

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

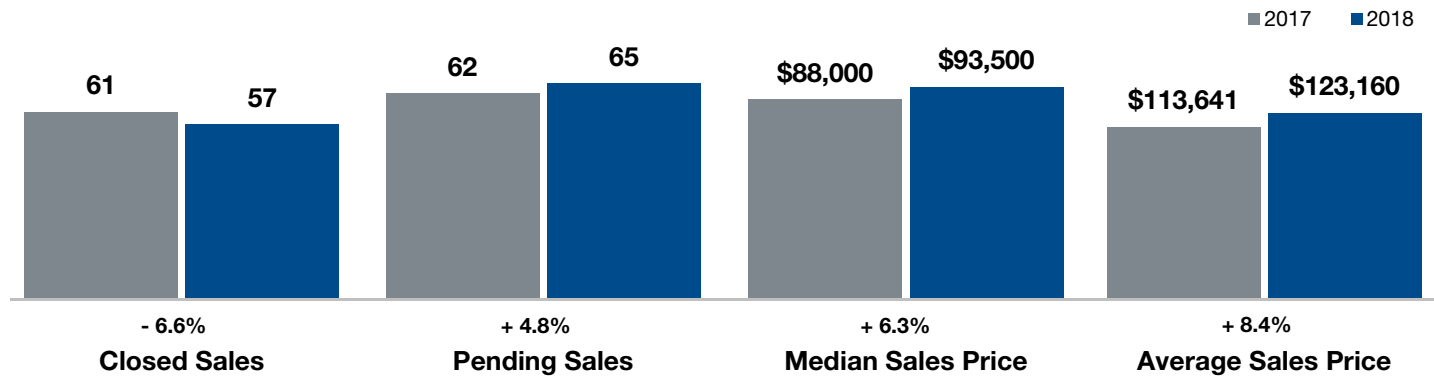


Fulton County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	52	63	+ 21.2%	222	202	- 9.0%
Closed Sales	61	57	- 6.6%	184	171	- 7.1%
Median Sales Price	\$88,000	\$93,500	+ 6.3%	\$88,000	\$107,000	+ 21.6%
Percent of Original List Price Received*	91.3%	94.7%	+ 3.7%	92.0%	95.0%	+ 3.3%

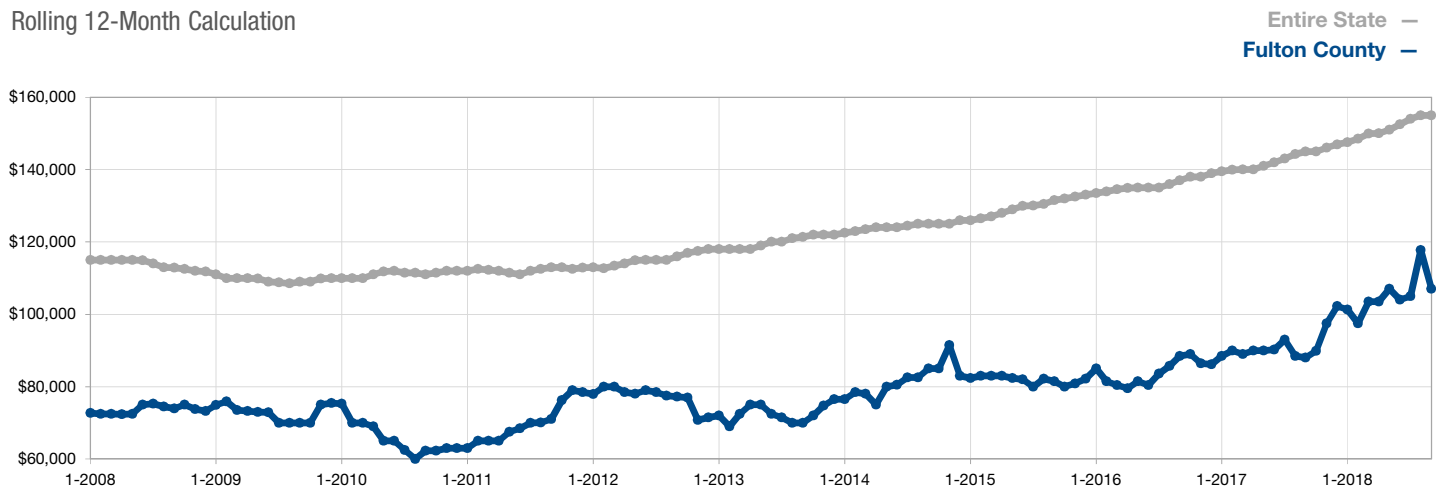
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.