

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

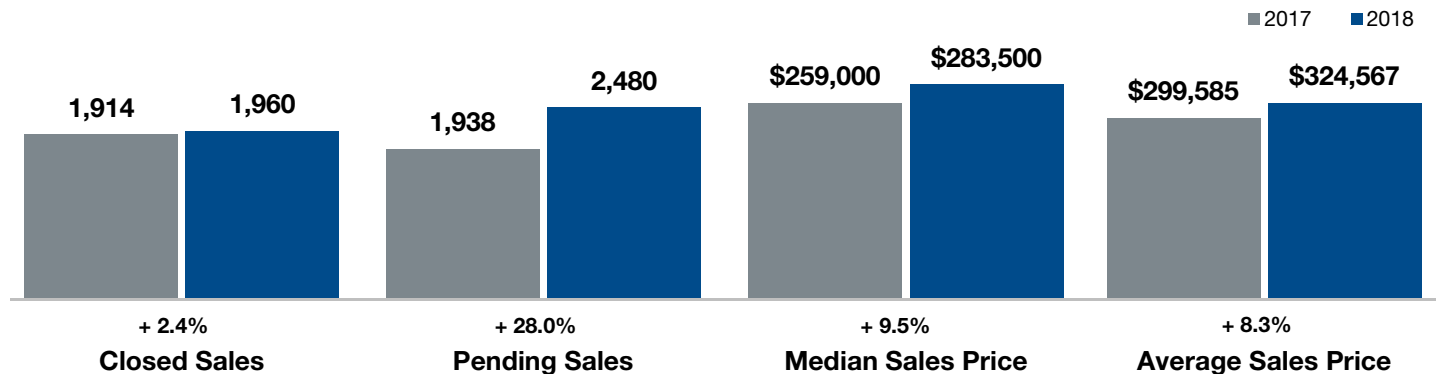


Hamilton County

| Key Metrics | March through May | | | June through May | | |
|--|-------------------|------------------|----------------|------------------|------------------|----------------|
| | 2017 | 2018 | Percent Change | Thru 5-2017 | Thru 5-2018 | Percent Change |
| New Listings | 2,656 | 2,799 | + 5.4% | 8,209 | 8,315 | + 1.3% |
| Closed Sales | 1,914 | 1,960 | + 2.4% | 7,013 | 7,128 | + 1.6% |
| Median Sales Price | \$259,000 | \$283,500 | + 9.5% | \$248,600 | \$265,000 | + 6.6% |
| Percent of Original List Price Received* | 97.3% | 97.5% | + 0.2% | 96.5% | 96.8% | + 0.3% |

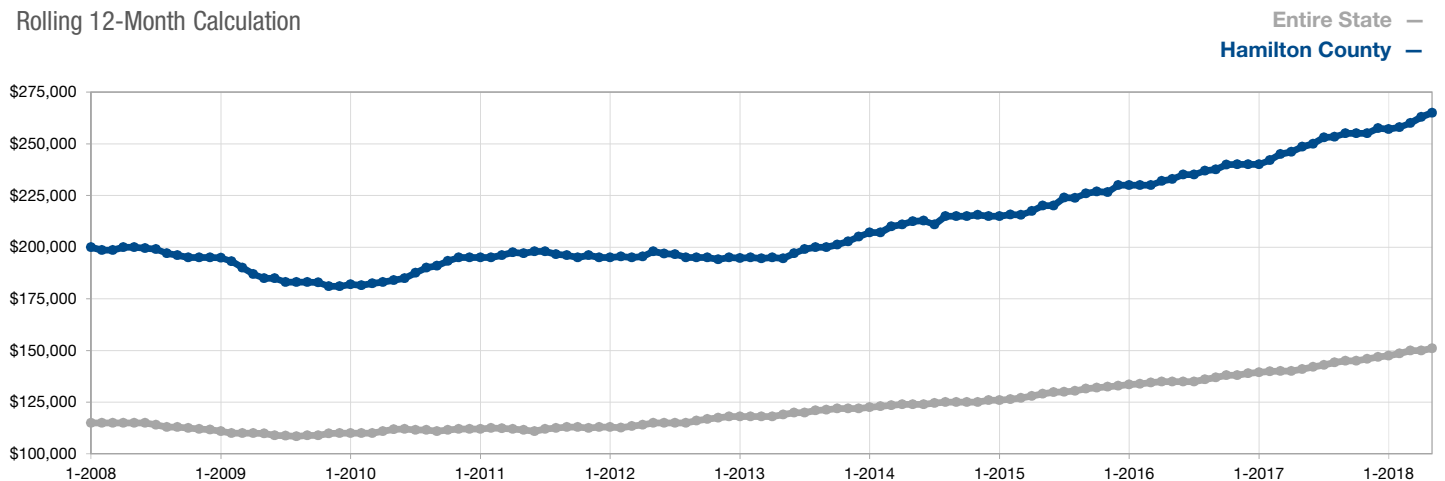
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.