

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

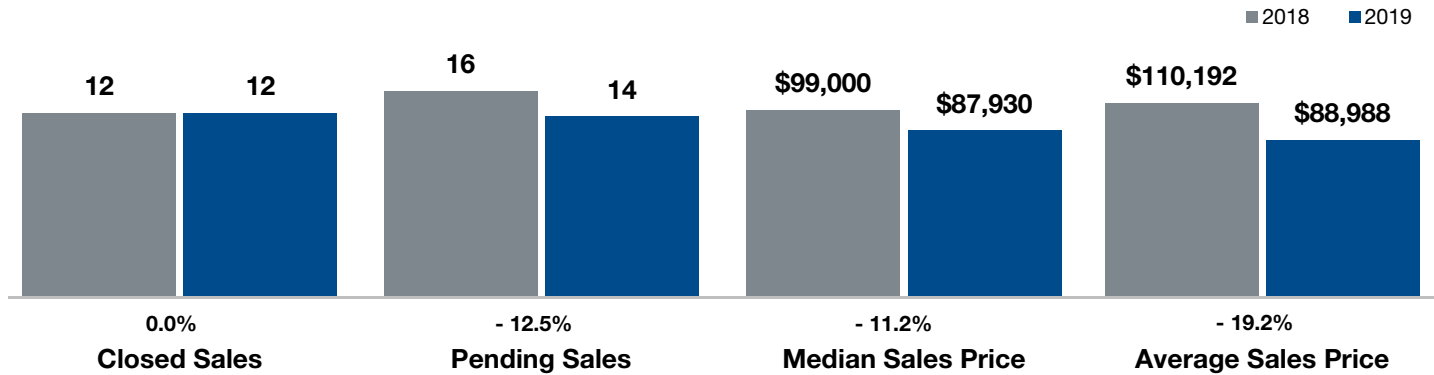


Fountain County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	17	13	- 23.5%	103	103	0.0%
Closed Sales	12	12	0.0%	75	85	+ 13.3%
Median Sales Price	\$99,000	\$87,930	- 11.2%	\$73,000	\$95,000	+ 30.1%
Percent of Original List Price Received*	94.8%	94.8%	0.0%	92.7%	92.9%	+ 0.2%

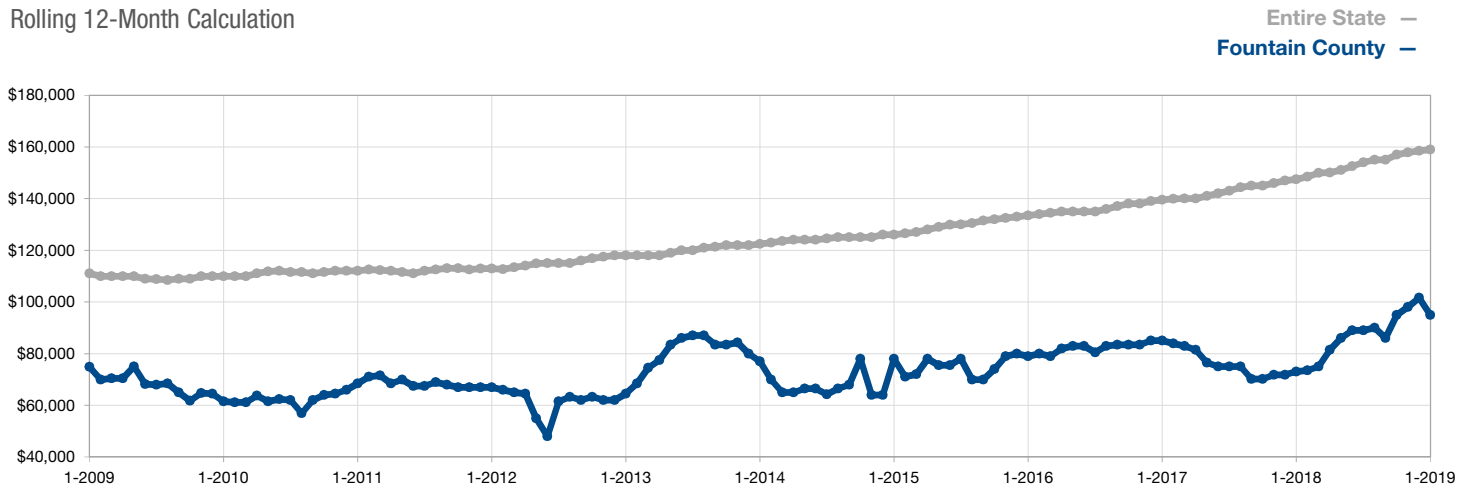
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.