## **Local Market Update for January 2019**

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

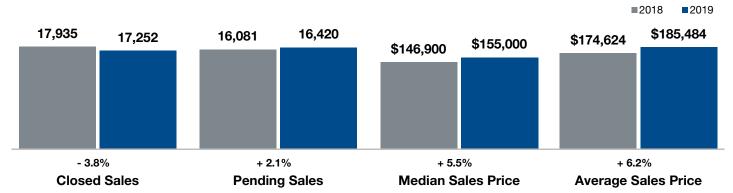


## **Entire State**

	November through January			February through January		
Key Metrics	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	18,020	18,244	+ 1.2%	108,378	109,343	+ 0.9%
Closed Sales	17,935	17,252	- 3.8%	88,647	88,732	+ 0.1%
Median Sales Price	\$146,900	\$155,000	+ 5.5%	\$147,500	\$159,000	+ 7.8%
Percent of Original List Price Received*	95.1%	95.1%	0.0%	95.8%	96.3%	+ 0.5%

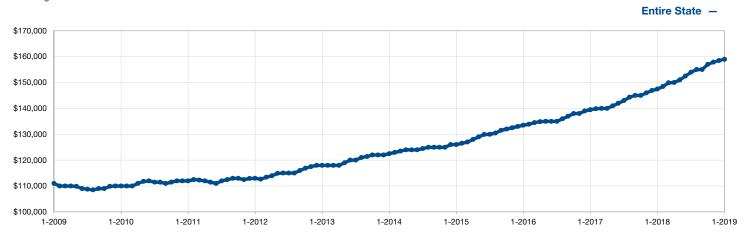
<sup>\*</sup> Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

## **November through January**



## **Median Sales Price**

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.