

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

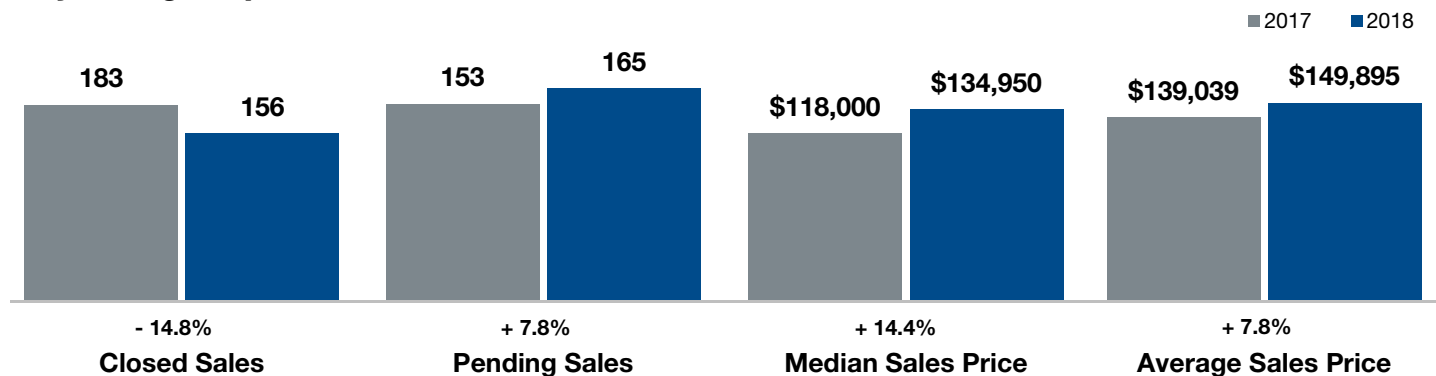


Dekalb County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	204	199	- 2.5%	763	638	- 16.4%
Closed Sales	183	156	- 14.8%	630	560	- 11.1%
Median Sales Price	\$118,000	\$134,950	+ 14.4%	\$122,500	\$130,000	+ 6.1%
Percent of Original List Price Received*	97.6%	98.9%	+ 1.3%	97.0%	97.8%	+ 0.8%

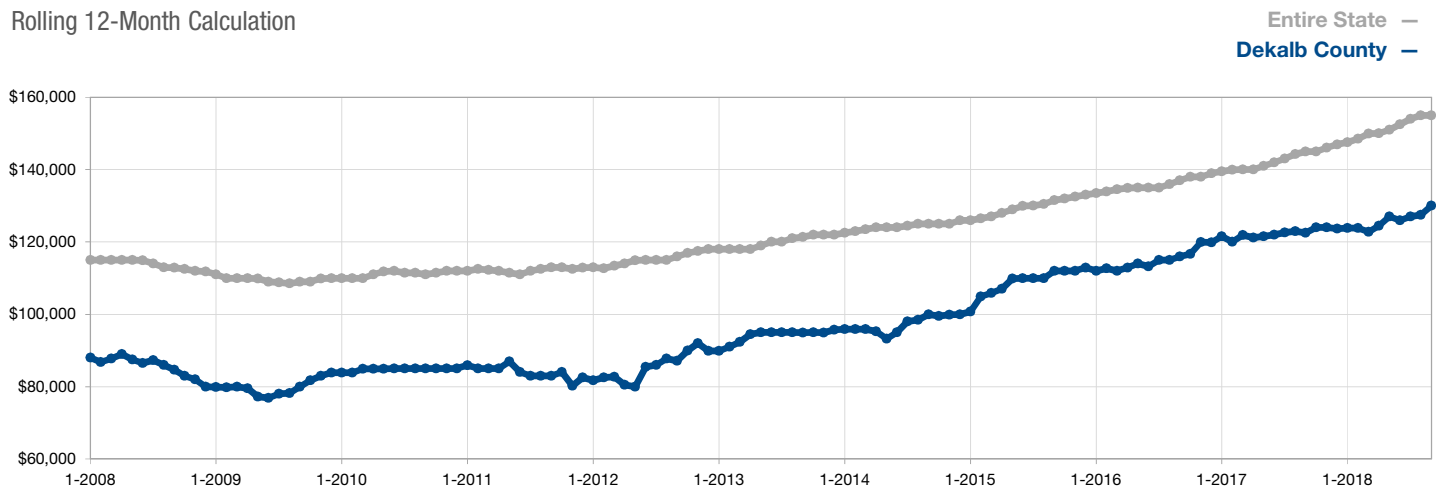
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.