

Local Market Update for December 2023

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

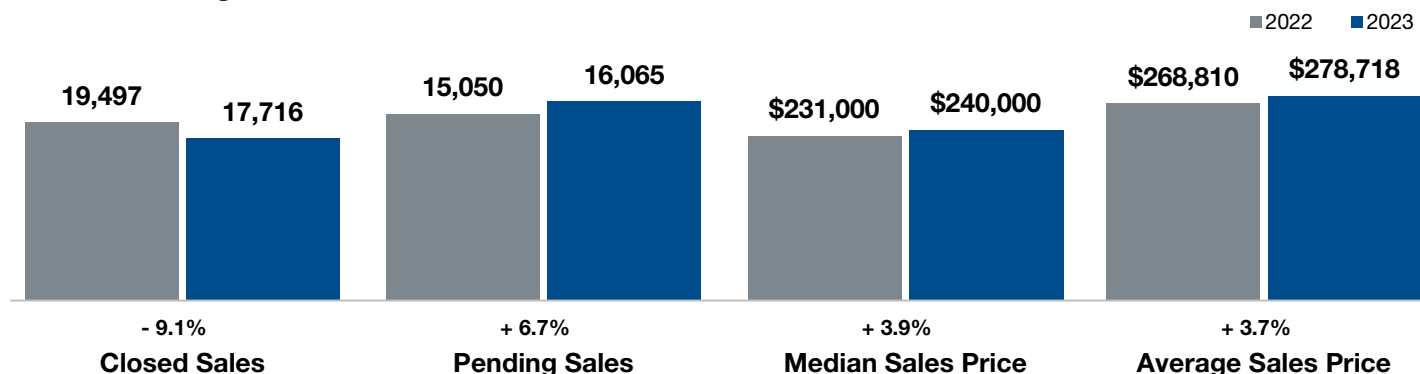


Entire State

Key Metrics	October through December			January through December		
	2022	2023	Percent Change	Thru 12-2022	Thru 12-2023	Percent Change
New Listings	18,887	19,028	+ 0.7%	102,792	90,837	- 11.6%
Closed Sales	19,497	17,716	- 9.1%	88,868	76,305	- 14.1%
Median Sales Price	\$231,000	\$240,000	+ 3.9%	\$235,000	\$245,000	+ 4.3%
Percent of Original List Price Received*	95.7%	95.6%	- 0.1%	98.5%	96.6%	- 1.9%

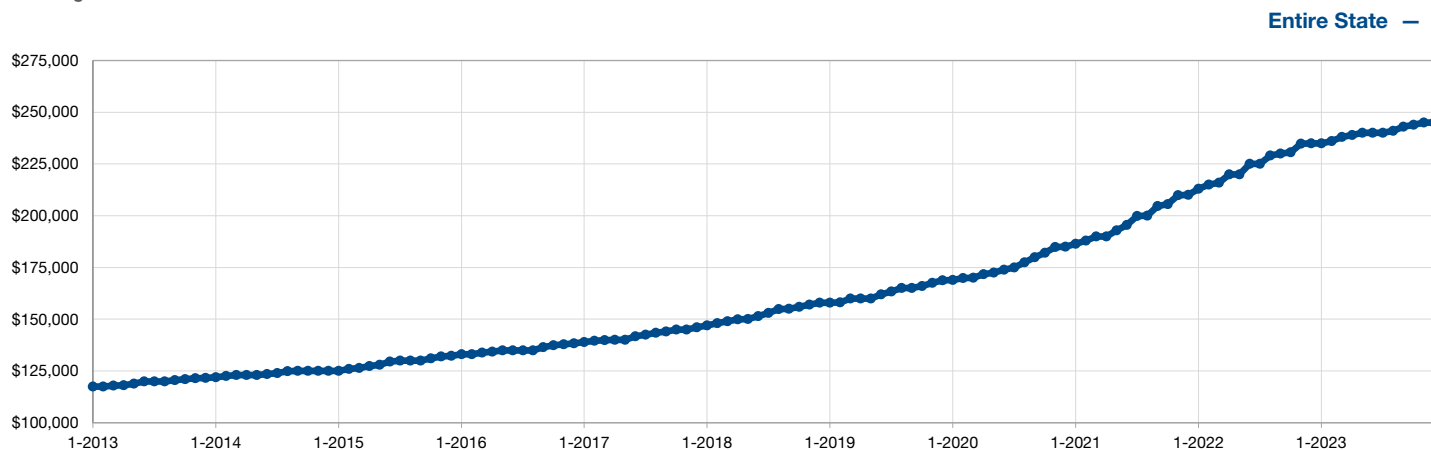
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

October through December



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.