

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

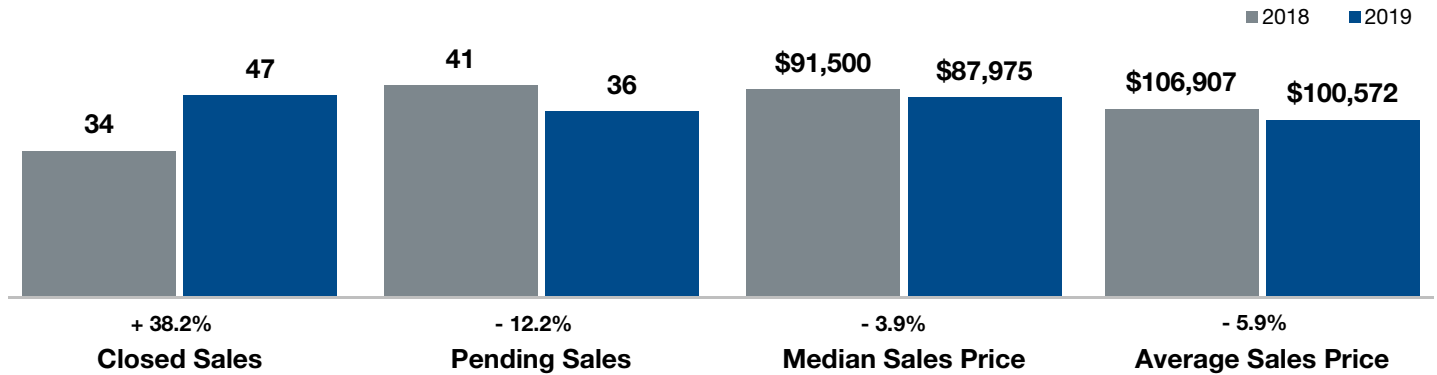


Clay County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	49	50	+ 2.0%	295	306	+ 3.7%
Closed Sales	34	47	+ 38.2%	220	243	+ 10.5%
Median Sales Price	\$91,500	\$87,975	- 3.9%	\$92,500	\$110,000	+ 18.9%
Percent of Original List Price Received*	91.4%	92.8%	+ 1.5%	91.7%	94.9%	+ 3.5%

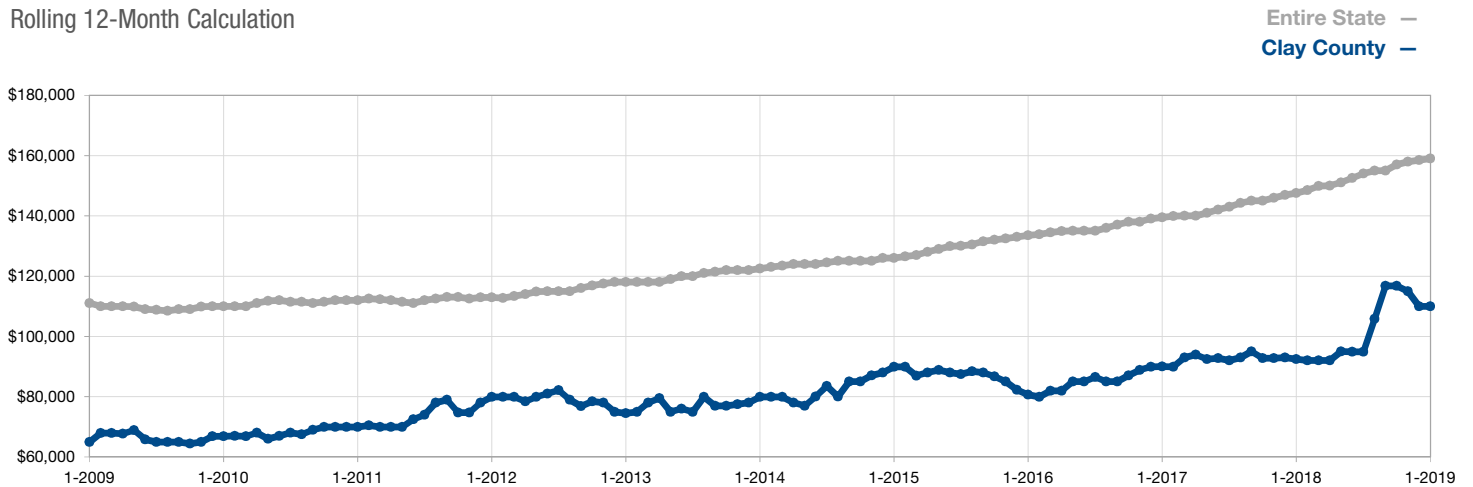
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.