

# Local Market Update for September 2018

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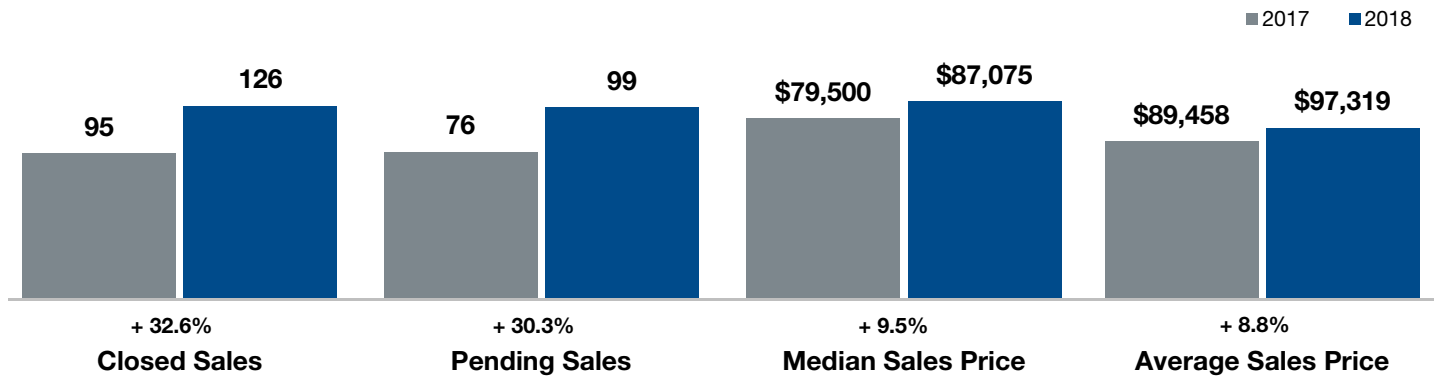


## Cass County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	116	121	+ 4.3%	410	438	+ 6.8%
Closed Sales	95	126	+ 32.6%	347	361	+ 4.0%
Median Sales Price	\$79,500	\$87,075	+ 9.5%	\$72,000	\$79,700	+ 10.7%
Percent of Original List Price Received*	93.7%	95.2%	+ 1.6%	93.9%	94.2%	+ 0.3%

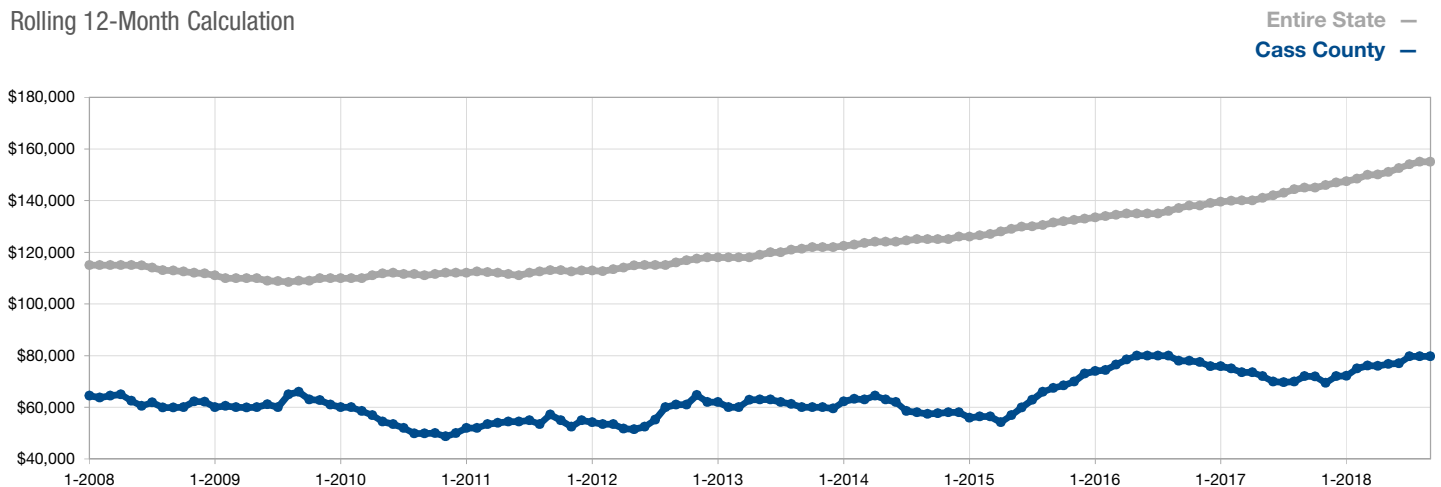
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### July through September



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.