

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

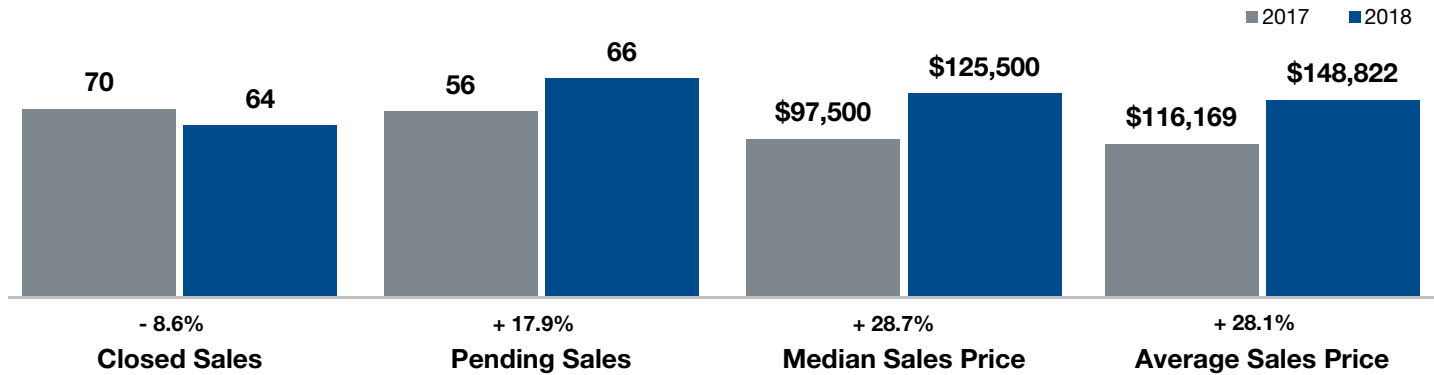


Clinton County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	71	87	+ 22.5%	287	267	- 7.0%
Closed Sales	70	64	- 8.6%	218	217	- 0.5%
Median Sales Price	\$97,500	\$125,500	+ 28.7%	\$88,500	\$113,000	+ 27.7%
Percent of Original List Price Received*	94.3%	98.0%	+ 3.9%	95.5%	96.7%	+ 1.3%

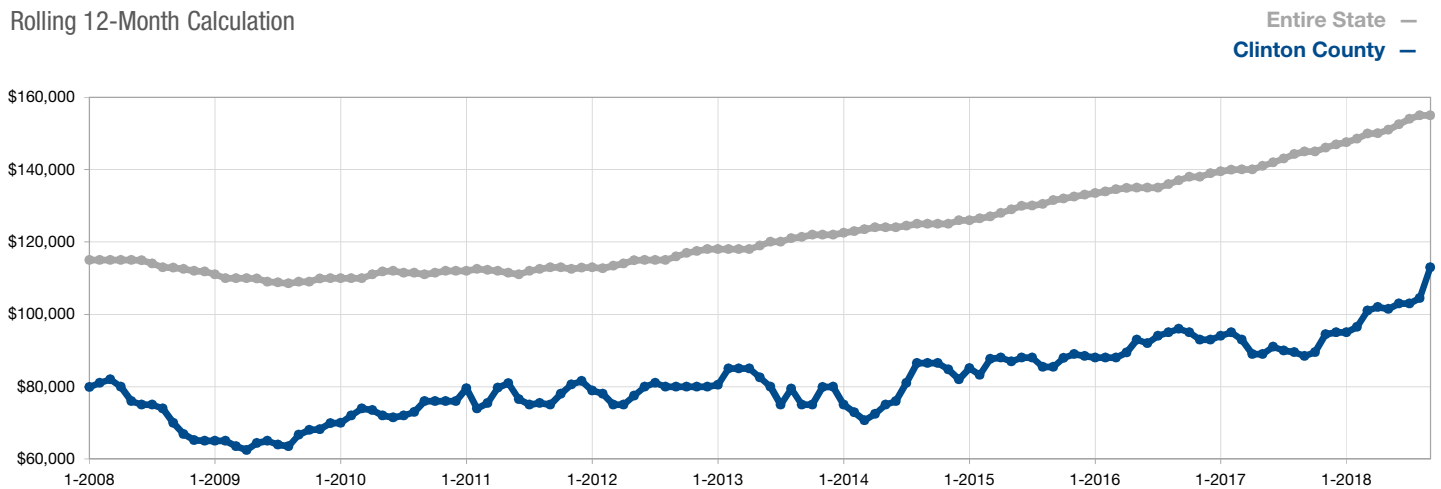
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.