

# Local Market Update for May 2018

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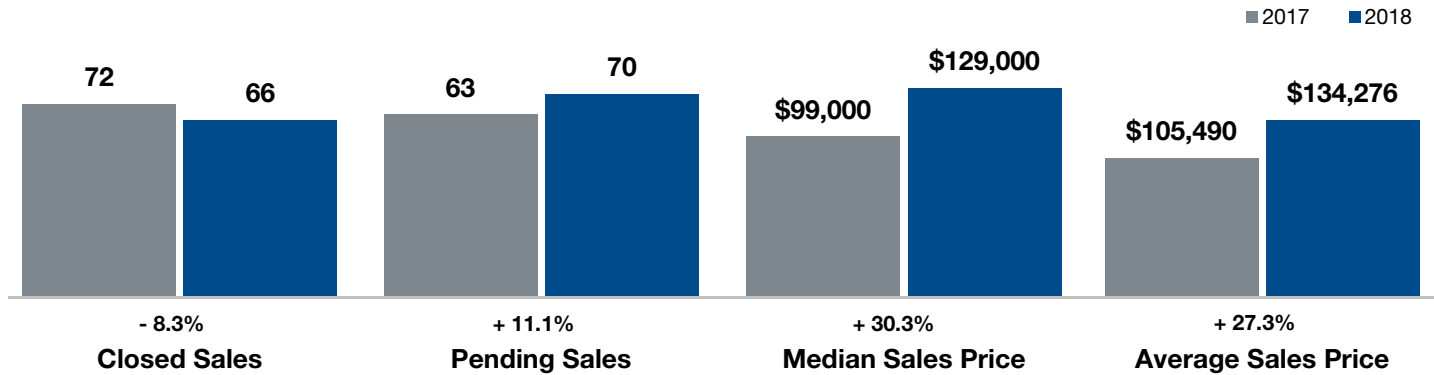


## Clay County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	84	92	+ 9.5%	359	296	- 17.5%
Closed Sales	72	66	- 8.3%	252	218	- 13.5%
Median Sales Price	\$99,000	\$129,000	+ 30.3%	\$92,500	\$95,000	+ 2.7%
Percent of Original List Price Received*	89.8%	95.2%	+ 6.0%	91.6%	93.7%	+ 2.3%

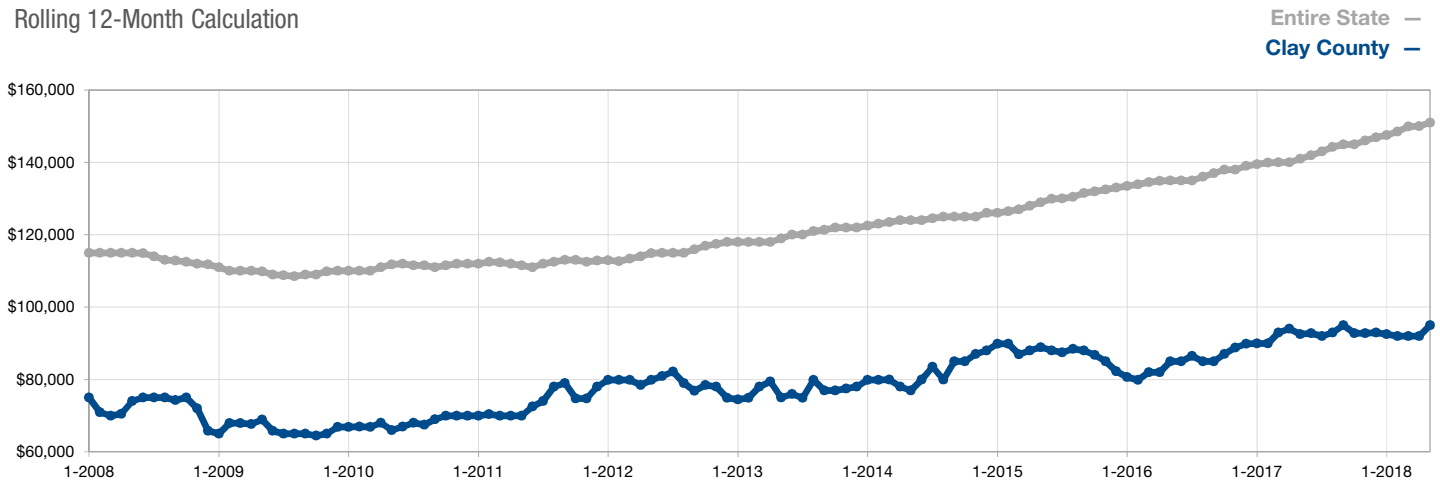
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### March through May



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.