

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

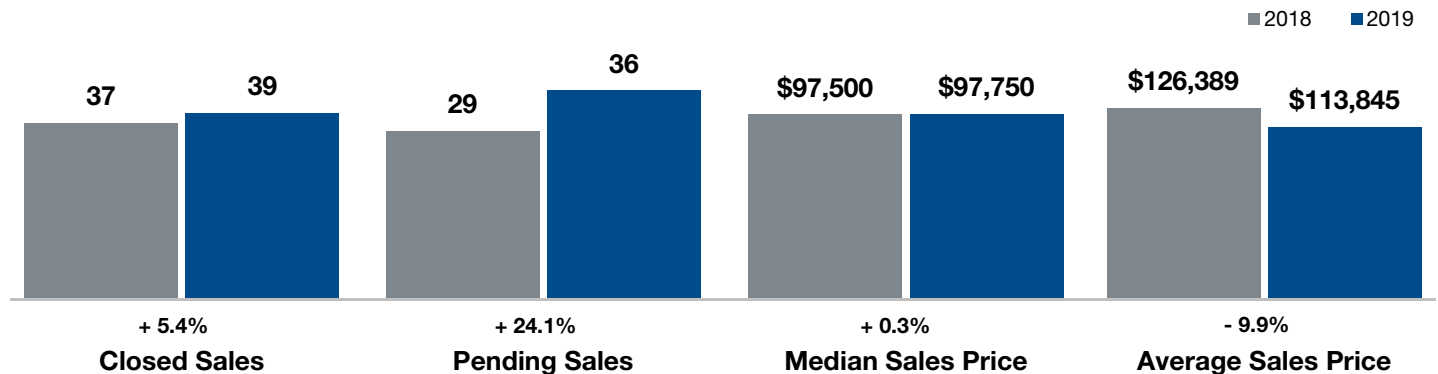


Greene County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	51	42	- 17.6%	275	268	- 2.5%
Closed Sales	37	39	+ 5.4%	185	191	+ 3.2%
Median Sales Price	\$97,500	\$97,750	+ 0.3%	\$95,000	\$99,900	+ 5.2%
Percent of Original List Price Received*	94.1%	94.1%	0.0%	93.8%	94.9%	+ 1.2%

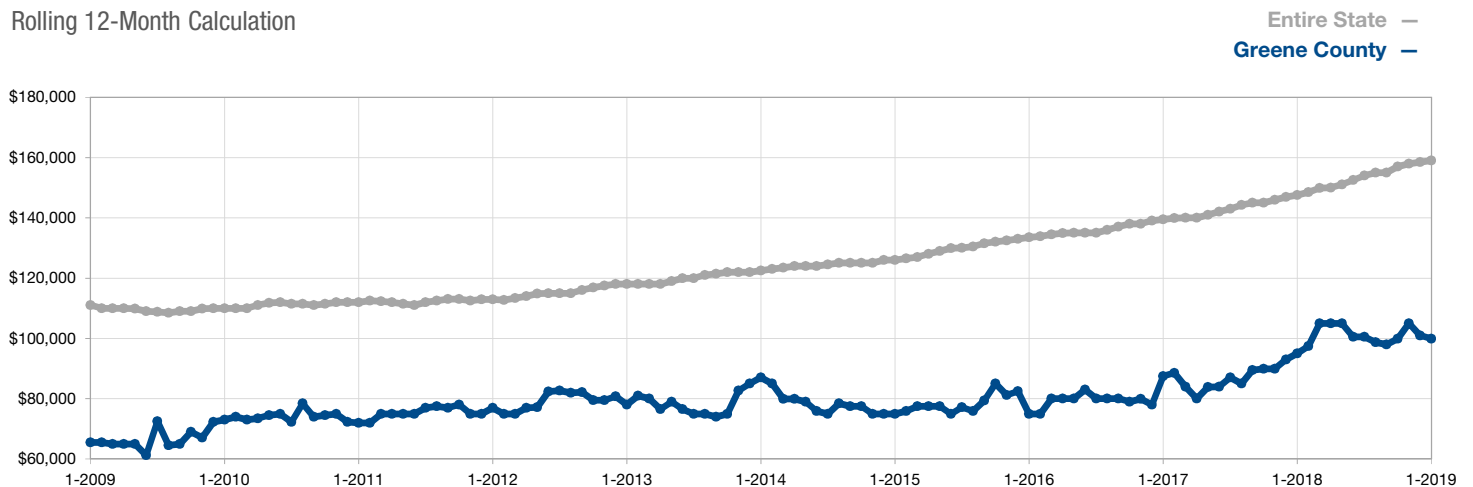
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.