

Local Market Update for September 2018

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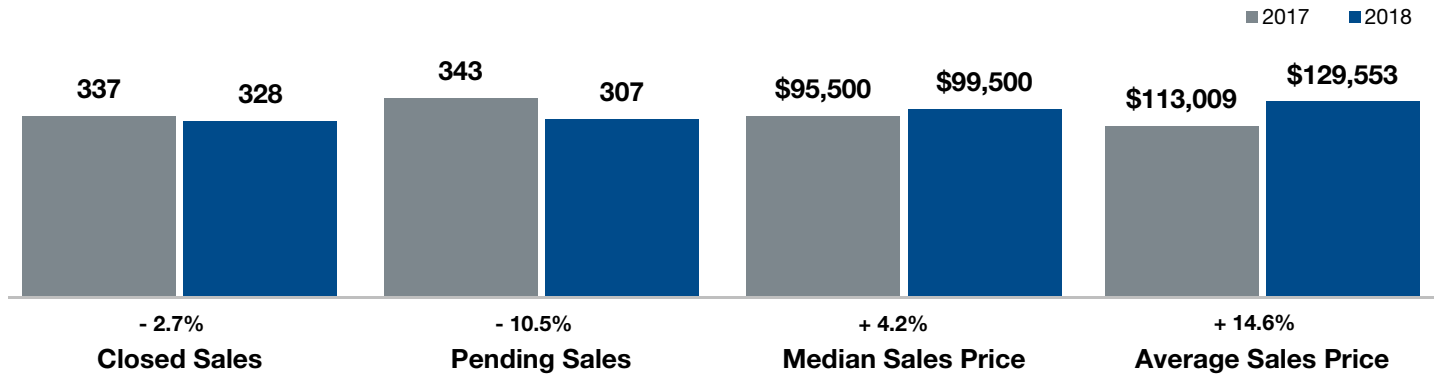


Delaware County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	423	427	+ 0.9%	1,614	1,518	- 5.9%
Closed Sales	337	328	- 2.7%	1,141	1,167	+ 2.3%
Median Sales Price	\$95,500	\$99,500	+ 4.2%	\$87,900	\$91,000	+ 3.5%
Percent of Original List Price Received*	94.2%	95.0%	+ 0.8%	94.3%	94.5%	+ 0.2%

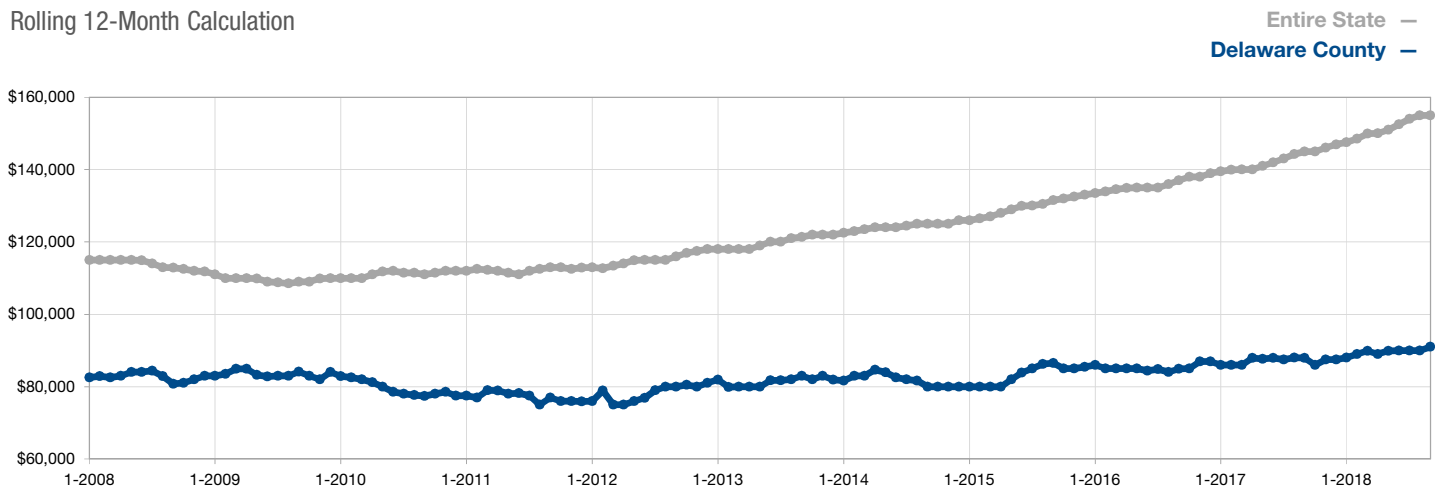
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.