

# Local Market Update for December 2023

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

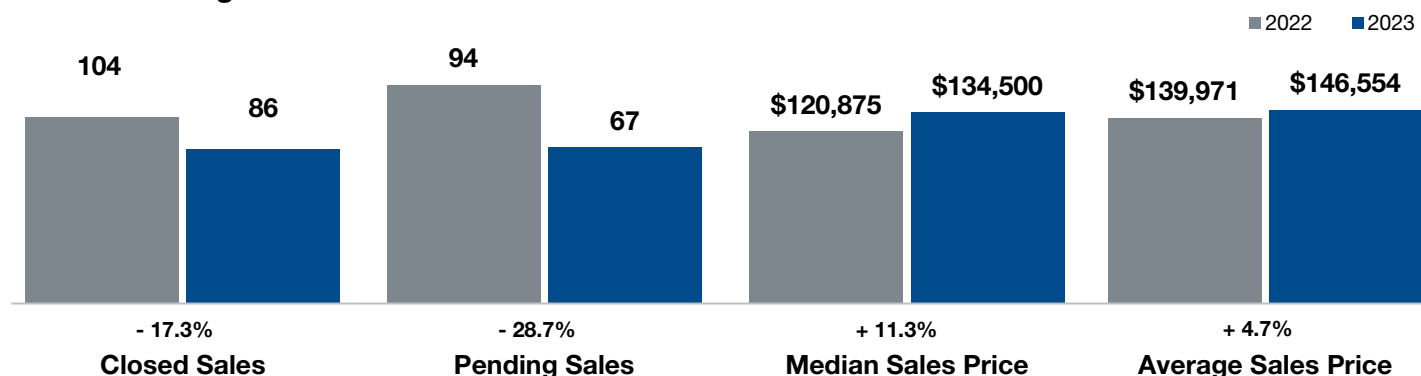


## Cass County

Key Metrics	October through December			January through December		
	2022	2023	Percent Change	Thru 12-2022	Thru 12-2023	Percent Change
New Listings	79	86	+ 8.9%	424	336	- 20.8%
Closed Sales	104	86	- 17.3%	366	315	- 13.9%
Median Sales Price	\$120,875	<b>\$134,500</b>	+ 11.3%	\$121,375	<b>\$138,900</b>	+ 14.4%
Percent of Original List Price Received*	92.6%	<b>96.0%</b>	+ 3.7%	95.7%	<b>95.6%</b>	- 0.1%

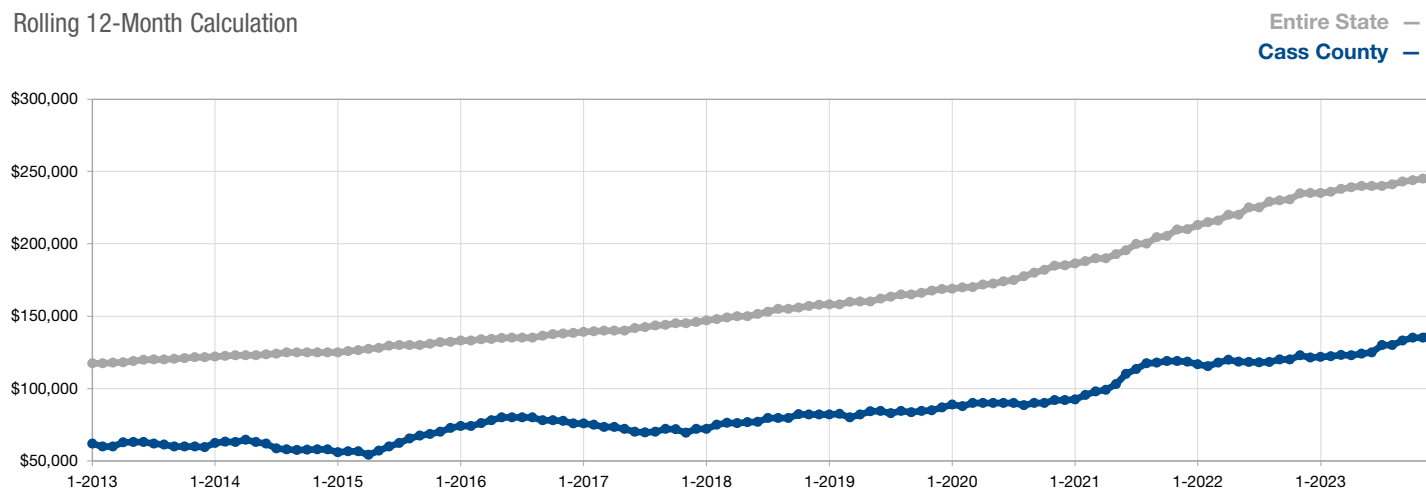
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### October through December



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.