

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

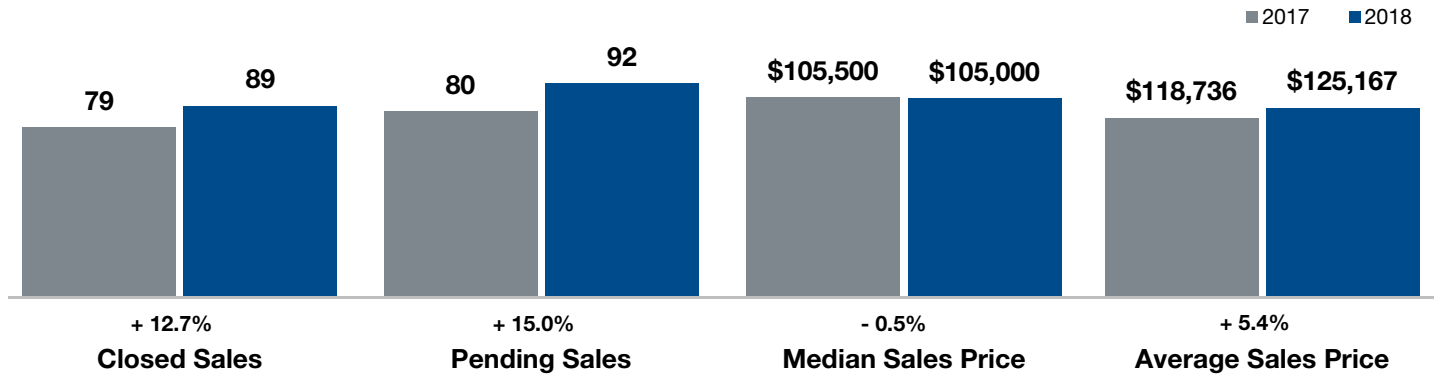


Adams County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	92	103	+ 12.0%	324	334	+ 3.1%
Closed Sales	79	89	+ 12.7%	252	278	+ 10.3%
Median Sales Price	\$105,500	\$105,000	- 0.5%	\$95,000	\$105,000	+ 10.5%
Percent of Original List Price Received*	95.7%	96.5%	+ 0.8%	95.6%	96.3%	+ 0.7%

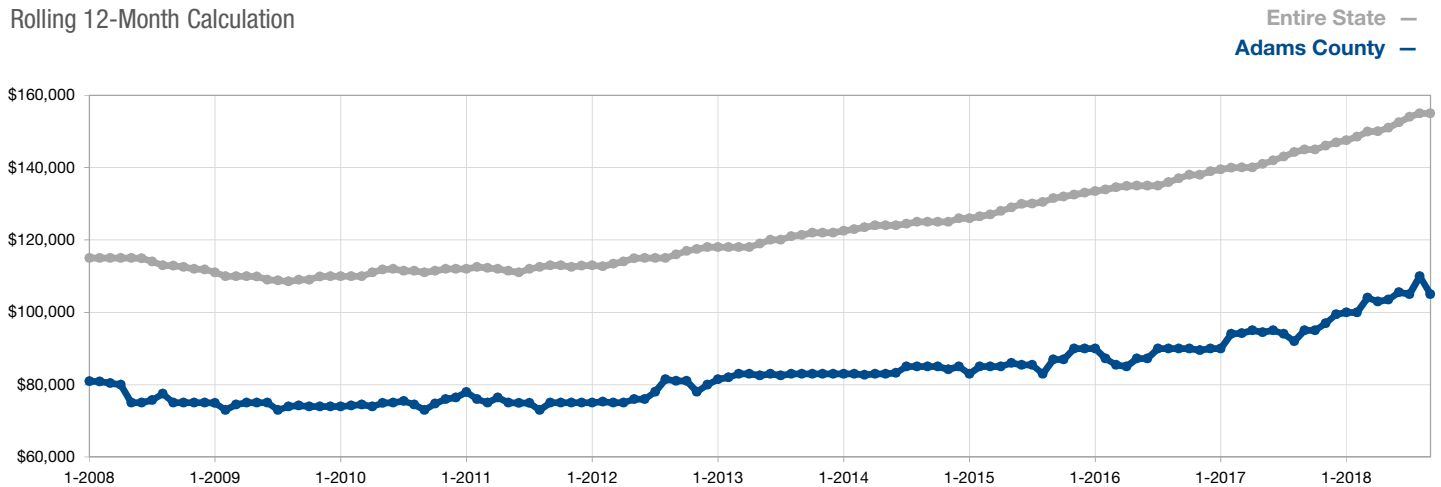
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.