

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

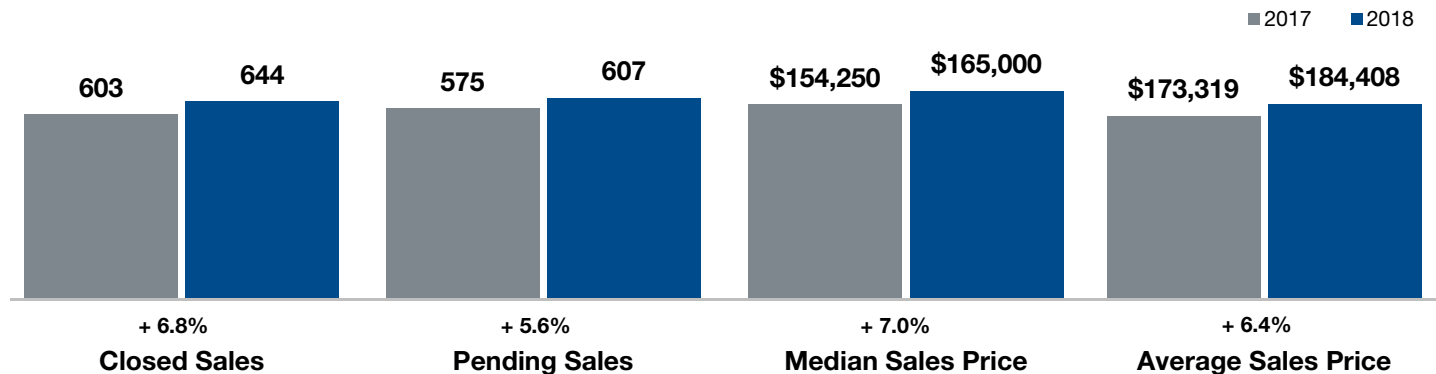


Clark County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	722	732	+ 1.4%	2,492	2,698	+ 8.3%
Closed Sales	603	644	+ 6.8%	2,084	2,205	+ 5.8%
Median Sales Price	\$154,250	\$165,000	+ 7.0%	\$149,900	\$164,000	+ 9.4%
Percent of Original List Price Received*	97.7%	97.9%	+ 0.2%	98.2%	97.8%	- 0.4%

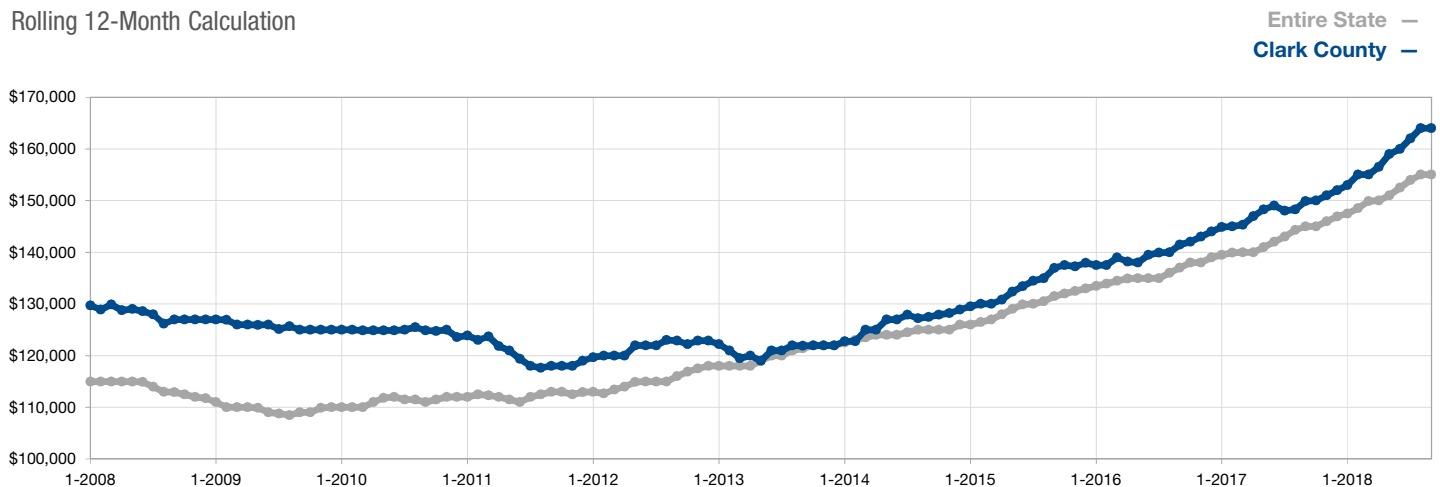
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.