

# Local Market Update for September 2018

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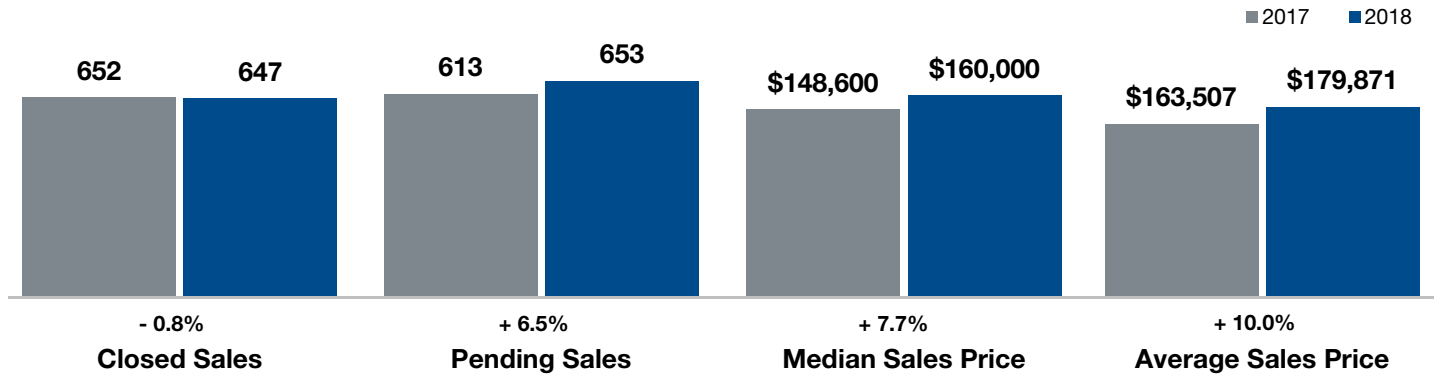


## Elkhart County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	777	779	+ 0.3%	2,499	2,543	+ 1.8%
Closed Sales	652	647	- 0.8%	2,083	2,244	+ 7.7%
Median Sales Price	\$148,600	\$160,000	+ 7.7%	\$142,000	\$150,000	+ 5.6%
Percent of Original List Price Received*	97.7%	98.2%	+ 0.5%	97.3%	97.9%	+ 0.6%

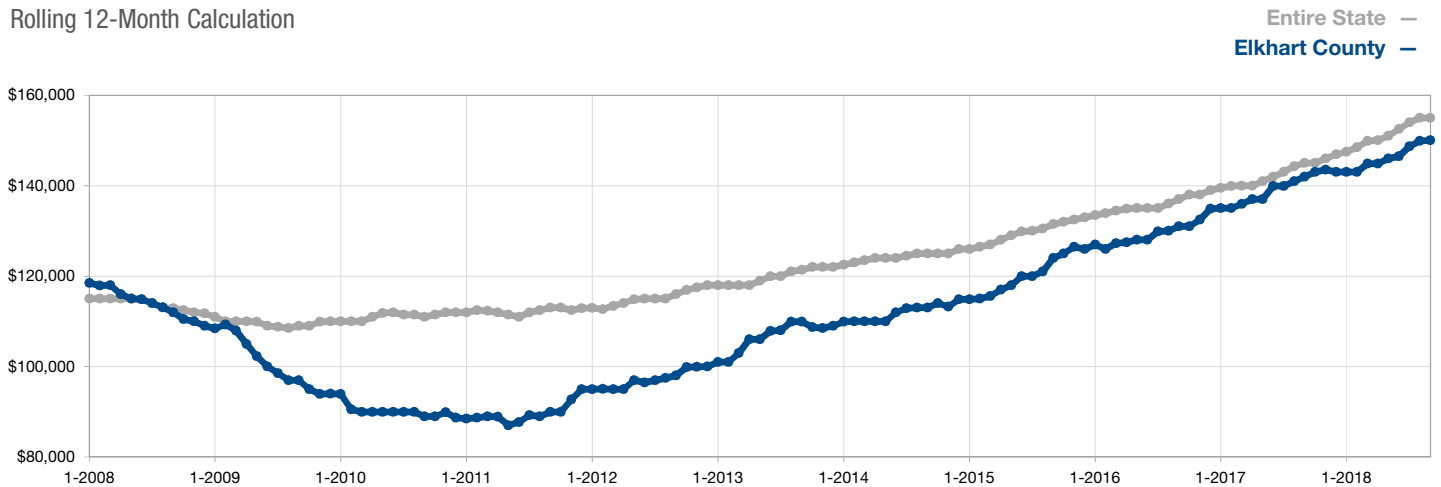
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### July through September



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.