

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

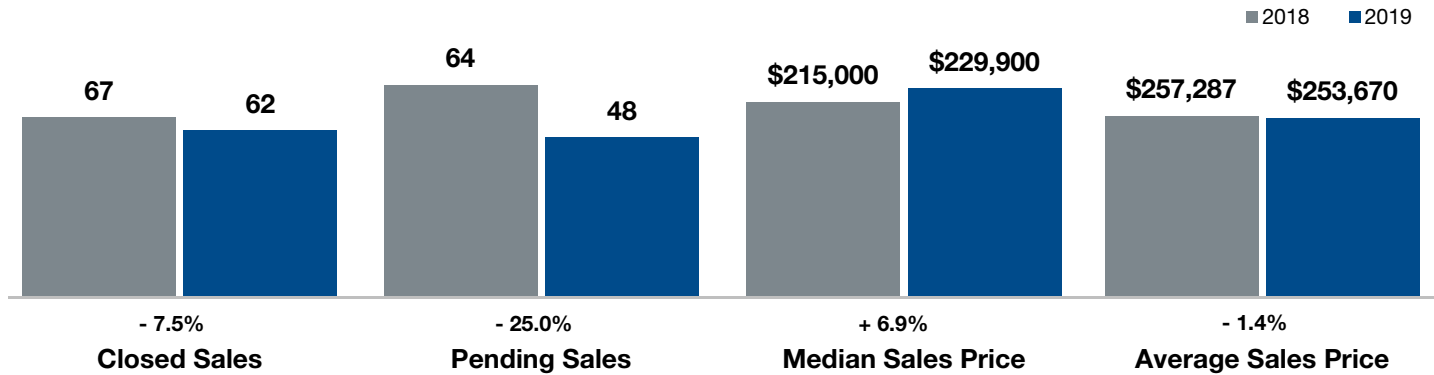


Brown County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	50	61	+ 22.0%	419	402	- 4.1%
Closed Sales	67	62	- 7.5%	315	294	- 6.7%
Median Sales Price	\$215,000	\$229,900	+ 6.9%	\$199,900	\$214,500	+ 7.3%
Percent of Original List Price Received*	91.7%	90.5%	- 1.3%	92.2%	92.4%	+ 0.2%

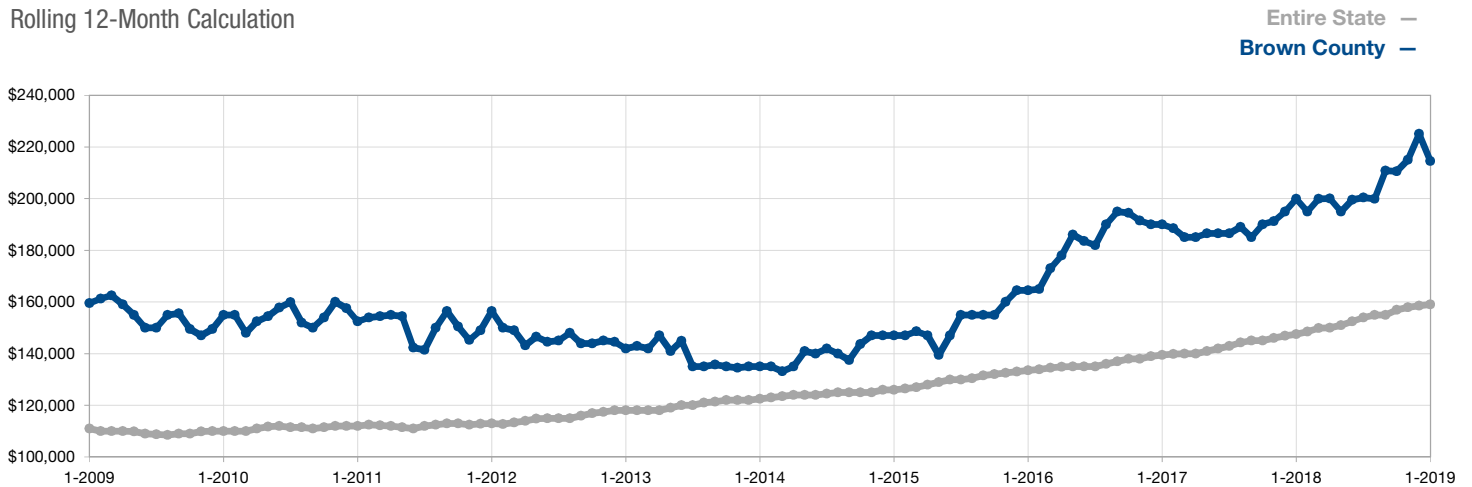
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.