Local Market Update for December 2023

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

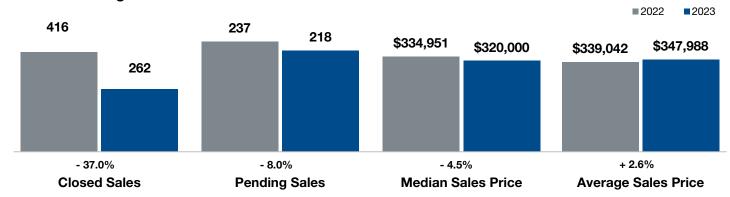


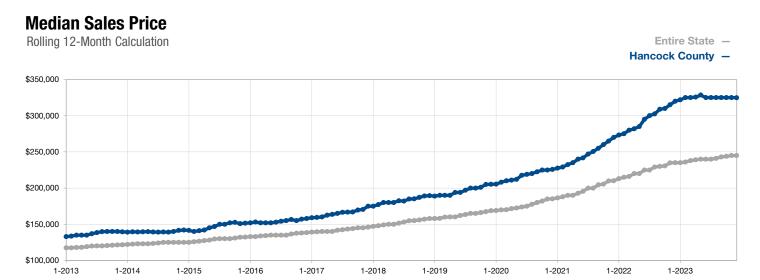
Hancock County

	October through December			January through December		
Key Metrics	2022	2023	Percent Change	Thru 12-2022	Thru 12-2023	Percent Change
New Listings	309	265	- 14.2%	1,980	1,421	- 28.2%
Closed Sales	416	262	- 37.0%	1,781	1,403	- 21.2%
Median Sales Price	\$334,951	\$320,000	- 4.5%	\$320,000	\$324,900	+ 1.5%
Percent of Original List Price Received*	96.0%	96.5%	+ 0.5%	99.0%	95.9%	- 3.1%

^{*} Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

October through December





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.