Local Market Update for December 2023

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

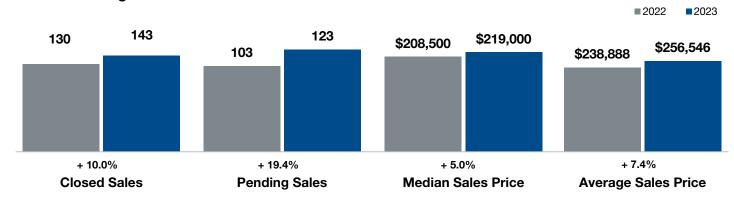


Dekalb County

| | October through December | | | January through December | | |
|--|--------------------------|-----------|----------------|--------------------------|--------------|----------------|
| Key Metrics | 2022 | 2023 | Percent Change | Thru 12-2022 | Thru 12-2023 | Percent Change |
| New Listings | 123 | 142 | + 15.4% | 614 | 586 | - 4.6% |
| Closed Sales | 130 | 143 | + 10.0% | 555 | 485 | - 12.6% |
| Median Sales Price | \$208,500 | \$219,000 | + 5.0% | \$191,600 | \$210,000 | + 9.6% |
| Percent of Original List Price Received* | 97.2% | 96.4% | - 0.8% | 99.3% | 97.7% | - 1.6% |

^{*} Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

October through December

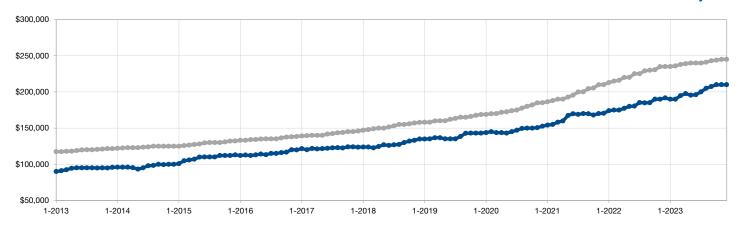


Median Sales Price

Rolling 12-Month Calculation

Entire State —

Dekalb County —



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.