

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

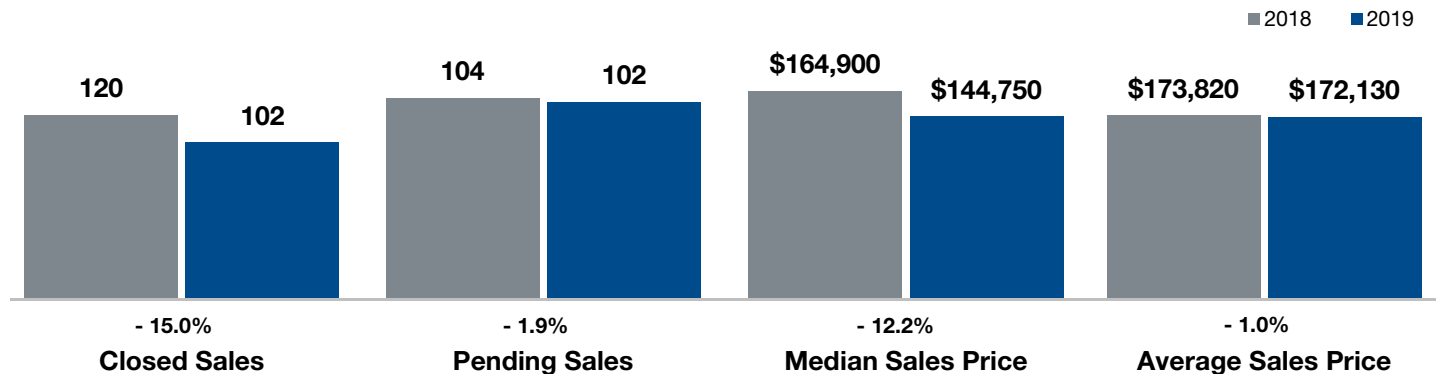


Harrison County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	98	136	+ 38.8%	606	659	+ 8.7%
Closed Sales	120	102	- 15.0%	493	460	- 6.7%
Median Sales Price	\$164,900	\$144,750	- 12.2%	\$159,950	\$160,000	+ 0.0%
Percent of Original List Price Received*	94.6%	93.4%	- 1.3%	95.7%	95.0%	- 0.7%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.