

# Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

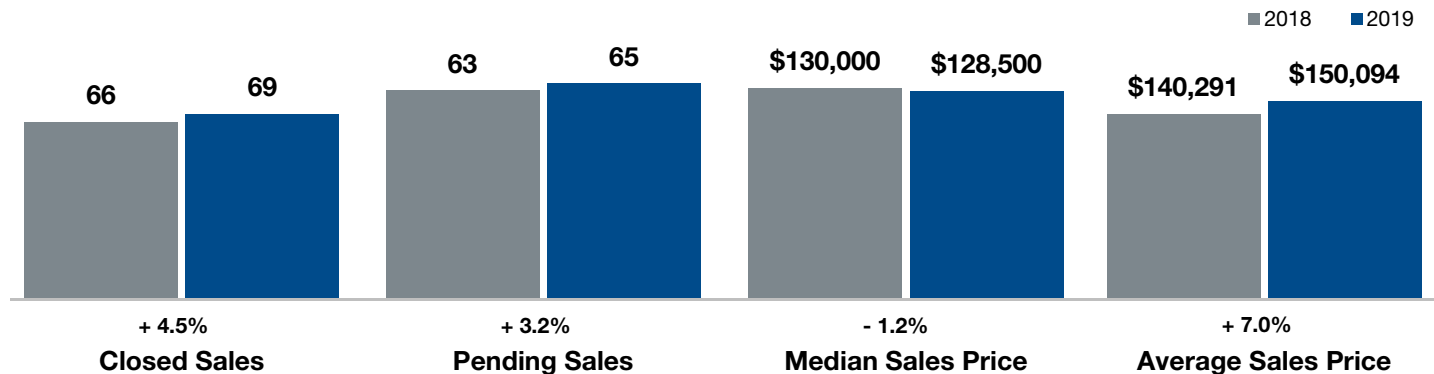


## Decatur County

| Key Metrics                              | November through January |           |                | February through January |             |                |
|--|--------------------------|-----------|----------------|--------------------------|-------------|----------------|
|  | 2018                     | 2019      | Percent Change | Thru 1-2018              | Thru 1-2019 | Percent Change |
| New Listings                             | 73                       | 60        | - 17.8%        | 365                      | 374         | + 2.5%         |
| Closed Sales                             | 66                       | 69        | + 4.5%         | 284                      | 322         | + 13.4%        |
| Median Sales Price                       | \$130,000                | \$128,500 | - 1.2%         | \$125,375                | \$132,750   | + 5.9%         |
| Percent of Original List Price Received* | 93.5%                    | 92.6%     | - 1.0%         | 94.0%                    | 94.0%       | 0.0%           |

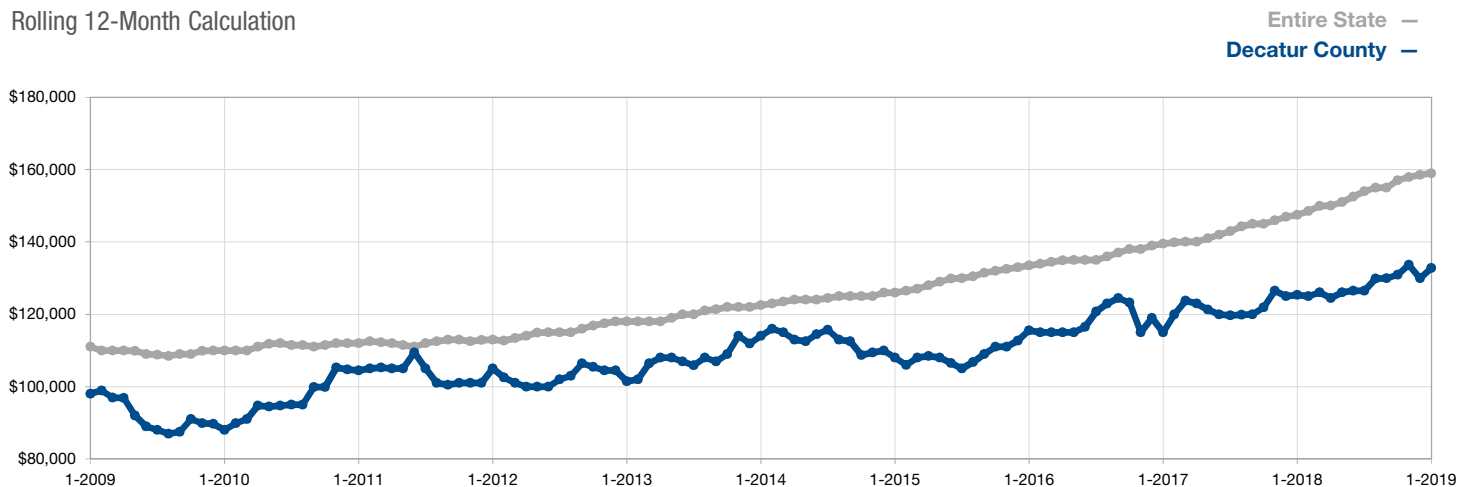
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### November through January



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.