

Local Market Update for September 2018

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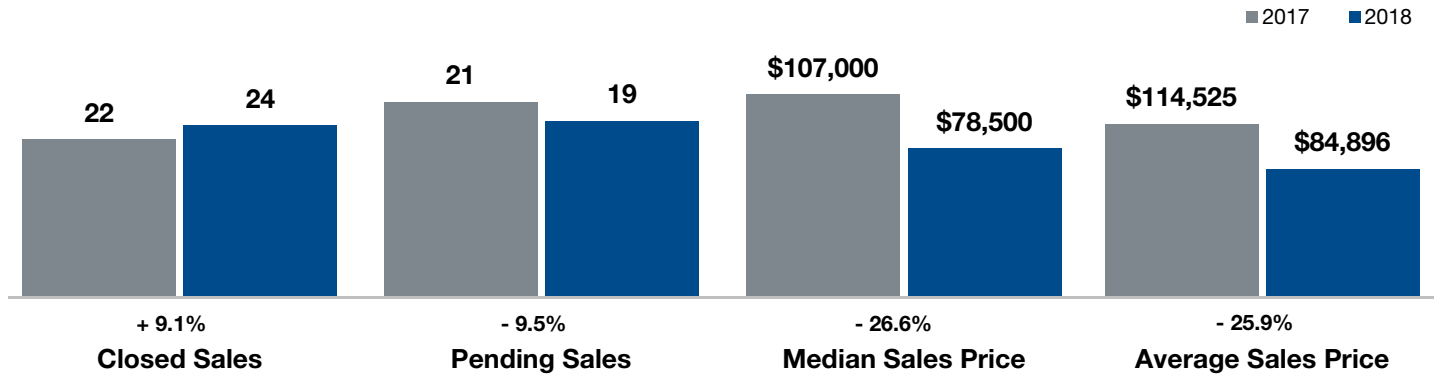


Benton County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	36	40	+ 11.1%	114	114	0.0%
Closed Sales	22	24	+ 9.1%	80	94	+ 17.5%
Median Sales Price	\$107,000	\$78,500	- 26.6%	\$99,200	\$74,500	- 24.9%
Percent of Original List Price Received*	95.7%	96.3%	+ 0.6%	94.7%	93.7%	- 1.1%

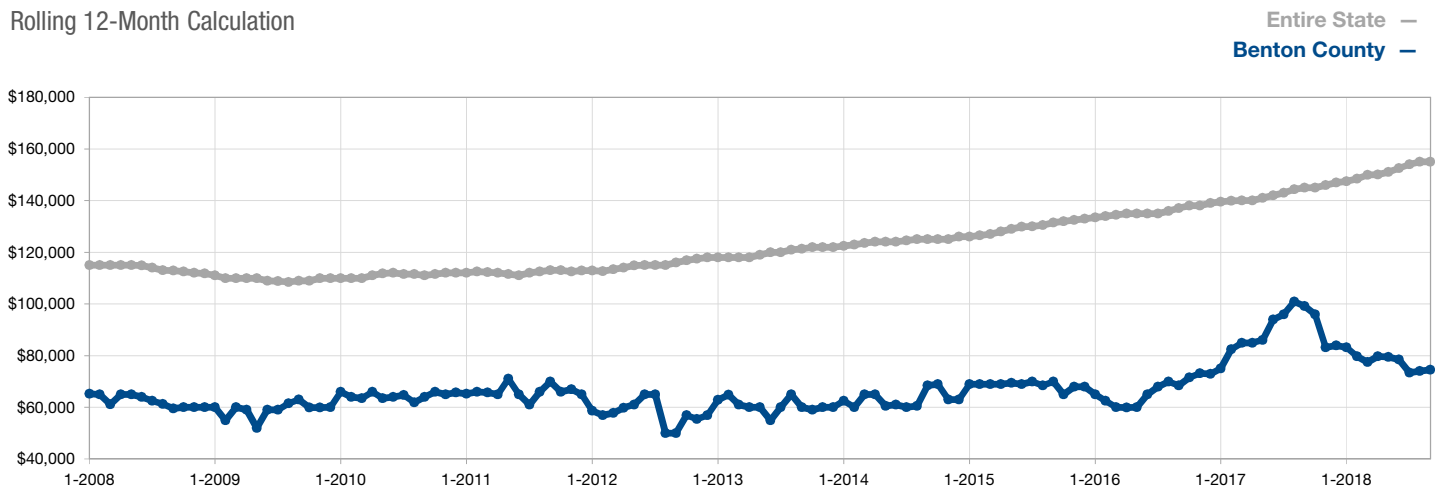
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.