

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

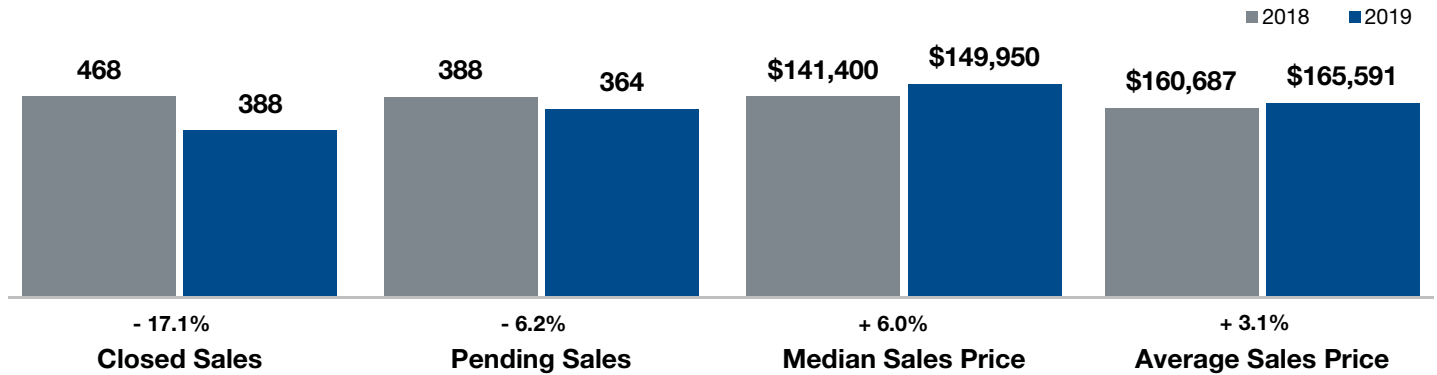


Elkhart County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	414	402	- 2.9%	2,637	2,511	- 4.8%
Closed Sales	468	388	- 17.1%	2,253	2,158	- 4.2%
Median Sales Price	\$141,400	\$149,950	+ 6.0%	\$143,000	\$152,725	+ 6.8%
Percent of Original List Price Received*	96.9%	97.0%	+ 0.1%	97.4%	98.0%	+ 0.6%

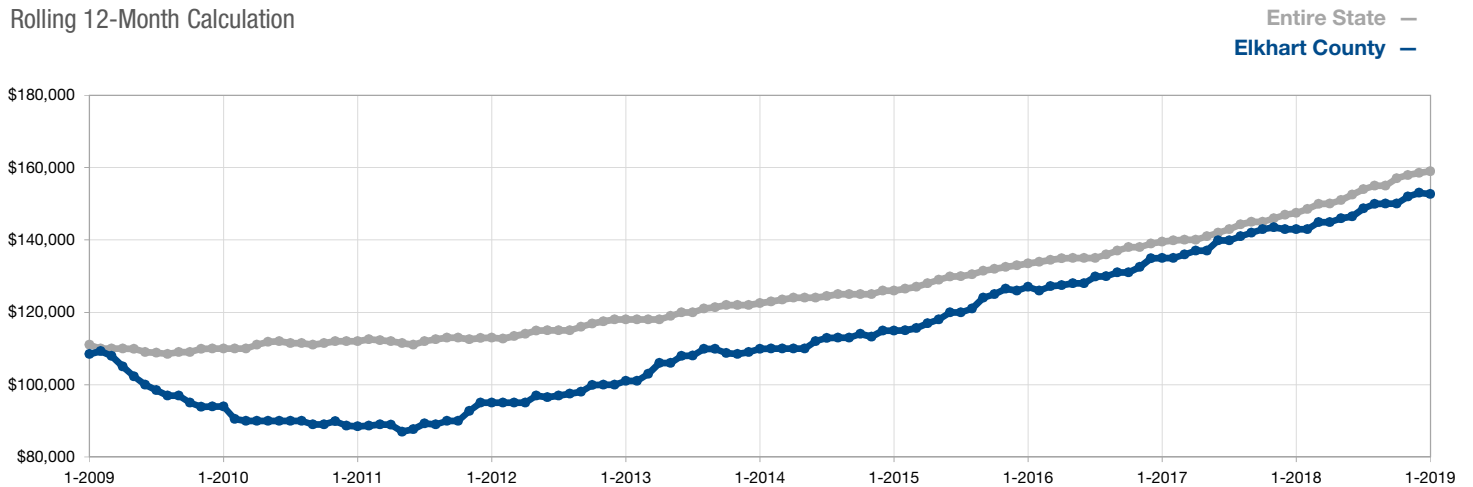
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.