

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

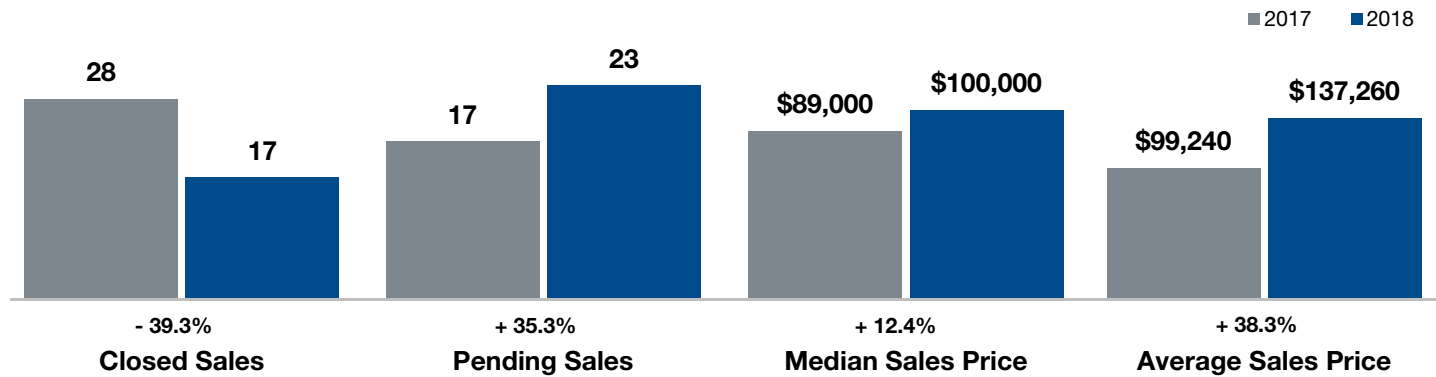


Crawford County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	29	37	+ 27.6%	134	130	- 3.0%
Closed Sales	28	17	- 39.3%	80	64	- 20.0%
Median Sales Price	\$89,000	\$100,000	+ 12.4%	\$78,000	\$118,500	+ 51.9%
Percent of Original List Price Received*	90.0%	92.3%	+ 2.6%	91.4%	92.6%	+ 1.3%

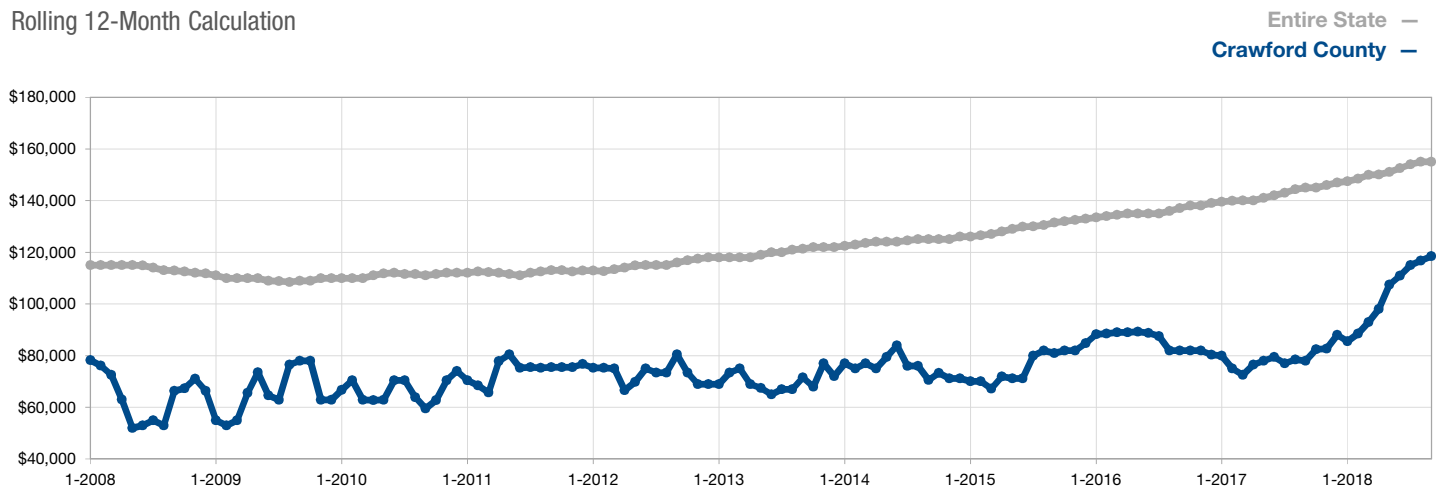
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.