

Local Market Update for September 2021

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

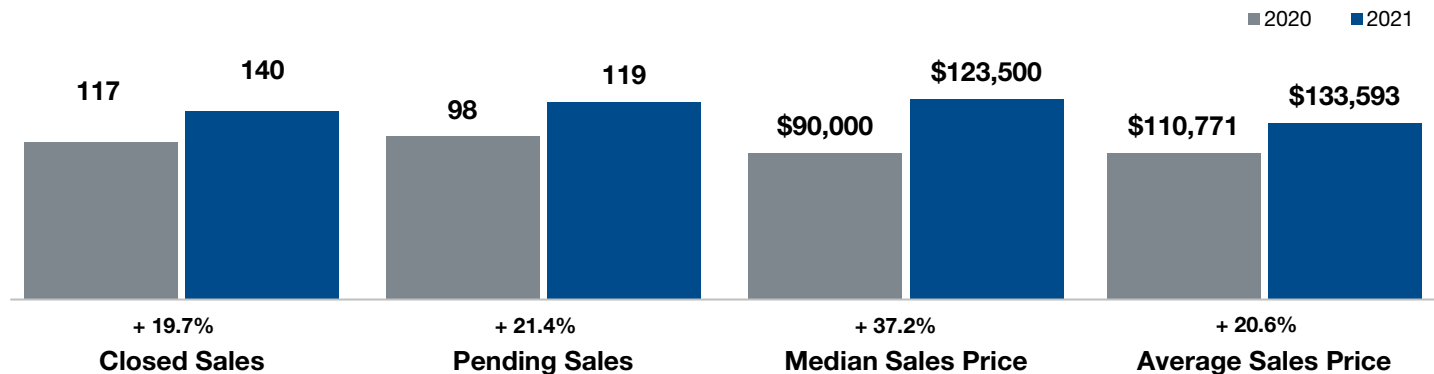


Cass County

Key Metrics	July through September			October through September		
	2020	2021	Percent Change	Thru 9-2020	Thru 9-2021	Percent Change
New Listings	129	155	+ 20.2%	419	471	+ 12.4%
Closed Sales	117	140	+ 19.7%	391	410	+ 4.9%
Median Sales Price	\$90,000	\$123,500	+ 37.2%	\$89,950	\$117,950	+ 31.1%
Percent of Original List Price Received*	96.3%	99.6%	+ 3.4%	95.0%	98.5%	+ 3.7%

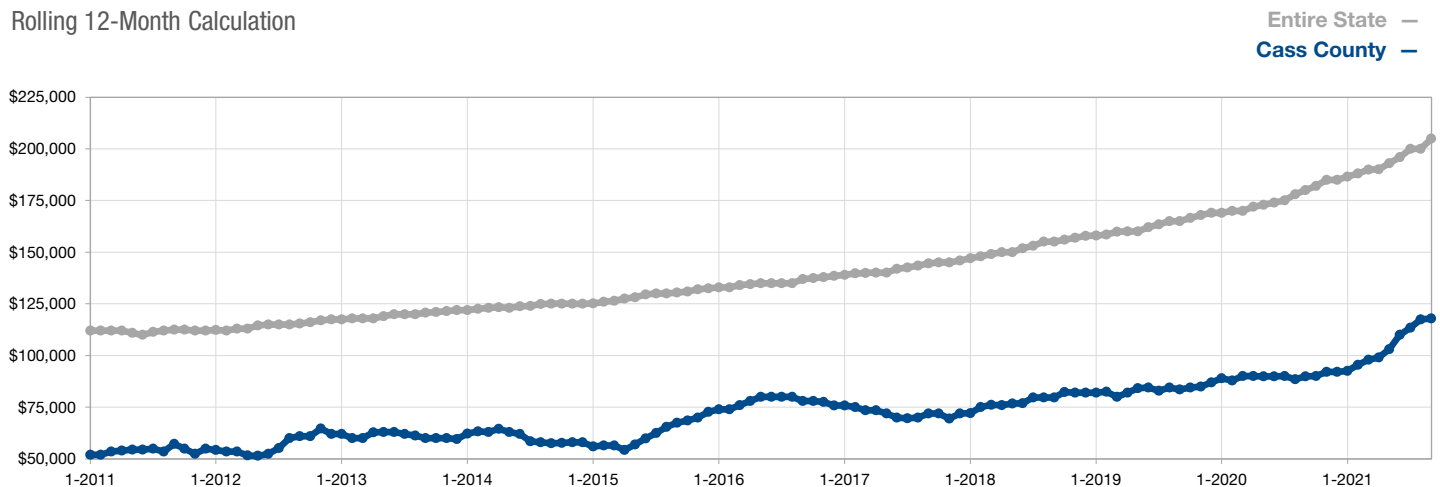
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.