

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

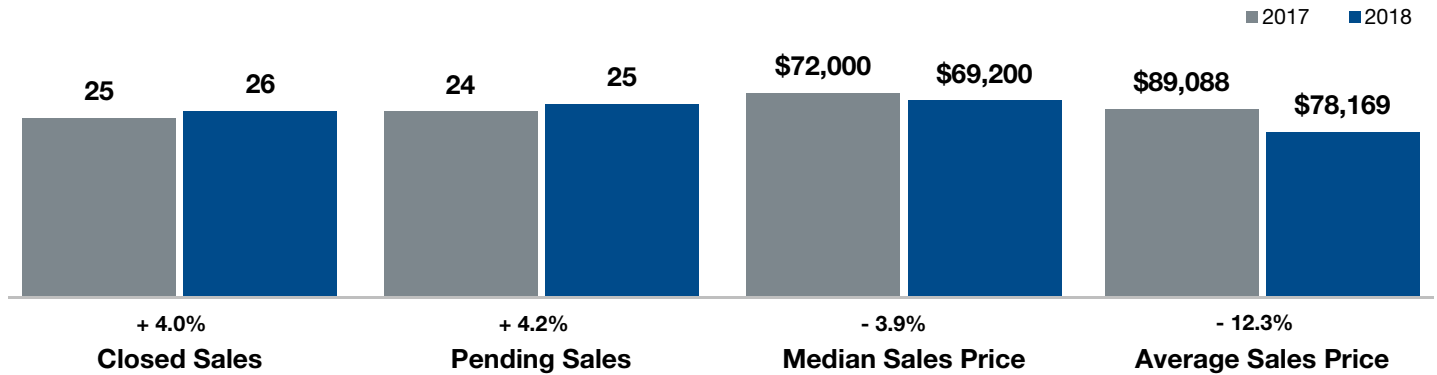


Benton County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	35	23	- 34.3%	113	104	- 8.0%
Closed Sales	25	26	+ 4.0%	72	97	+ 34.7%
Median Sales Price	\$72,000	\$69,200	- 3.9%	\$86,000	\$79,500	- 7.6%
Percent of Original List Price Received*	95.3%	94.6%	- 0.7%	94.6%	93.6%	- 1.1%

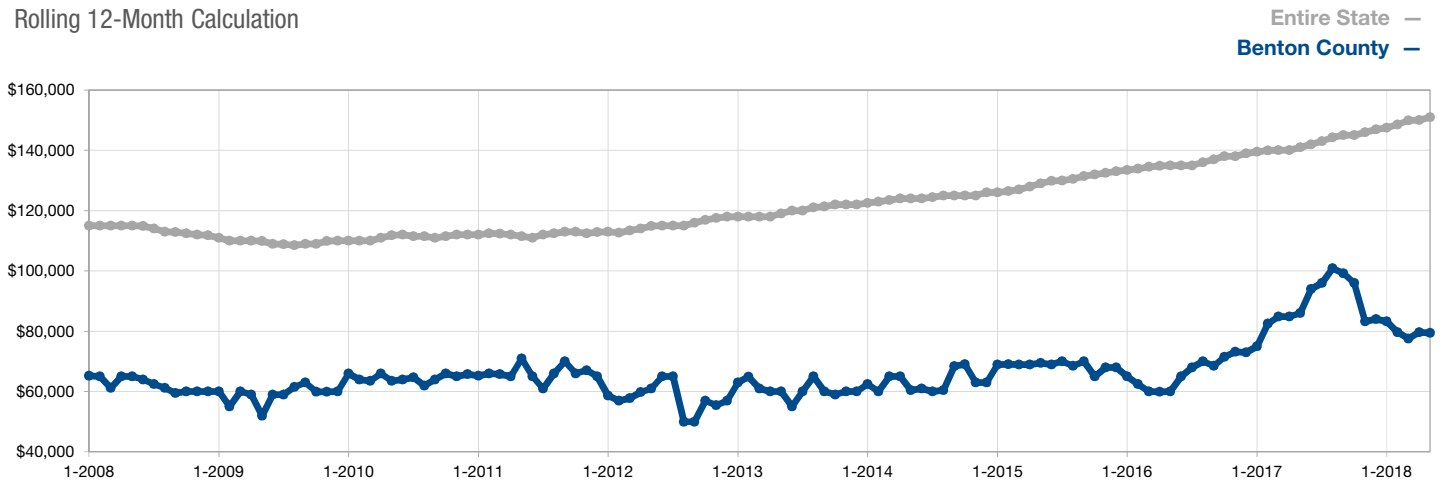
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.