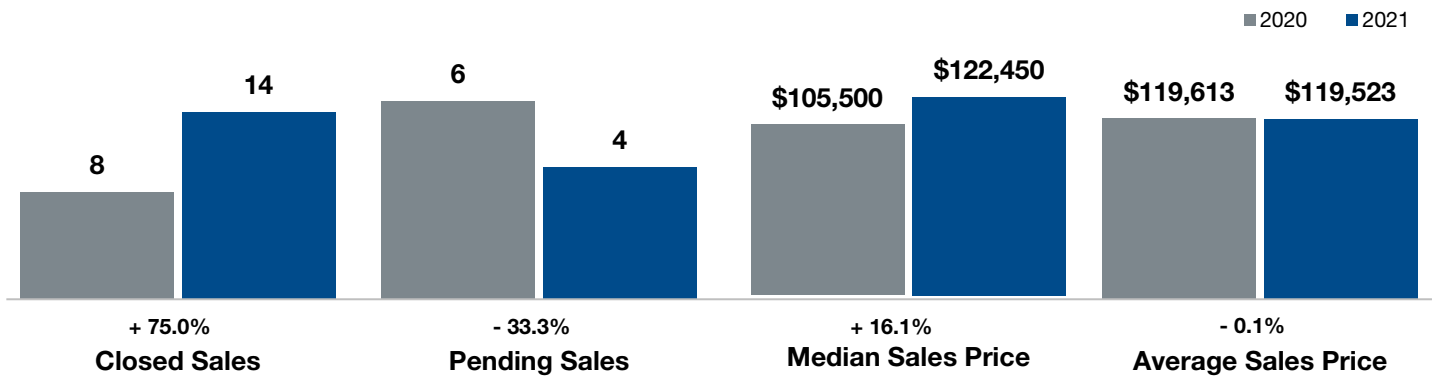


## Sullivan County

Key Metrics	December			Year to Date		
	2020	2021	Percent Change	Thru 12-2020	Thru 12-2021	Percent Change
New Listings	8	5	- 37.5%	142	152	+ 7.0%
Closed Sales	8	14	+ 75.0%	102	132	+ 29.4%
Median Sales Price	\$105,500	<b>\$122,450</b>	+ 16.1%	\$79,200	<b>\$99,750</b>	+ 25.9%
Percent of Original List Price Received*	93.8%	<b>93.8%</b>	0.0%	90.8%	<b>95.6%</b>	+ 5.3%
Months Supply of Inventory	3.1	<b>2.0</b>	- 35.5%	--	--	--
Inventory of Homes for Sale	26	<b>22</b>	- 15.4%	--	--	--

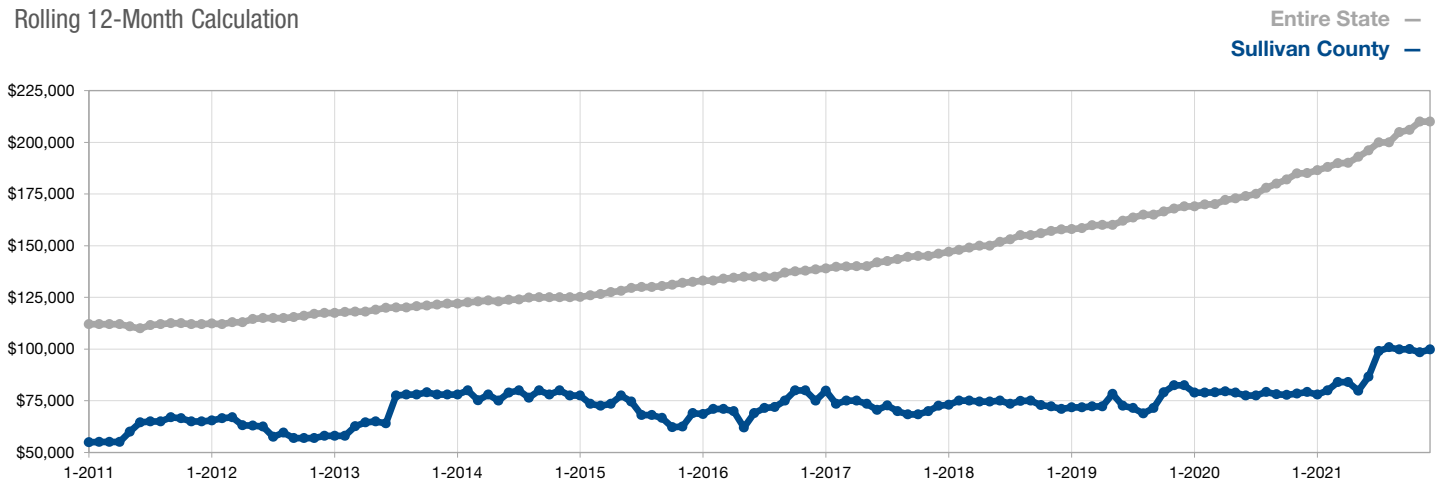
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### December



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.