

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

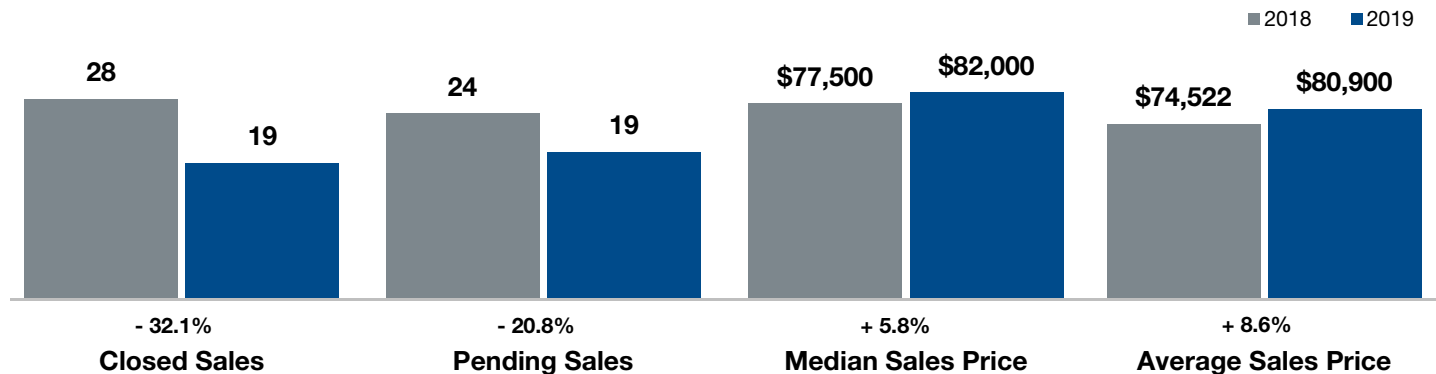


Benton County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	25	15	- 40.0%	118	105	- 11.0%
Closed Sales	28	19	- 32.1%	94	89	- 5.3%
Median Sales Price	\$77,500	\$82,000	+ 5.8%	\$83,250	\$75,000	- 9.9%
Percent of Original List Price Received*	90.0%	95.1%	+ 5.7%	93.7%	94.4%	+ 0.7%

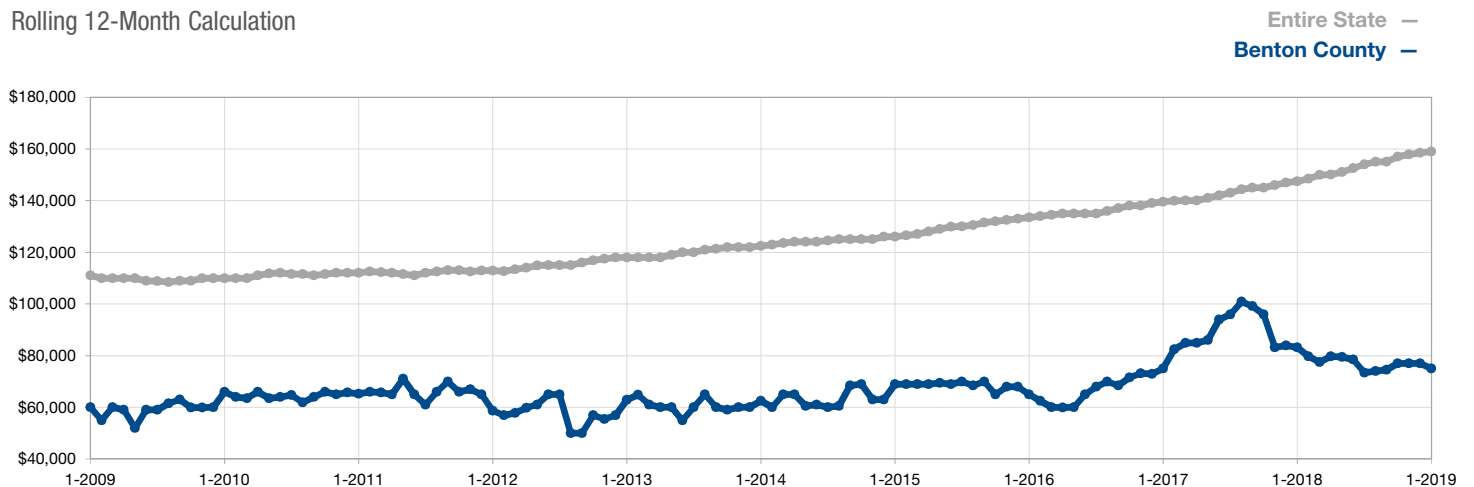
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.