

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

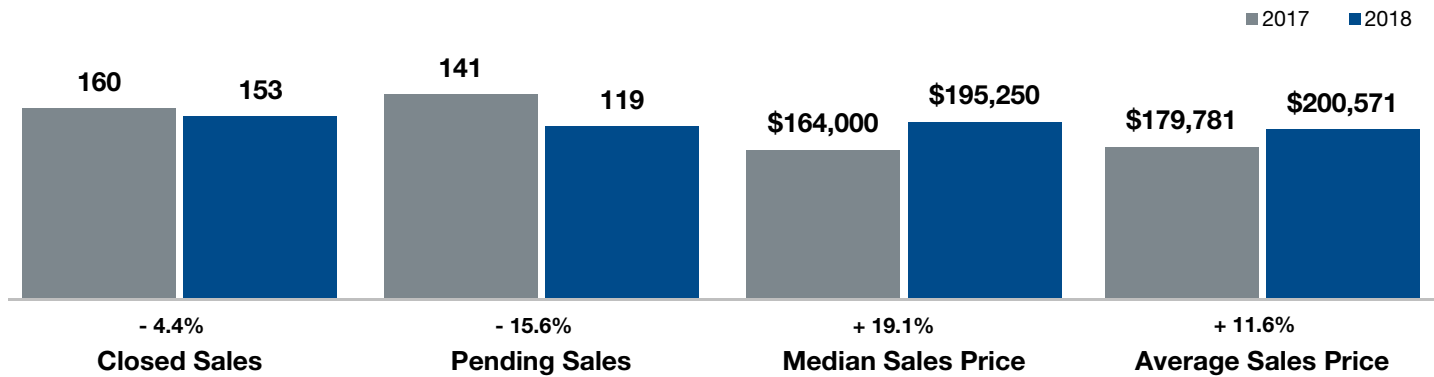


Dearborn County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	201	215	+ 7.0%	739	752	+ 1.8%
Closed Sales	160	153	- 4.4%	587	584	- 0.5%
Median Sales Price	\$164,000	\$195,250	+ 19.1%	\$155,000	\$172,250	+ 11.1%
Percent of Original List Price Received*	96.5%	96.6%	+ 0.1%	95.9%	97.1%	+ 1.3%

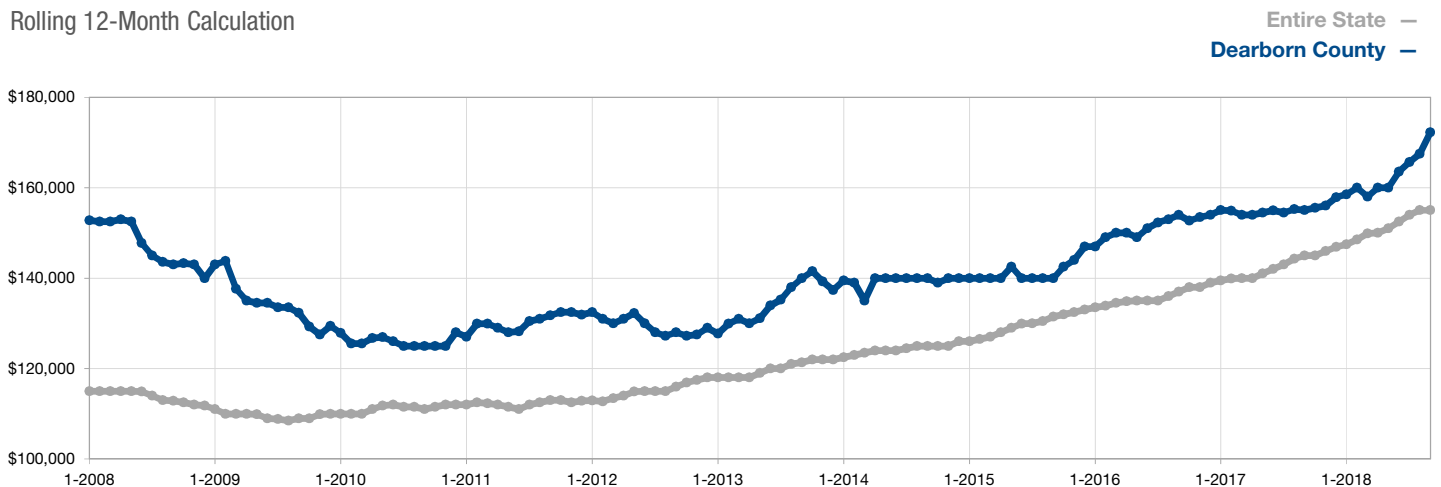
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.