

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

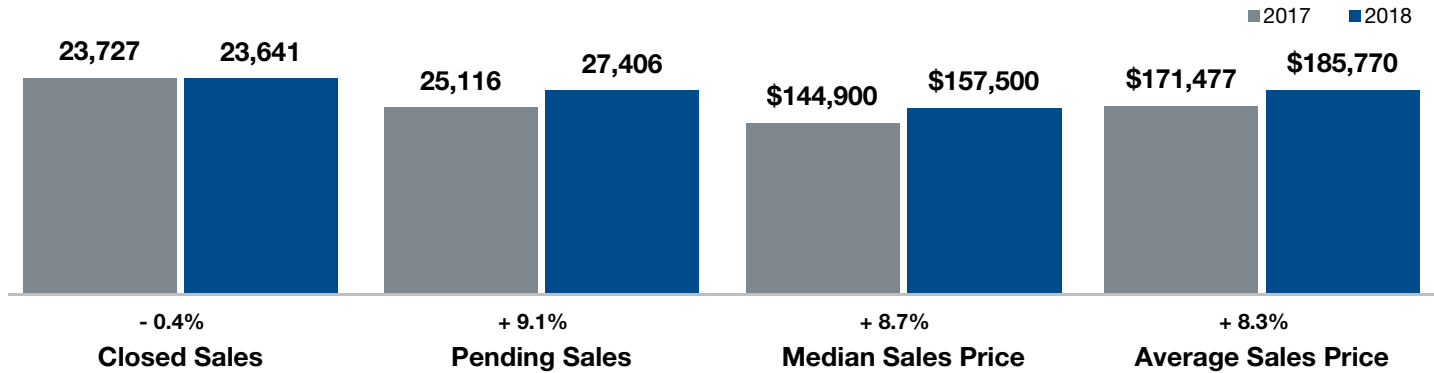


Entire State

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	32,074	32,153	+ 0.2%	108,492	107,497	- 0.9%
Closed Sales	23,727	23,641	- 0.4%	86,955	88,764	+ 2.1%
Median Sales Price	\$144,900	\$157,500	+ 8.7%	\$141,000	\$151,000	+ 7.1%
Percent of Original List Price Received*	95.9%	96.7%	+ 0.8%	95.5%	96.0%	+ 0.5%

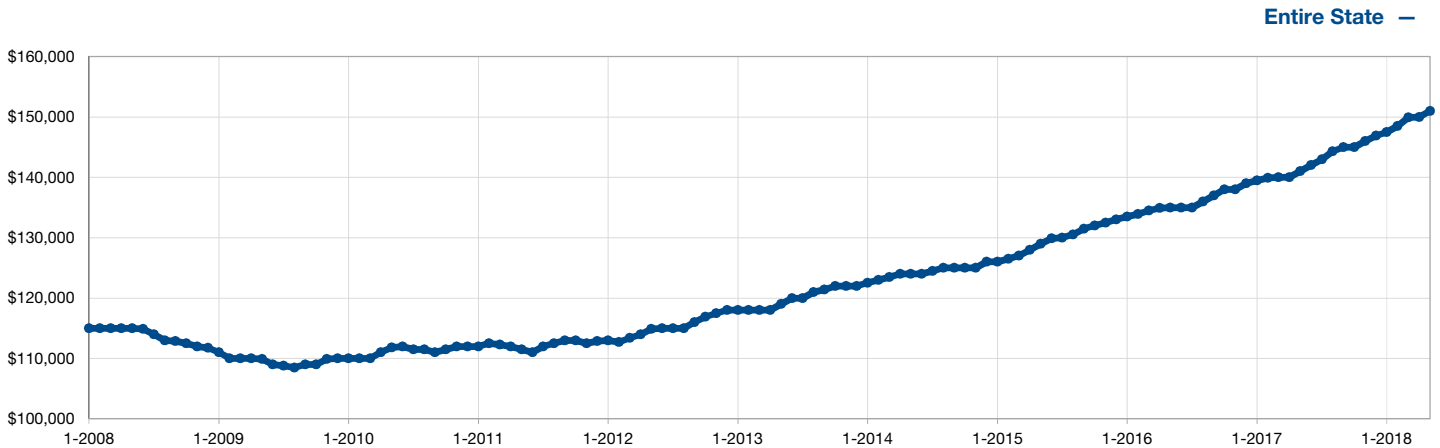
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.