

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

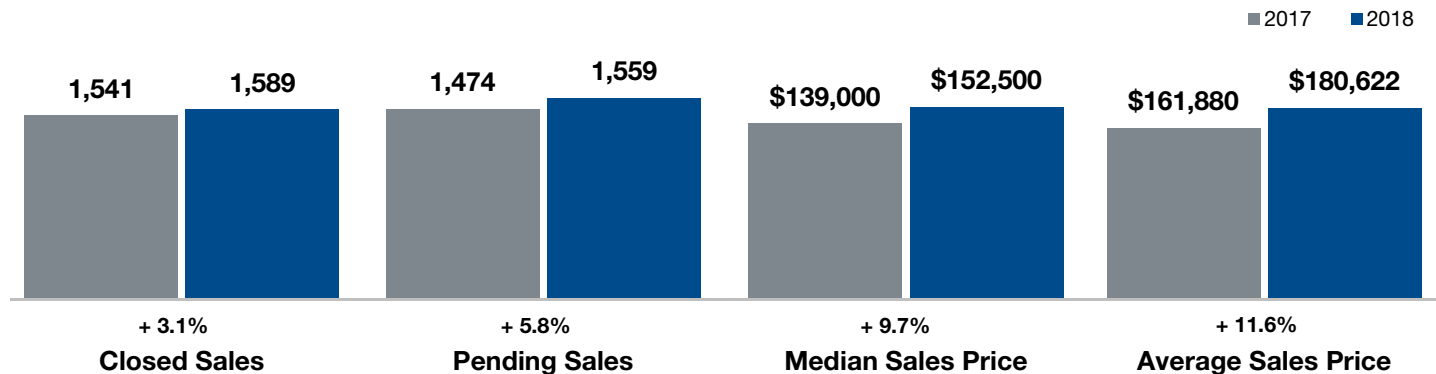


Allen County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	2,007	1,979	- 1.4%	6,962	6,696	- 3.8%
Closed Sales	1,541	1,589	+ 3.1%	5,709	5,576	- 2.3%
Median Sales Price	\$139,000	\$152,500	+ 9.7%	\$134,900	\$145,000	+ 7.5%
Percent of Original List Price Received*	98.3%	98.4%	+ 0.1%	97.8%	98.1%	+ 0.3%

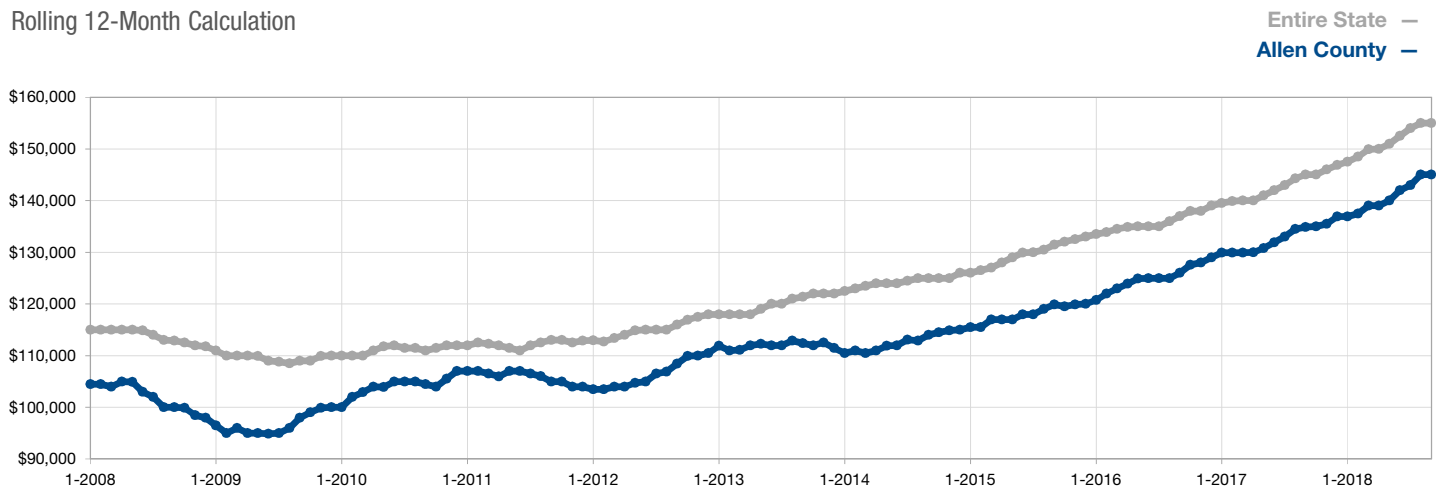
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.