

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

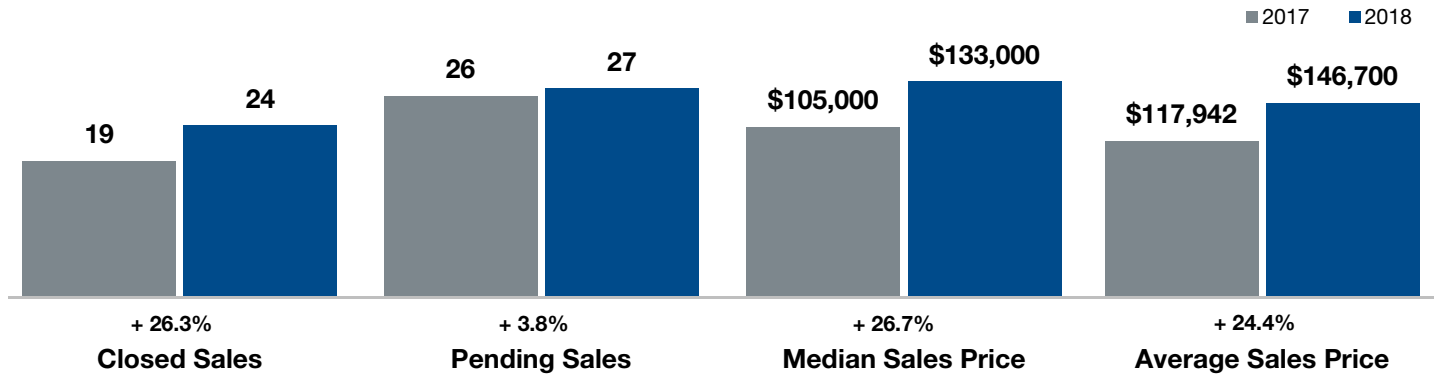


Crawford County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	36	41	+ 13.9%	141	126	- 10.6%
Closed Sales	19	24	+ 26.3%	84	74	- 11.9%
Median Sales Price	\$105,000	\$133,000	+ 26.7%	\$78,000	\$107,500	+ 37.8%
Percent of Original List Price Received*	96.0%	92.9%	- 3.2%	92.1%	91.4%	- 0.8%

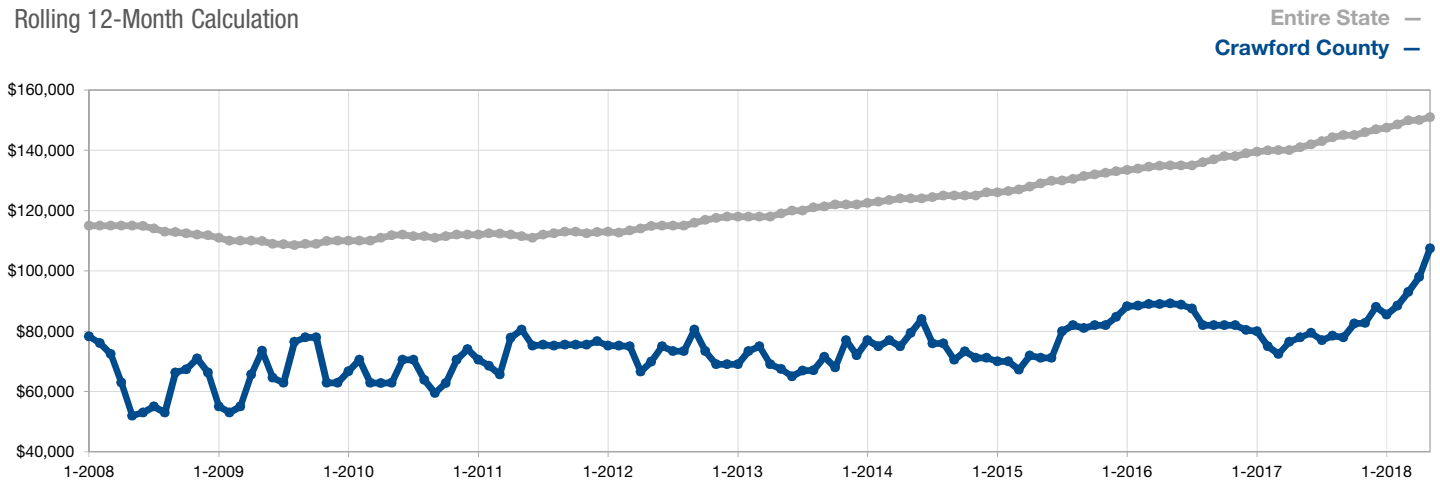
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.