

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

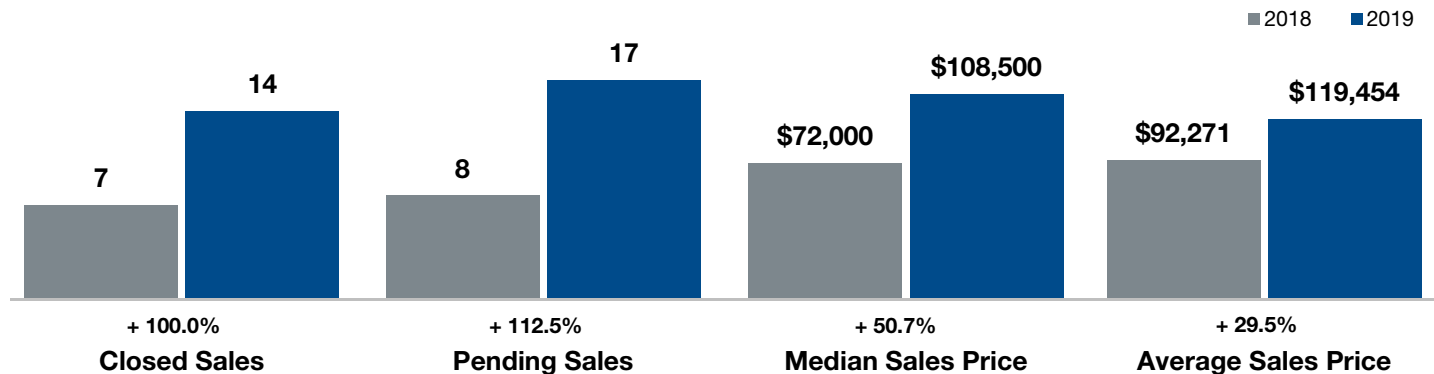


Crawford County

| Key Metrics | November through January | | | February through January | | |
|--|--------------------------|-----------|----------------|--------------------------|-------------|----------------|
| | 2018 | 2019 | Percent Change | Thru 1-2018 | Thru 1-2019 | Percent Change |
| New Listings | 19 | 17 | - 10.5% | 120 | 131 | + 9.2% |
| Closed Sales | 7 | 14 | + 100.0% | 71 | 77 | + 8.5% |
| Median Sales Price | \$72,000 | \$108,500 | + 50.7% | \$85,500 | \$110,000 | + 28.7% |
| Percent of Original List Price Received* | 89.9% | 92.5% | + 2.9% | 91.9% | 92.2% | + 0.3% |

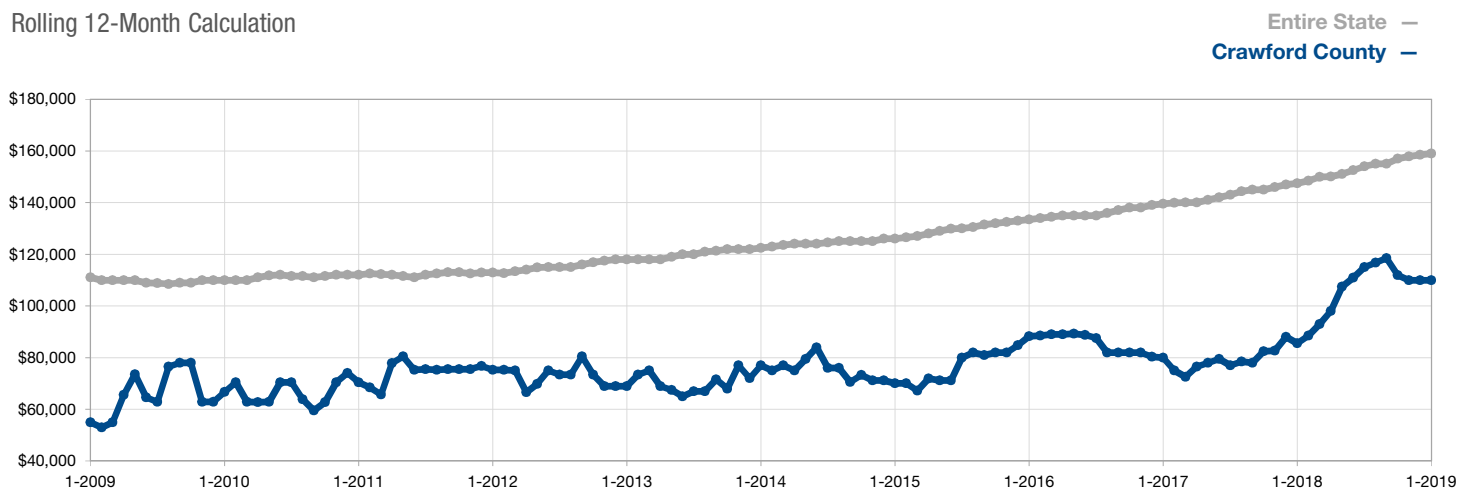
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.