

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

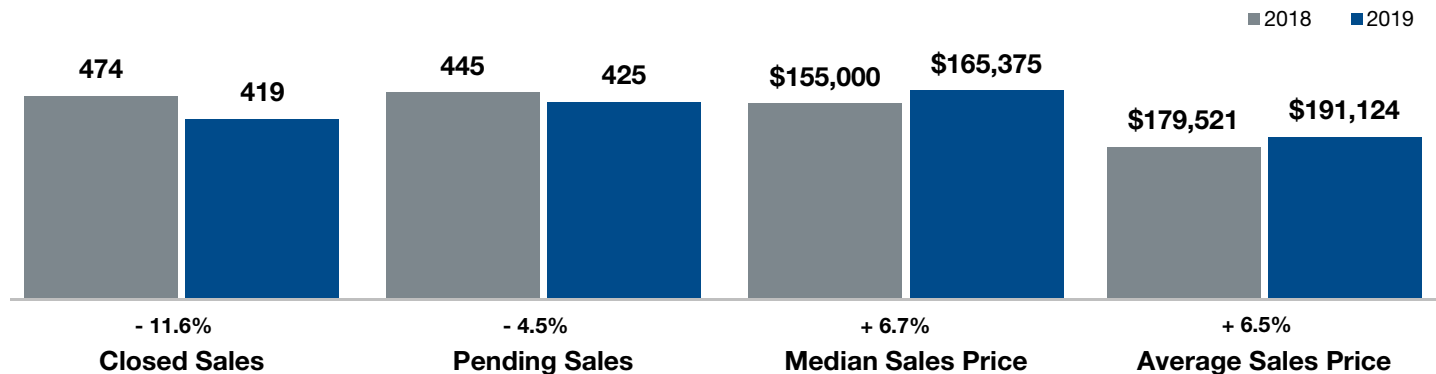


Clark County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	499	523	+ 4.8%	2,564	2,711	+ 5.7%
Closed Sales	474	419	- 11.6%	2,128	2,143	+ 0.7%
Median Sales Price	\$155,000	\$165,375	+ 6.7%	\$153,000	\$165,000	+ 7.8%
Percent of Original List Price Received*	97.3%	97.4%	+ 0.1%	97.9%	97.8%	- 0.1%

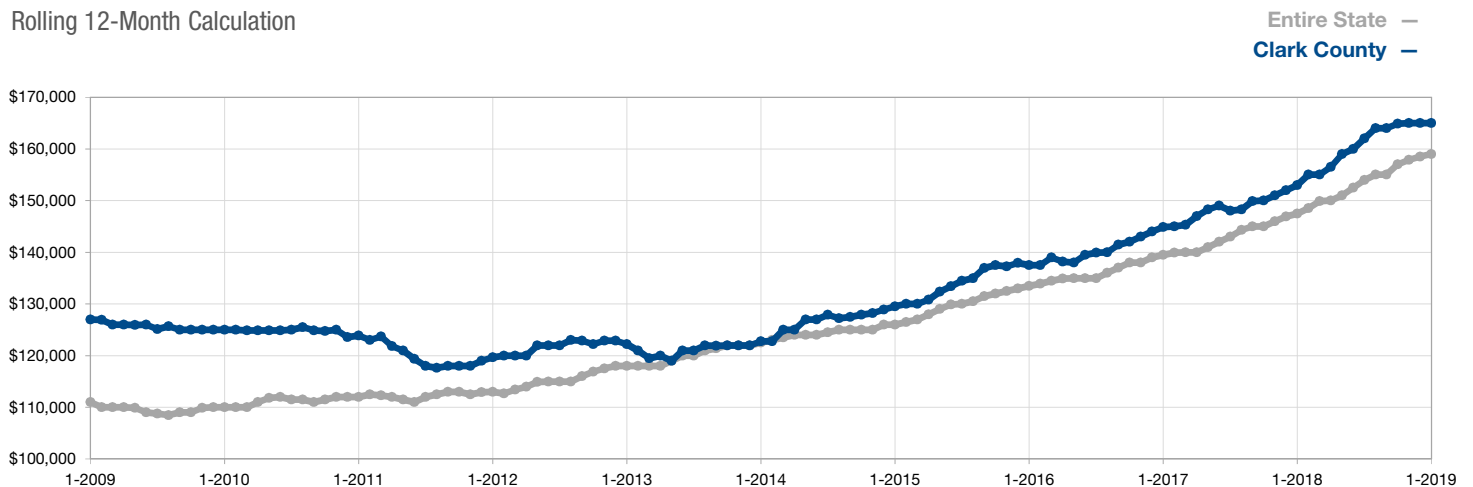
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.