

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

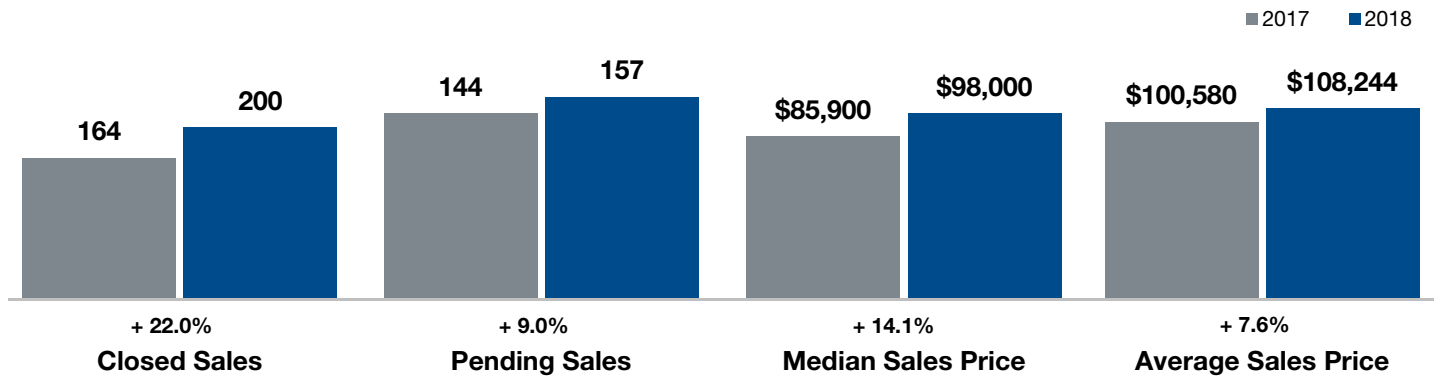


Grant County

| Key Metrics | July through September | | | October through September | | |
|--|------------------------|----------|----------------|---------------------------|-------------|----------------|
| | 2017 | 2018 | Percent Change | Thru 9-2017 | Thru 9-2018 | Percent Change |
| New Listings | 222 | 268 | + 20.7% | 794 | 845 | + 6.4% |
| Closed Sales | 164 | 200 | + 22.0% | 629 | 675 | + 7.3% |
| Median Sales Price | \$85,900 | \$98,000 | + 14.1% | \$85,000 | \$88,000 | + 3.5% |
| Percent of Original List Price Received* | 95.6% | 95.4% | - 0.2% | 94.6% | 94.8% | + 0.2% |

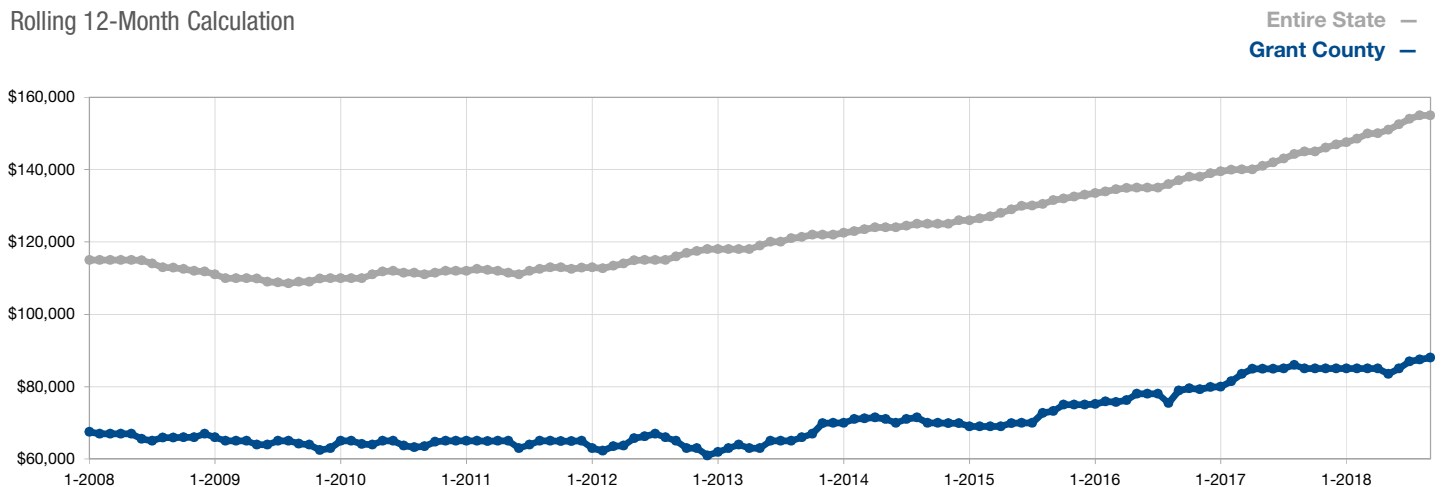
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.