

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

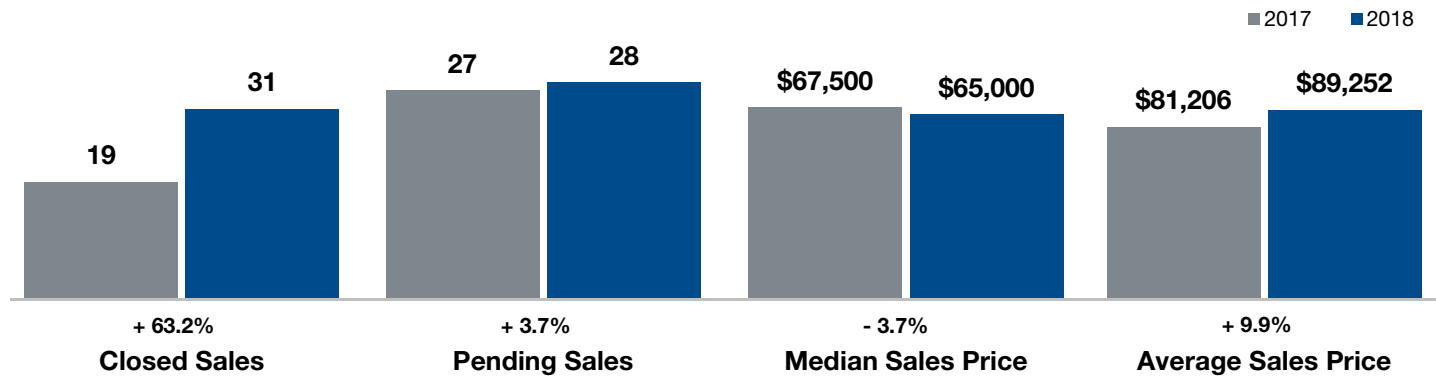


Fountain County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	25	34	+ 36.0%	98	104	+ 6.1%
Closed Sales	19	31	+ 63.2%	62	78	+ 25.8%
Median Sales Price	\$67,500	\$65,000	- 3.7%	\$70,250	\$86,000	+ 22.4%
Percent of Original List Price Received*	91.7%	92.2%	+ 0.5%	92.6%	92.7%	+ 0.1%

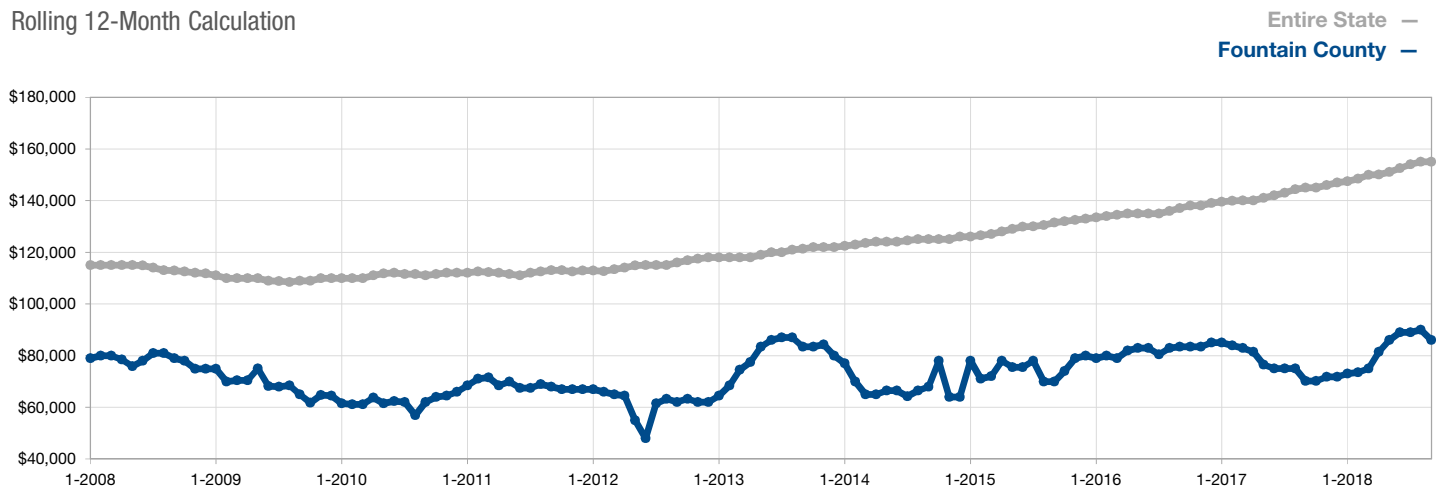
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.