

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

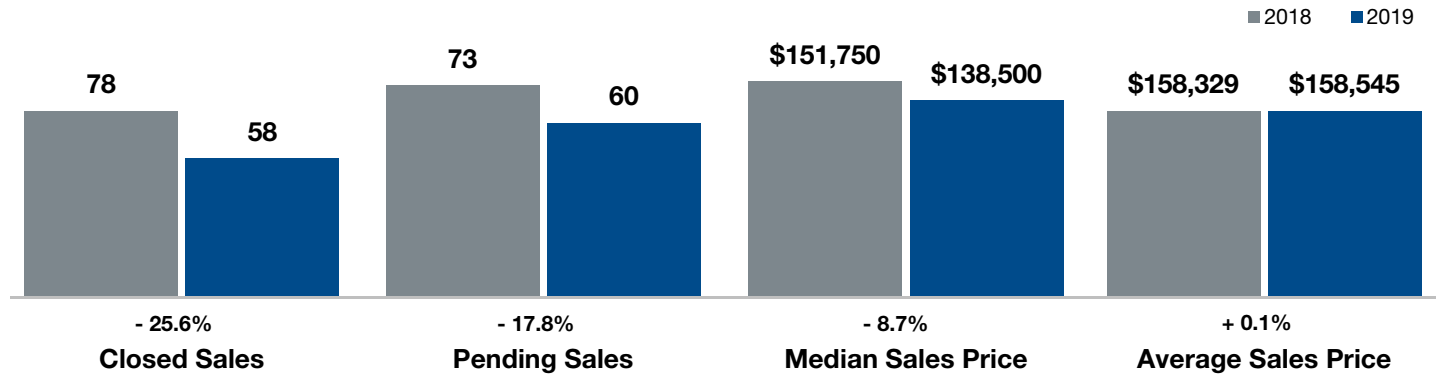


Dubois County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	86	75	- 12.8%	426	426	0.0%
Closed Sales	78	58	- 25.6%	375	361	- 3.7%
Median Sales Price	\$151,750	\$138,500	- 8.7%	\$149,900	\$149,900	0.0%
Percent of Original List Price Received*	97.8%	97.0%	- 0.8%	97.0%	96.7%	- 0.3%

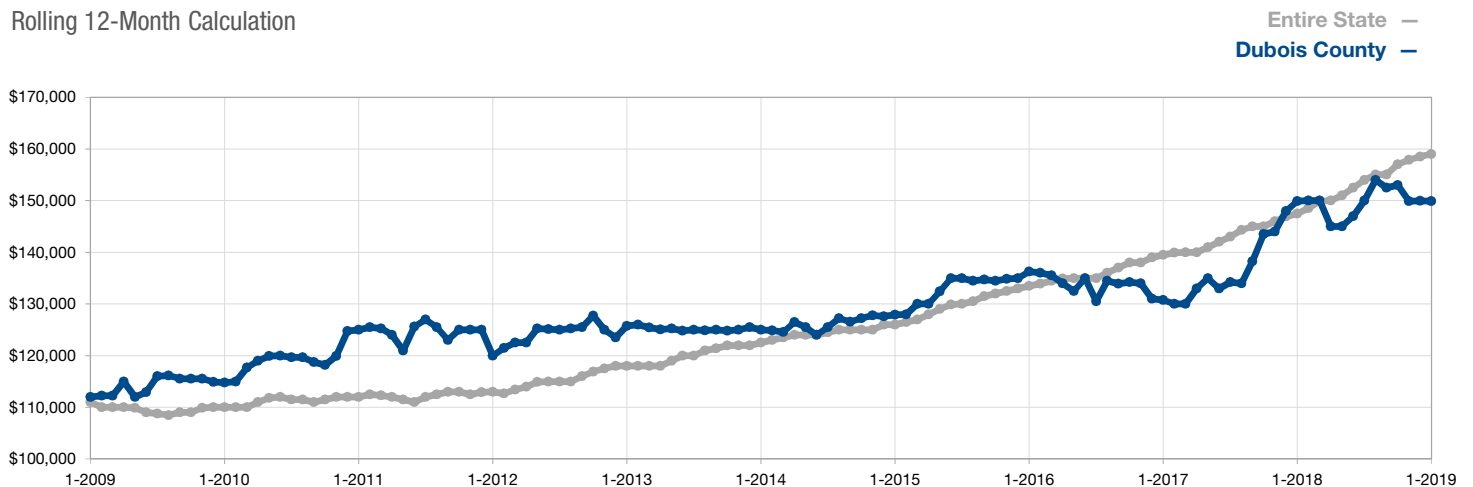
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.