

Local Market Update for October 2018

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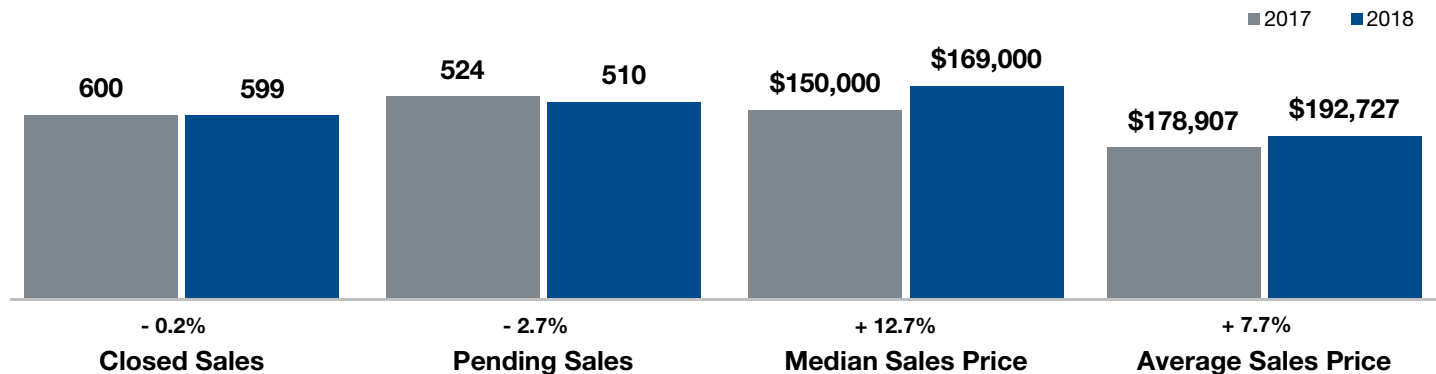


Tippecanoe County

Key Metrics	August through October			November through October		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
New Listings	669	680	+ 1.6%	2,846	2,836	- 0.4%
Closed Sales	600	599	- 0.2%	2,383	2,404	+ 0.9%
Median Sales Price	\$150,000	\$169,000	+ 12.7%	\$151,000	\$165,000	+ 9.3%
Percent of Original List Price Received*	98.2%	97.8%	- 0.4%	98.0%	97.9%	- 0.1%

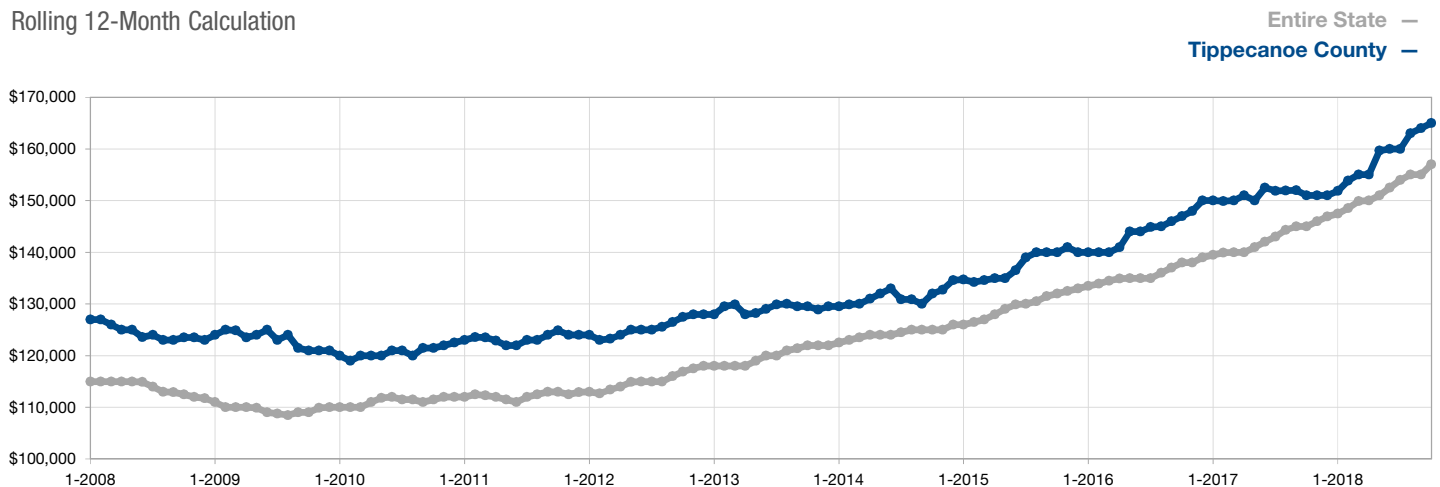
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

August through October



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.