

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

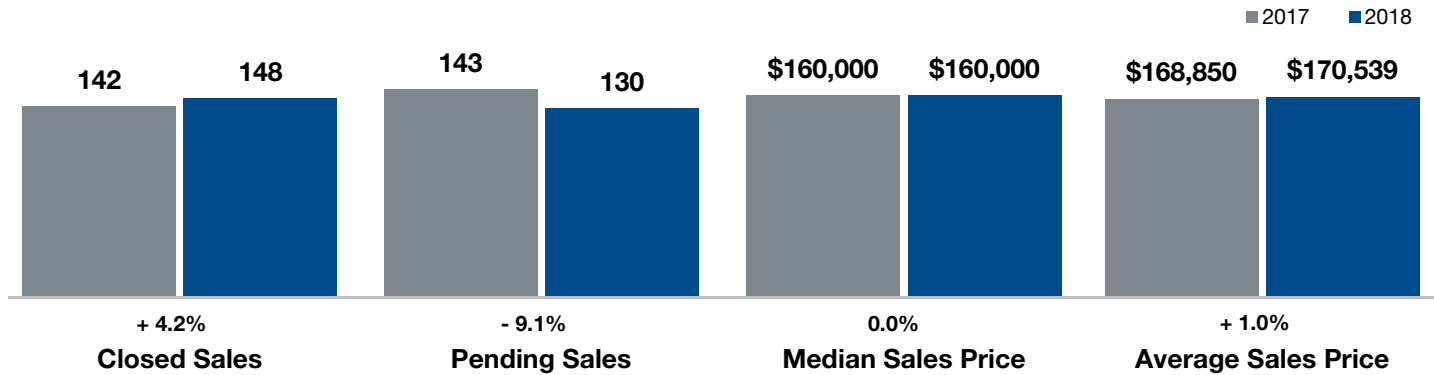


Harrison County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	186	191	+ 2.7%	625	628	+ 0.5%
Closed Sales	142	148	+ 4.2%	480	488	+ 1.7%
Median Sales Price	\$160,000	\$160,000	0.0%	\$148,000	\$165,000	+ 11.5%
Percent of Original List Price Received*	95.8%	95.6%	- 0.2%	95.9%	95.5%	- 0.4%

* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.