

Local Market Update for May 2018

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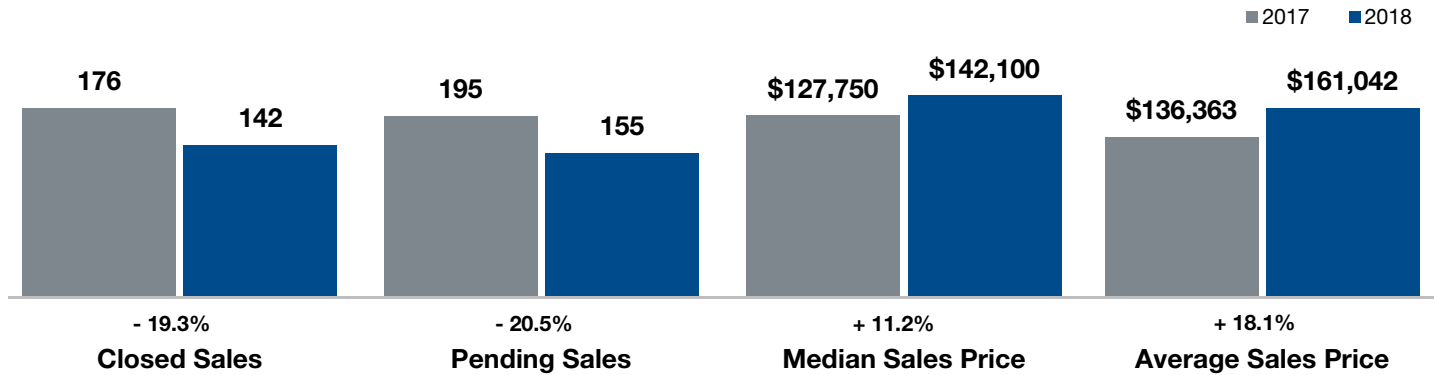


Dekalb County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	221	171	- 22.6%	794	657	- 17.3%
Closed Sales	176	142	- 19.3%	602	598	- 0.7%
Median Sales Price	\$127,750	\$142,100	+ 11.2%	\$121,500	\$127,000	+ 4.5%
Percent of Original List Price Received*	96.3%	97.8%	+ 1.6%	96.7%	97.6%	+ 0.9%

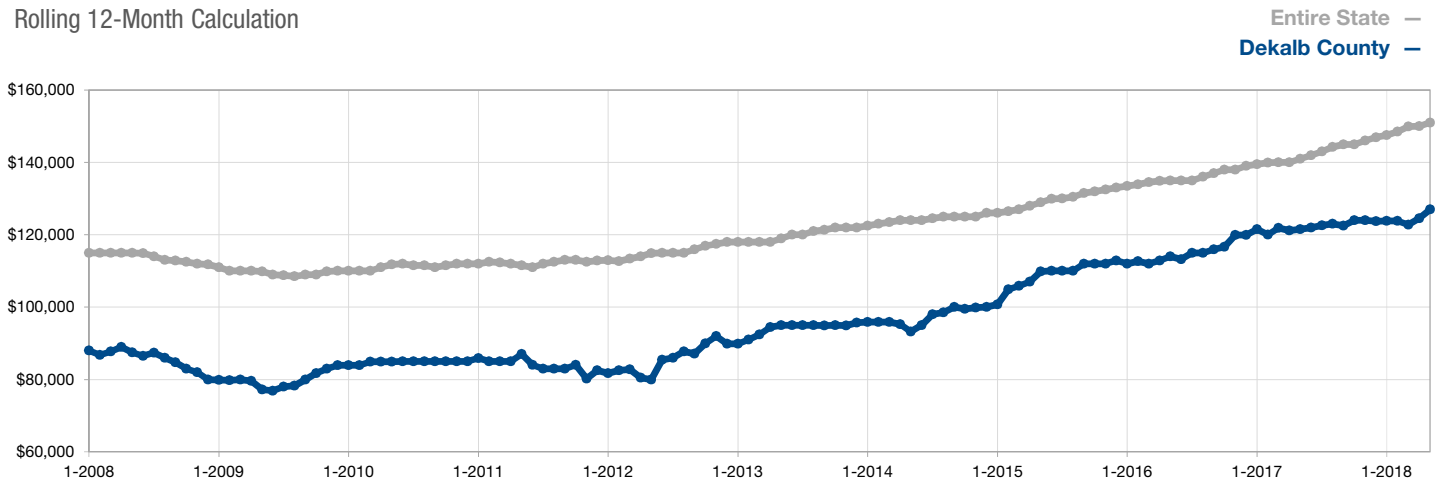
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.