

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

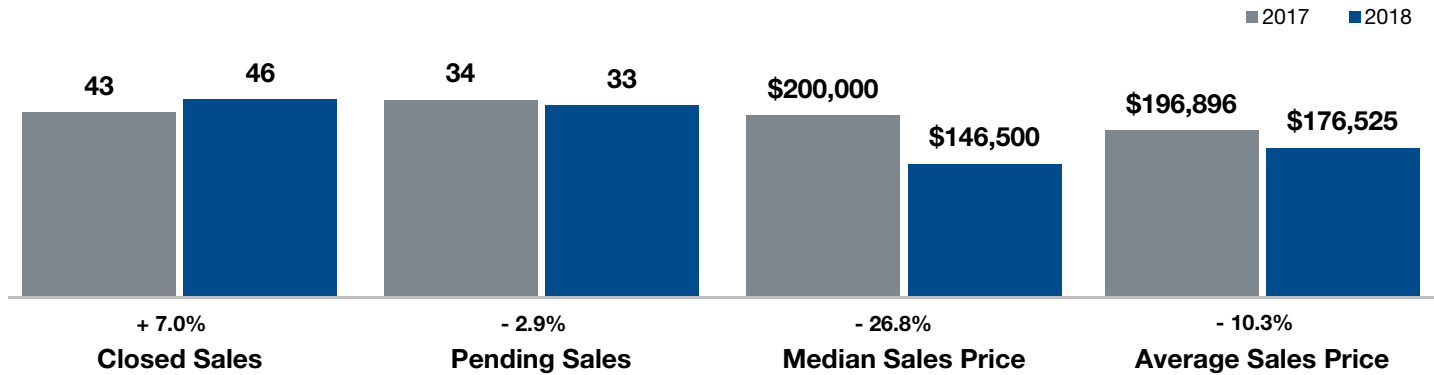


Franklin County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	45	71	+ 57.8%	213	246	+ 15.5%
Closed Sales	43	46	+ 7.0%	146	178	+ 21.9%
Median Sales Price	\$200,000	\$146,500	- 26.8%	\$150,000	\$154,000	+ 2.7%
Percent of Original List Price Received*	96.0%	93.0%	- 3.1%	93.9%	94.6%	+ 0.7%

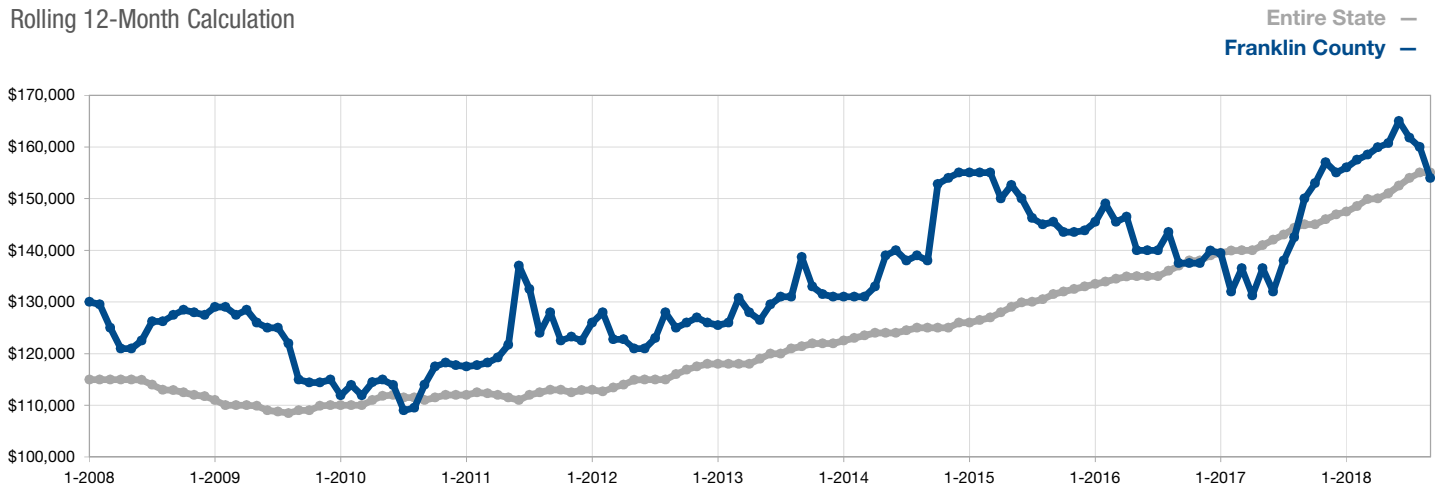
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.