

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

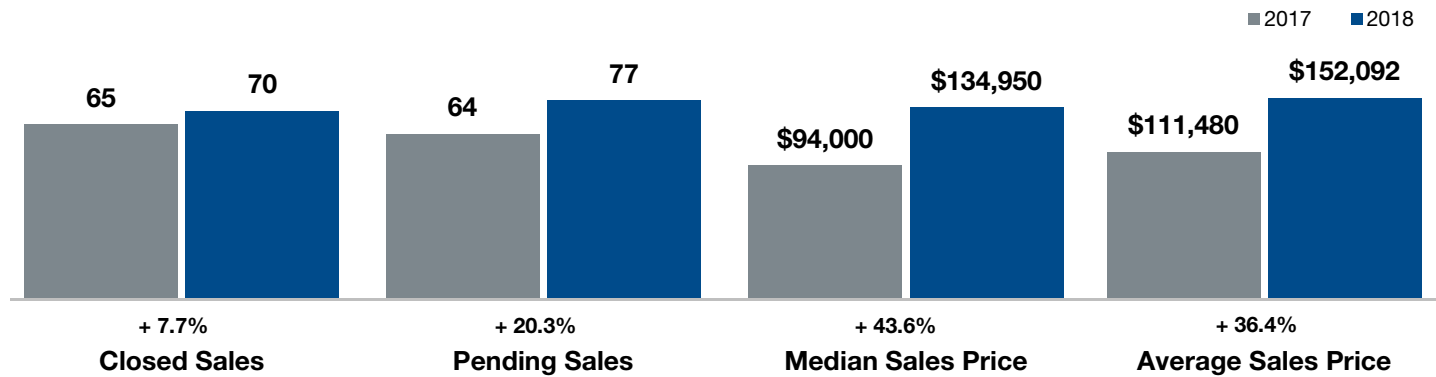


Clay County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	84	91	+ 8.3%	334	302	- 9.6%
Closed Sales	65	70	+ 7.7%	240	226	- 5.8%
Median Sales Price	\$94,000	\$134,950	+ 43.6%	\$95,000	\$116,750	+ 22.9%
Percent of Original List Price Received*	93.1%	96.3%	+ 3.4%	91.7%	94.9%	+ 3.5%

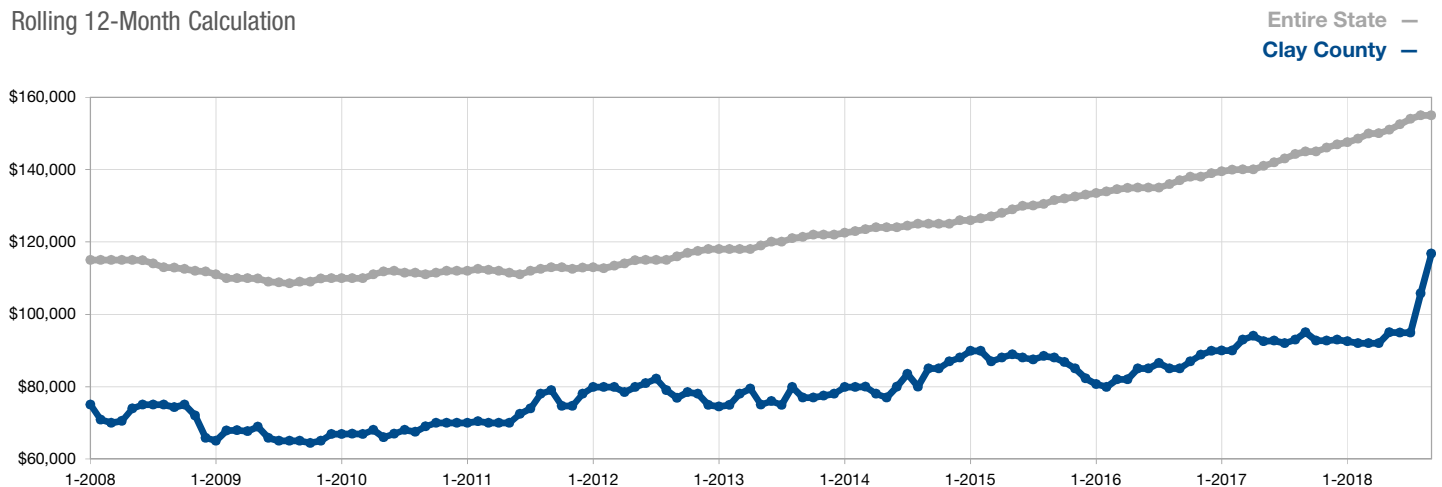
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.