

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

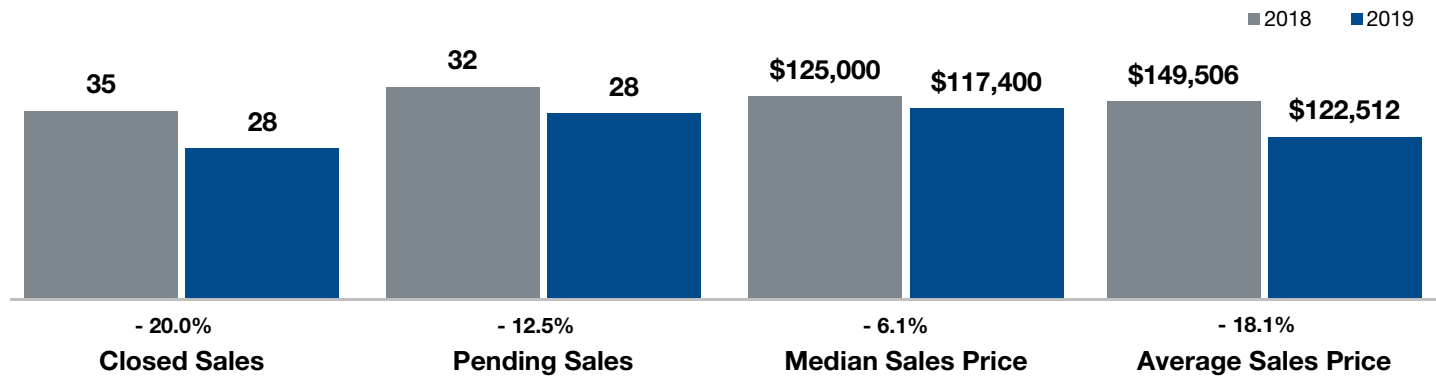


Fulton County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	25	22	- 12.0%	215	201	- 6.5%
Closed Sales	35	28	- 20.0%	186	165	- 11.3%
Median Sales Price	\$125,000	\$117,400	- 6.1%	\$101,250	\$94,500	- 6.7%
Percent of Original List Price Received*	94.6%	92.6%	- 2.1%	93.0%	94.4%	+ 1.5%

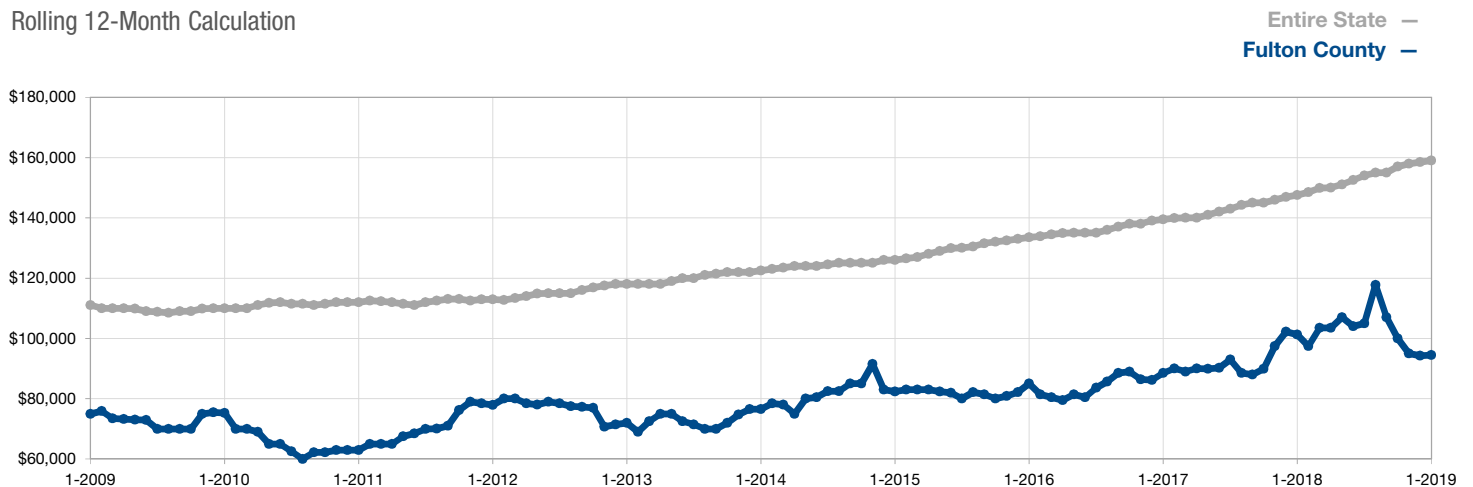
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.