

Local Market Update for May 2018

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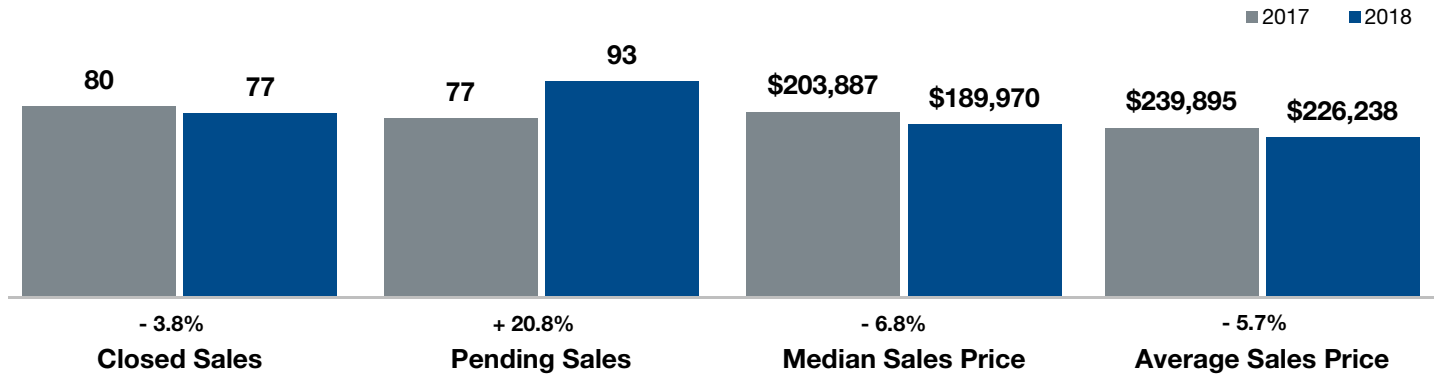


Brown County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	136	116	- 14.7%	424	383	- 9.7%
Closed Sales	80	77	- 3.8%	311	312	+ 0.3%
Median Sales Price	\$203,887	\$189,970	- 6.8%	\$186,500	\$195,000	+ 4.6%
Percent of Original List Price Received*	92.7%	92.9%	+ 0.2%	91.4%	92.5%	+ 1.2%

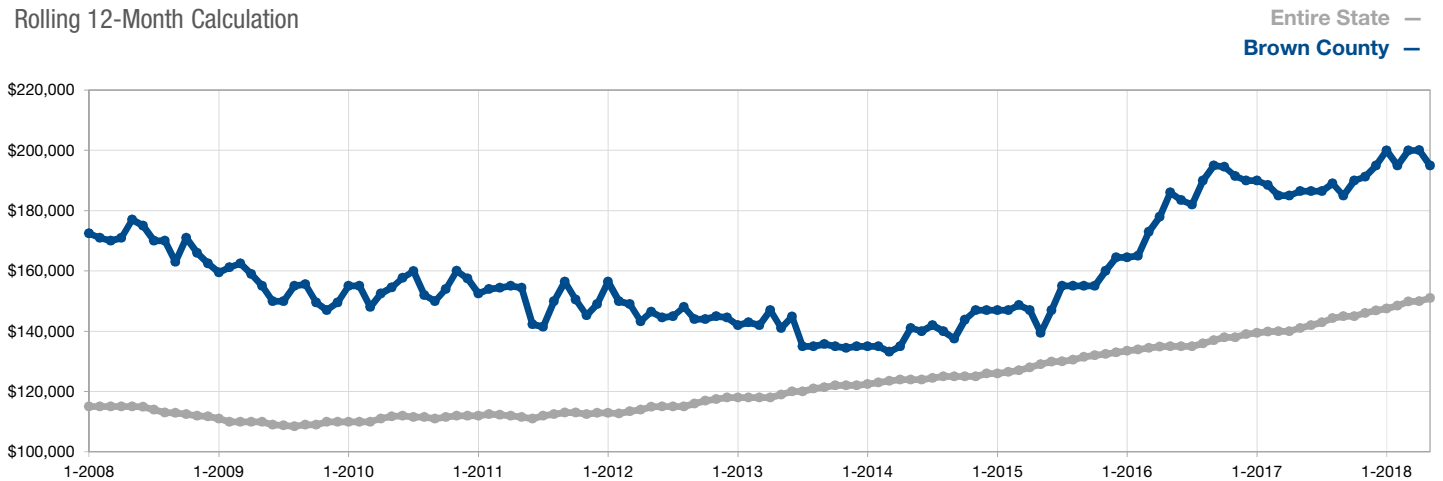
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.