

Local Market Update for May 2018

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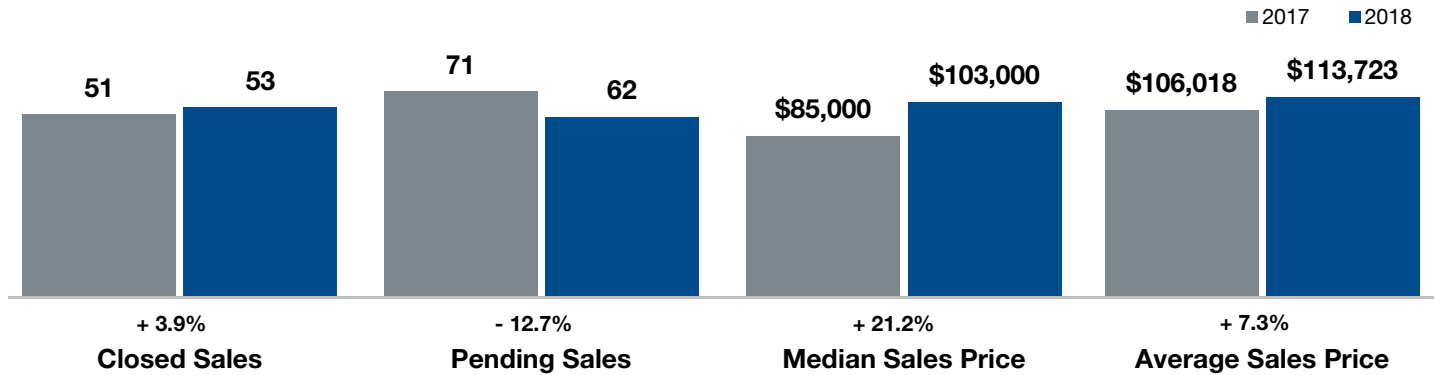


Clinton County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	80	60	- 25.0%	292	251	- 14.0%
Closed Sales	51	53	+ 3.9%	218	225	+ 3.2%
Median Sales Price	\$85,000	\$103,000	+ 21.2%	\$89,000	\$101,500	+ 14.0%
Percent of Original List Price Received*	96.1%	96.7%	+ 0.6%	95.7%	95.3%	- 0.4%

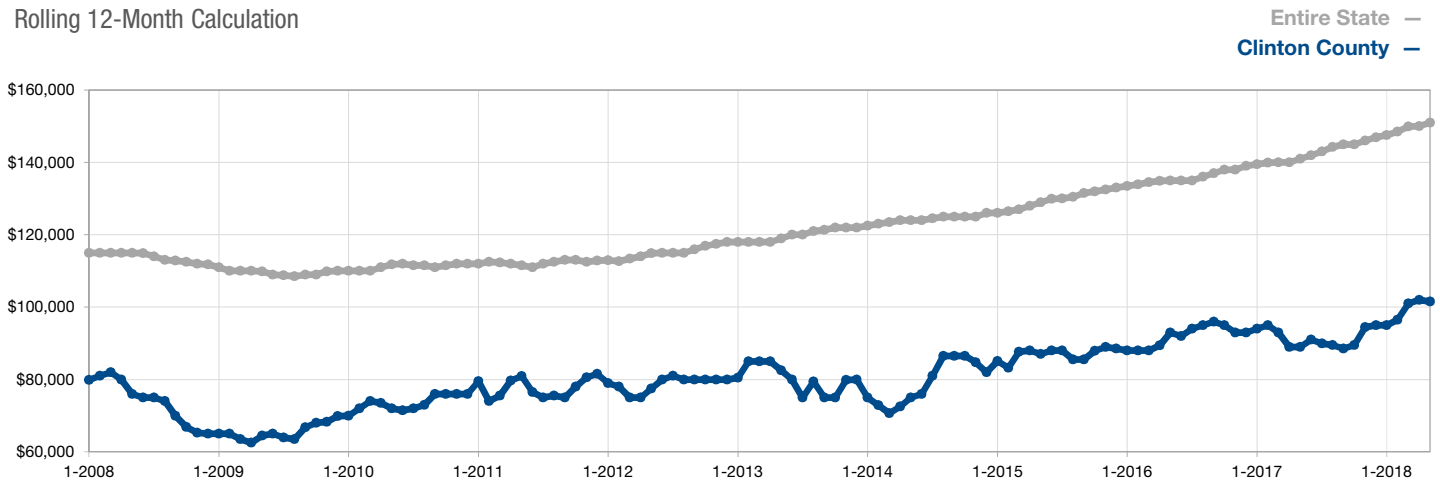
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.