

Local Market Update for May 2018

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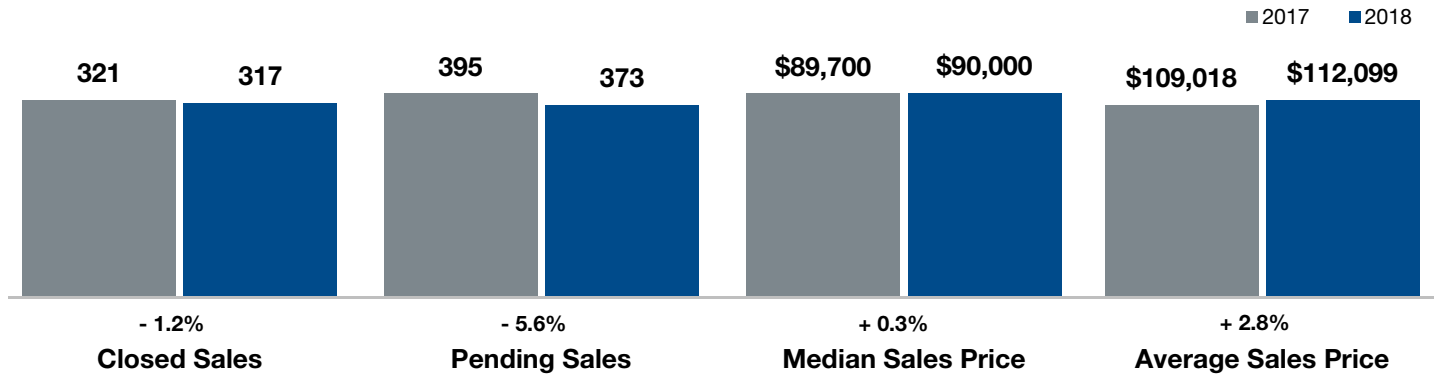


Delaware County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	489	446	- 8.8%	1,558	1,529	- 1.9%
Closed Sales	321	317	- 1.2%	1,173	1,142	- 2.6%
Median Sales Price	\$89,700	\$90,000	+ 0.3%	\$87,700	\$89,900	+ 2.5%
Percent of Original List Price Received*	94.8%	94.4%	- 0.4%	94.8%	94.1%	- 0.7%

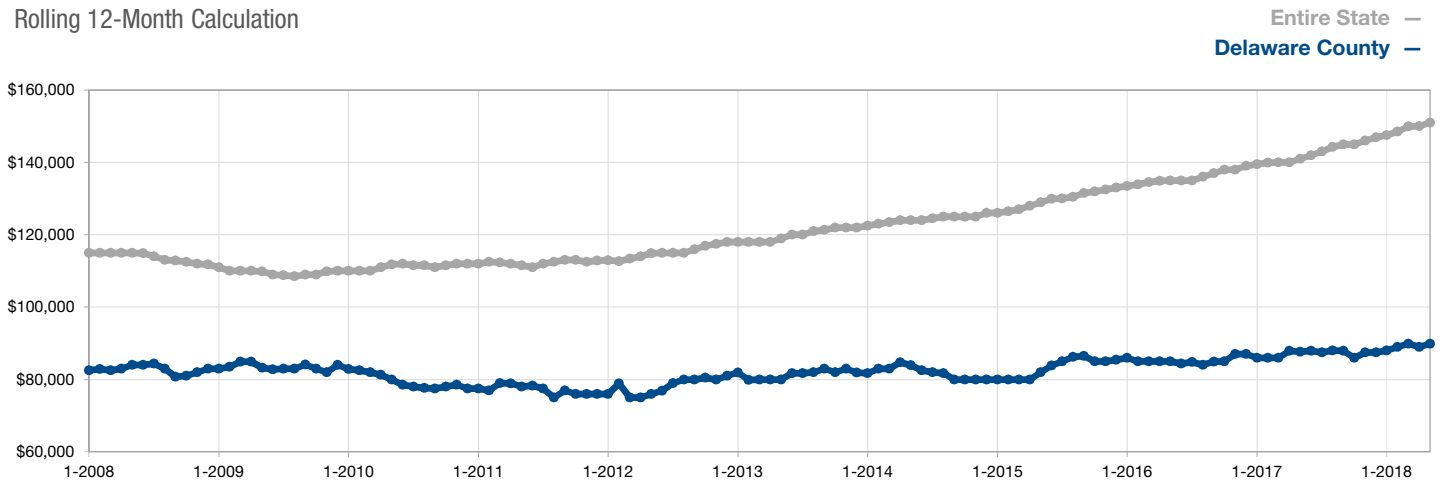
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.