Local Market Update for December 2023

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

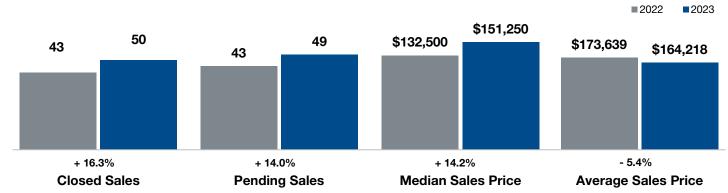


Clay County

	October through December			January through December		
Key Metrics	2022	2023	Percent Change	Thru 12-2022	Thru 12-2023	Percent Change
New Listings	55	47	- 14.5%	257	239	- 7.0%
Closed Sales	43	50	+ 16.3%	205	217	+ 5.9%
Median Sales Price	\$132,500	\$151,250	+ 14.2%	\$140,000	\$146,500	+ 4.6%
Percent of Original List Price Received*	96.3%	91.7%	- 4.8%	96.3%	92.5%	- 3.9%

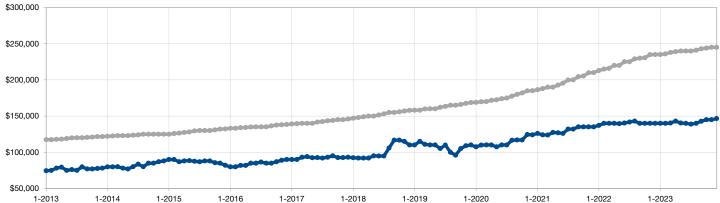
^{*} Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

October through December



Median Sales Price





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.