

Local Market Update for May 2018

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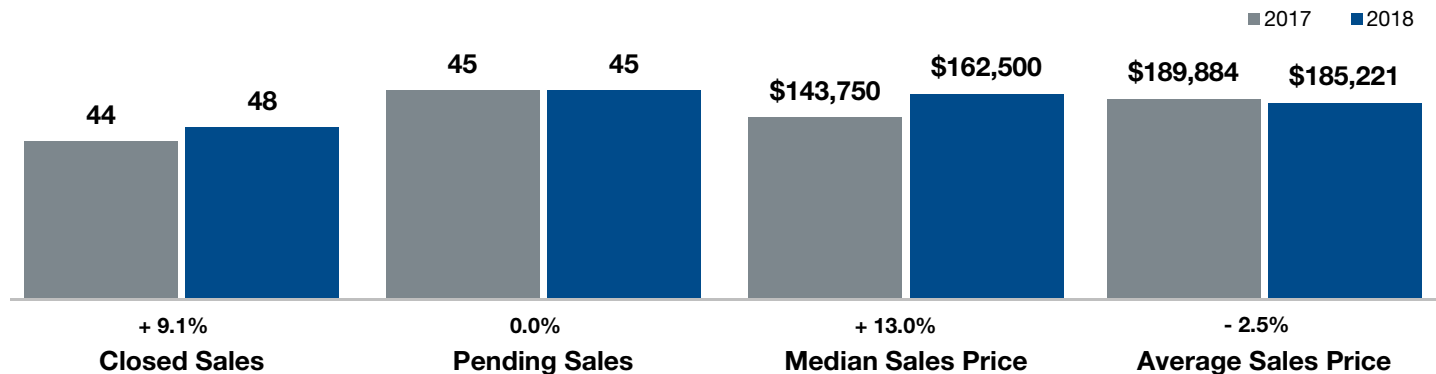


Franklin County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	62	72	+ 16.1%	216	214	- 0.9%
Closed Sales	44	48	+ 9.1%	146	170	+ 16.4%
Median Sales Price	\$143,750	\$162,500	+ 13.0%	\$136,500	\$160,750	+ 17.8%
Percent of Original List Price Received*	92.1%	95.6%	+ 3.8%	93.1%	94.9%	+ 1.9%

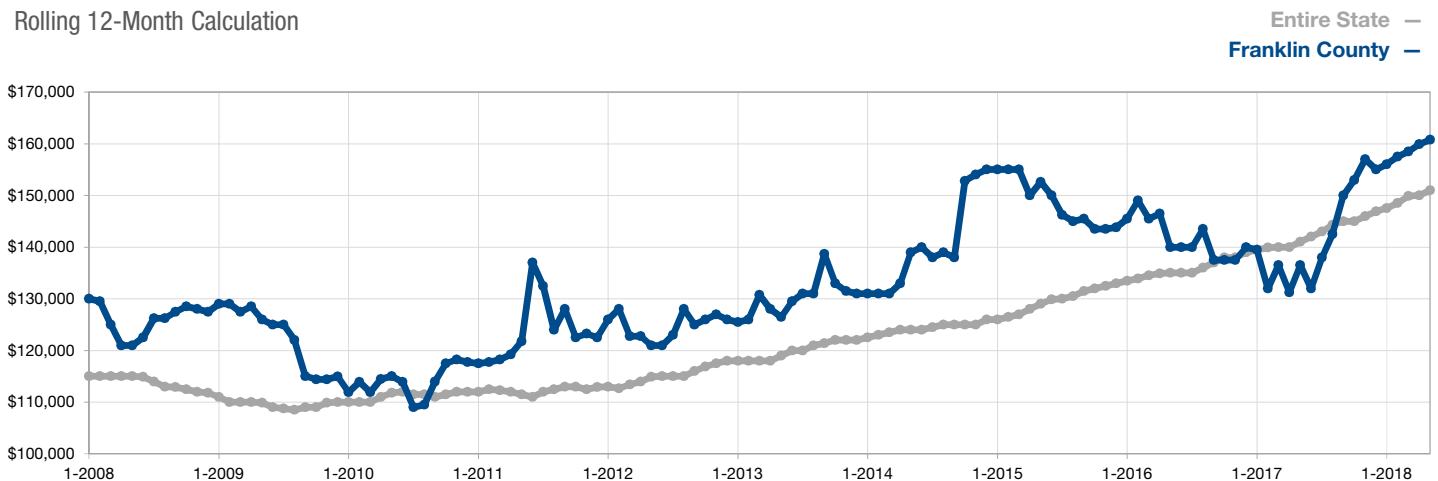
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.