

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

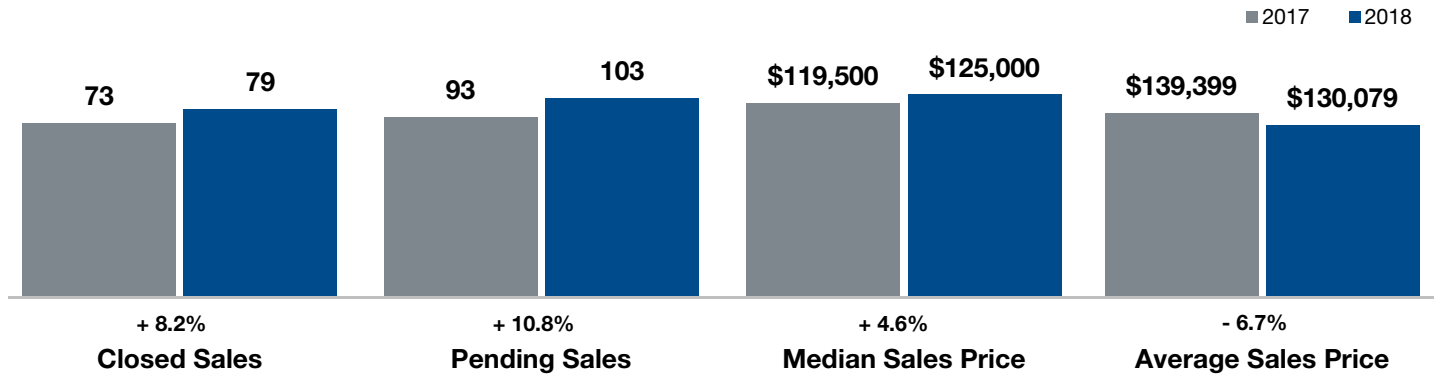


Decatur County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	104	107	+ 2.9%	374	353	- 5.6%
Closed Sales	73	79	+ 8.2%	273	284	+ 4.0%
Median Sales Price	\$119,500	\$125,000	+ 4.6%	\$121,250	\$126,050	+ 4.0%
Percent of Original List Price Received*	95.4%	94.3%	- 1.2%	92.8%	94.0%	+ 1.3%

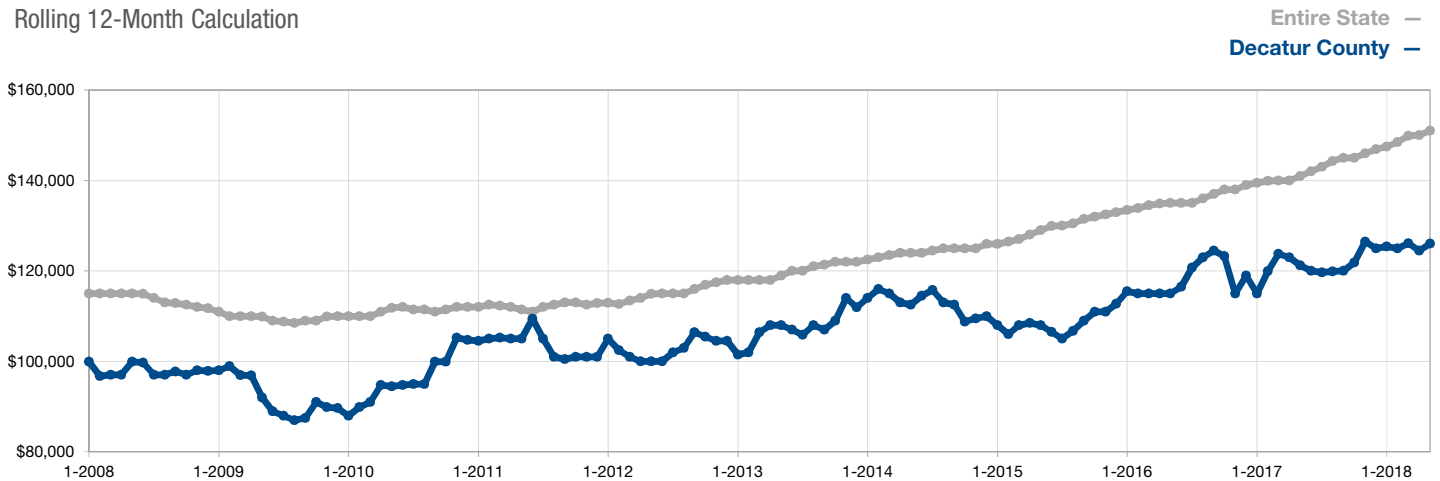
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.