

Local Market Update for January 2019

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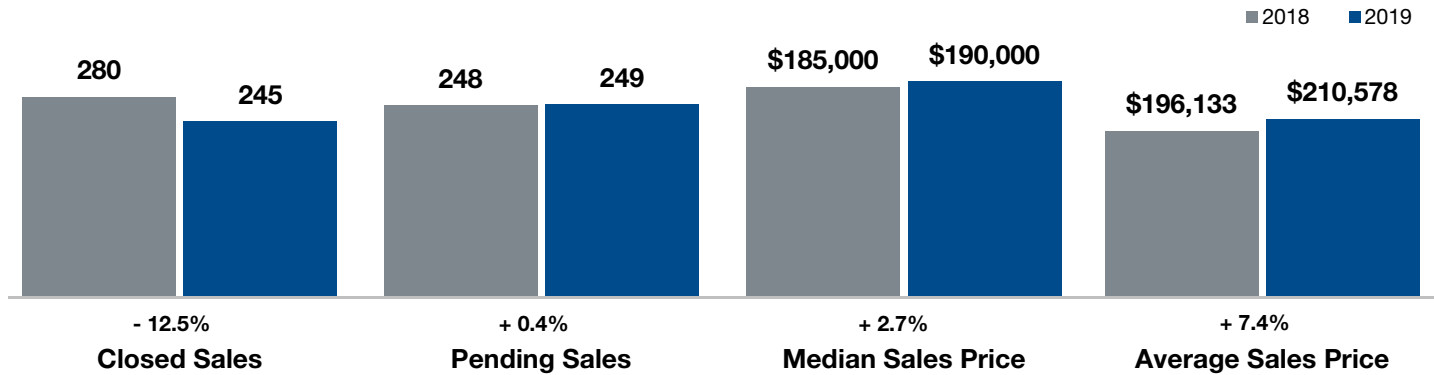


Hancock County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	286	268	- 6.3%	1,588	1,582	- 0.4%
Closed Sales	280	245	- 12.5%	1,383	1,319	- 4.6%
Median Sales Price	\$185,000	\$190,000	+ 2.7%	\$175,000	\$188,947	+ 8.0%
Percent of Original List Price Received*	95.3%	95.9%	+ 0.6%	96.0%	96.7%	+ 0.7%

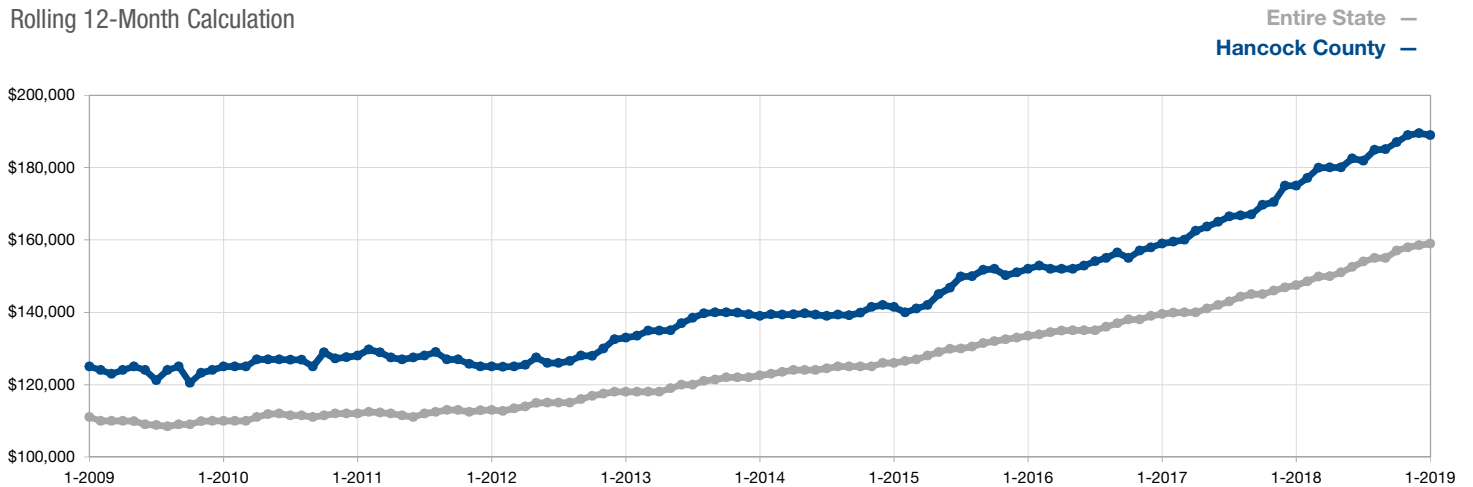
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.