

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

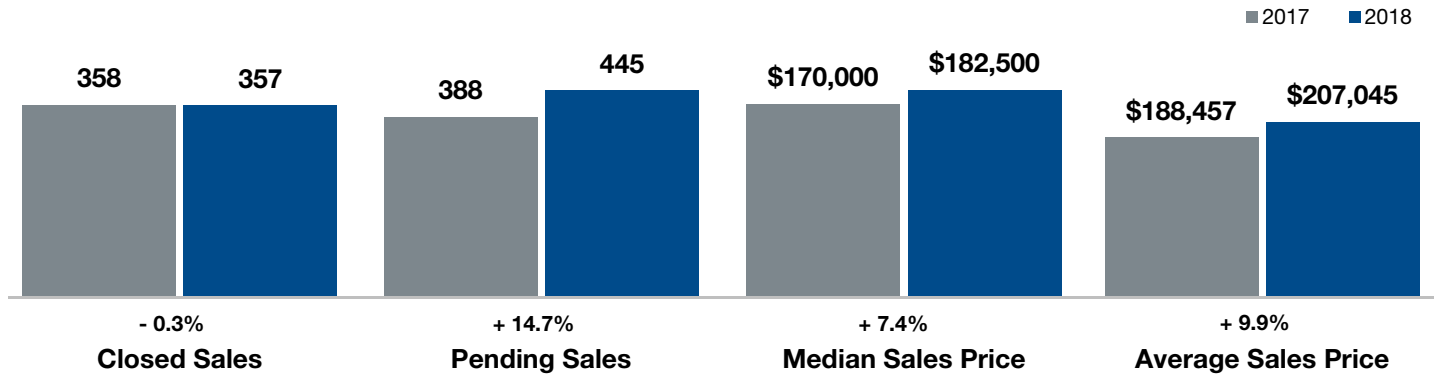


Hancock County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	452	461	+ 2.0%	1,558	1,587	+ 1.9%
Closed Sales	358	357	- 0.3%	1,364	1,371	+ 0.5%
Median Sales Price	\$170,000	\$182,500	+ 7.4%	\$163,700	\$180,000	+ 10.0%
Percent of Original List Price Received*	96.3%	97.0%	+ 0.7%	95.3%	96.3%	+ 1.0%

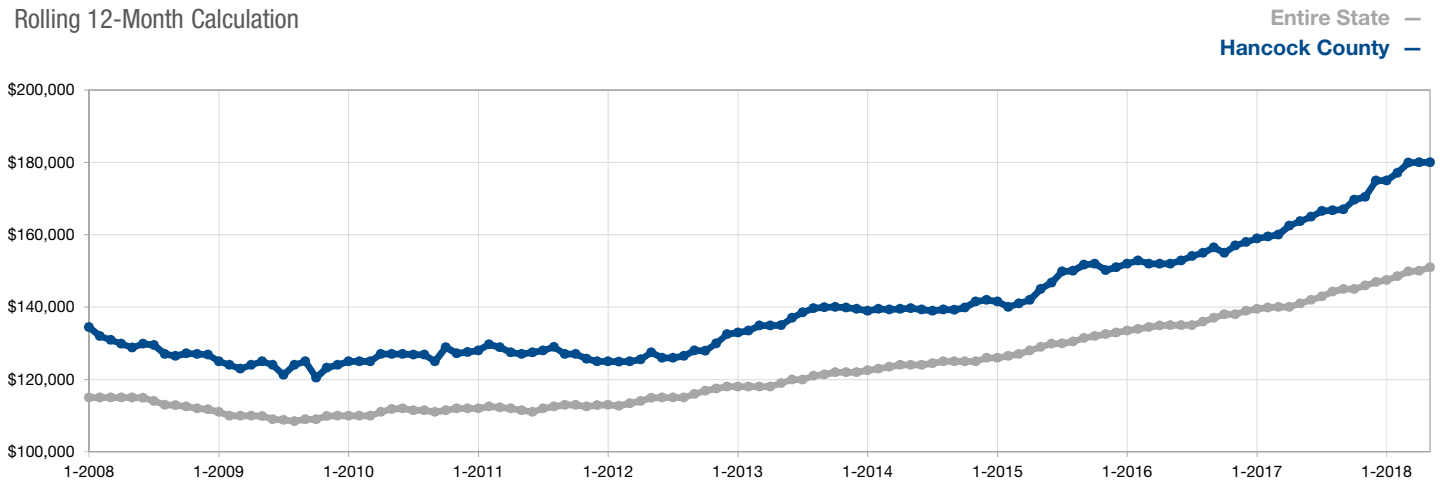
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.