

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

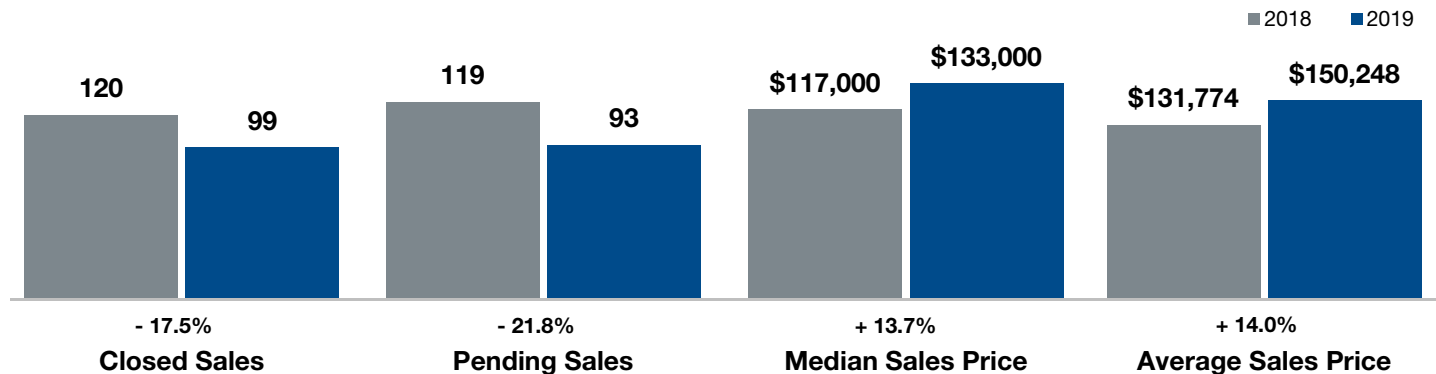


Dekalb County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	126	108	- 14.3%	738	639	- 13.4%
Closed Sales	120	99	- 17.5%	636	537	- 15.6%
Median Sales Price	\$117,000	\$133,000	+ 13.7%	\$123,850	\$134,950	+ 9.0%
Percent of Original List Price Received*	96.7%	97.5%	+ 0.8%	97.0%	98.2%	+ 1.2%

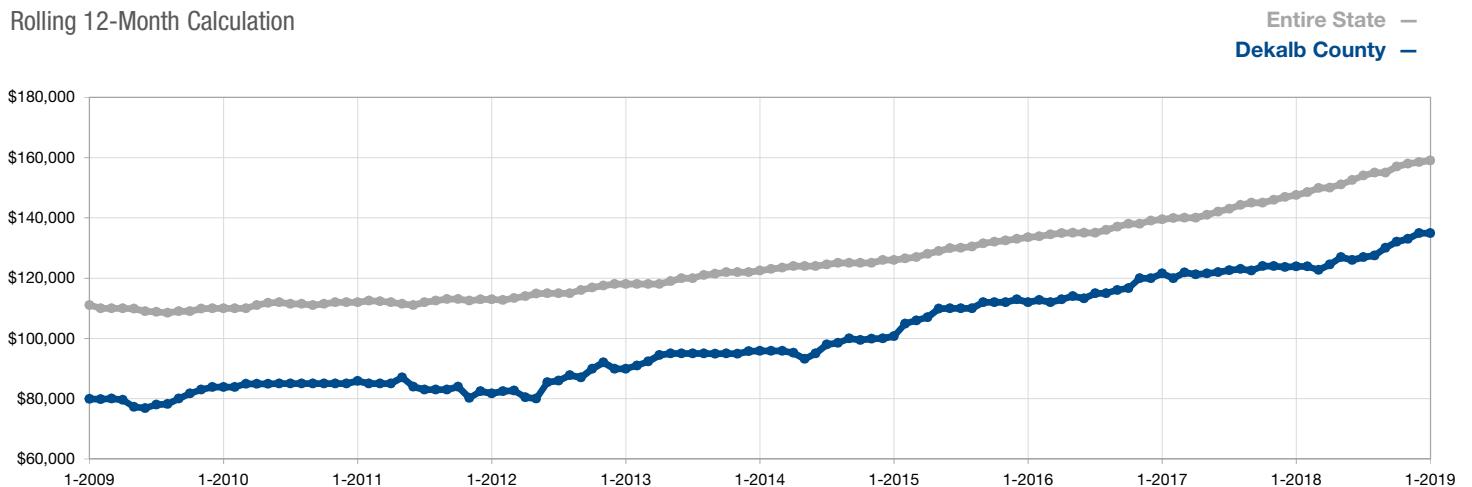
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.