

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

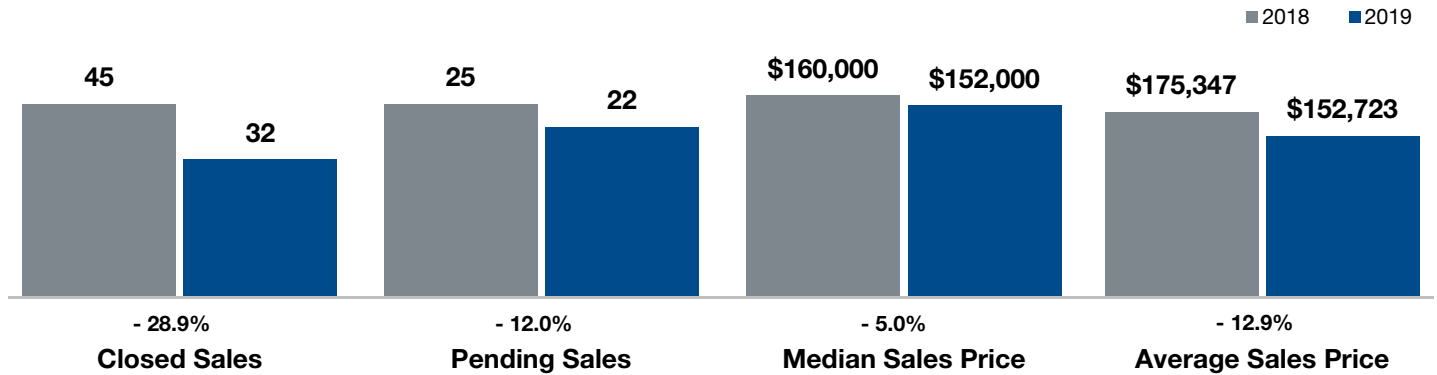


Franklin County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	38	45	+ 18.4%	210	258	+ 22.9%
Closed Sales	45	32	- 28.9%	172	177	+ 2.9%
Median Sales Price	\$160,000	\$152,000	- 5.0%	\$156,000	\$154,000	- 1.3%
Percent of Original List Price Received*	95.1%	94.9%	- 0.2%	94.0%	94.8%	+ 0.9%

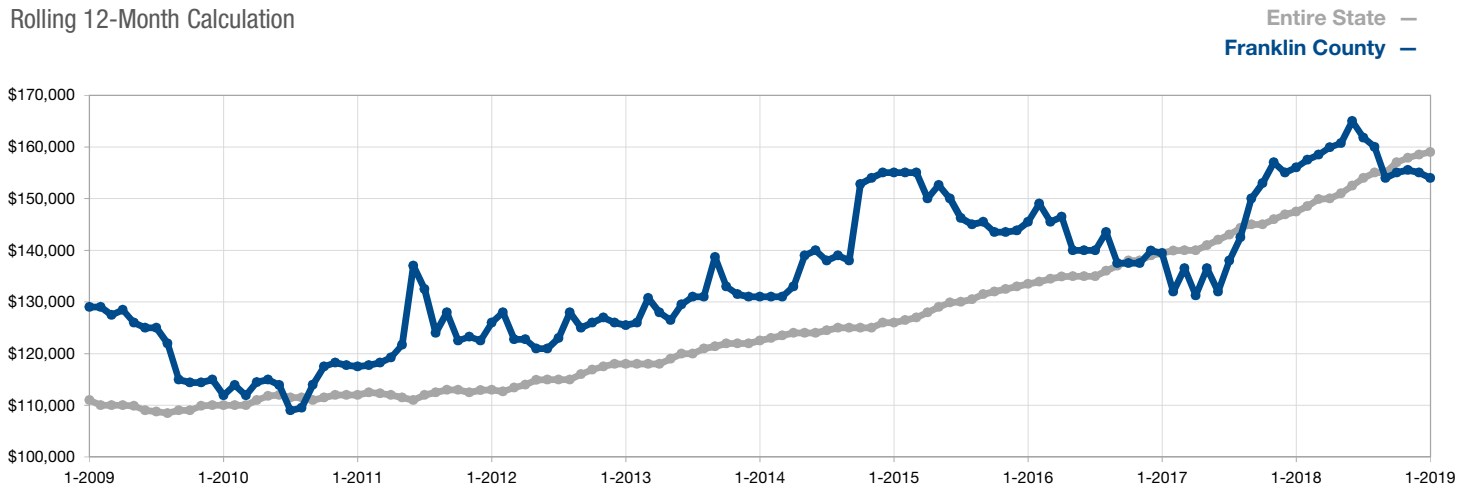
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.