

Local Market Update for September 2018

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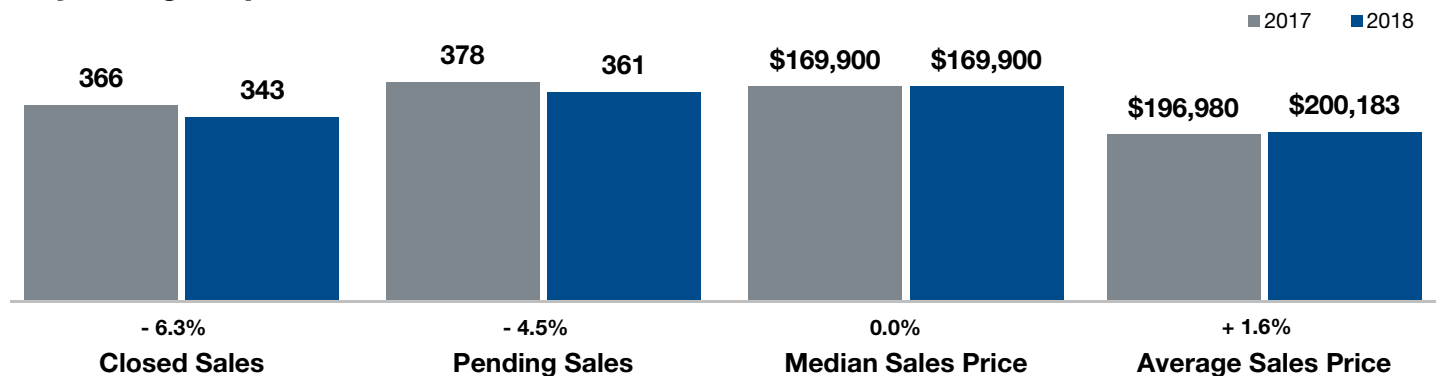


Floyd County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	479	440	- 8.1%	1,665	1,604	- 3.7%
Closed Sales	366	343	- 6.3%	1,341	1,264	- 5.7%
Median Sales Price	\$169,900	\$169,900	0.0%	\$164,900	\$164,900	0.0%
Percent of Original List Price Received*	97.0%	97.1%	+ 0.1%	97.2%	96.7%	- 0.5%

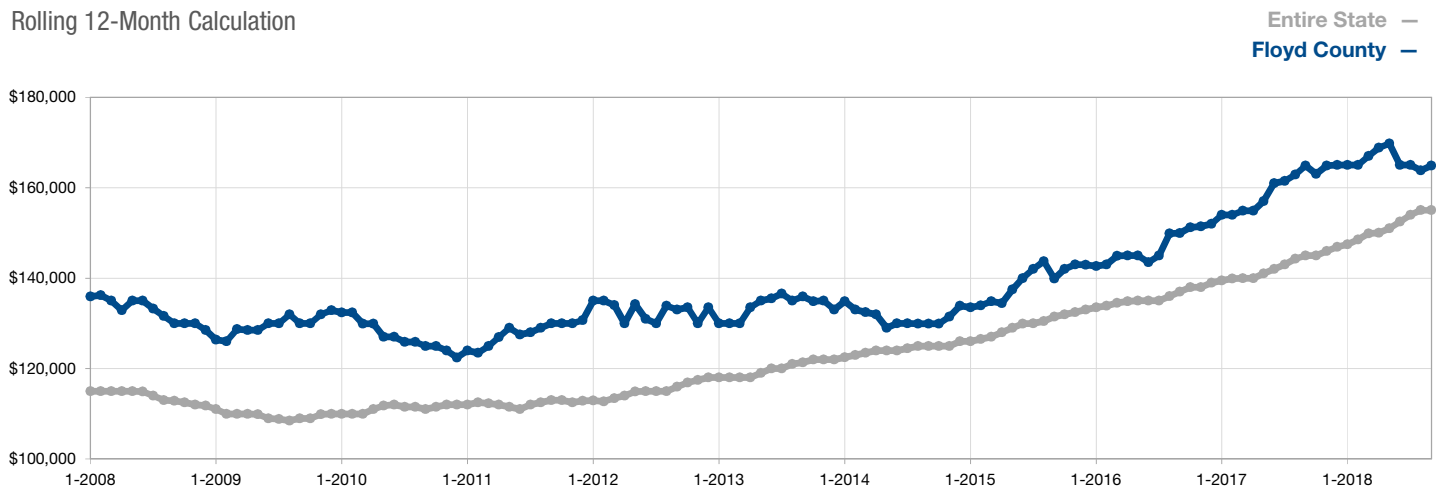
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.