

Local Market Update for May 2018

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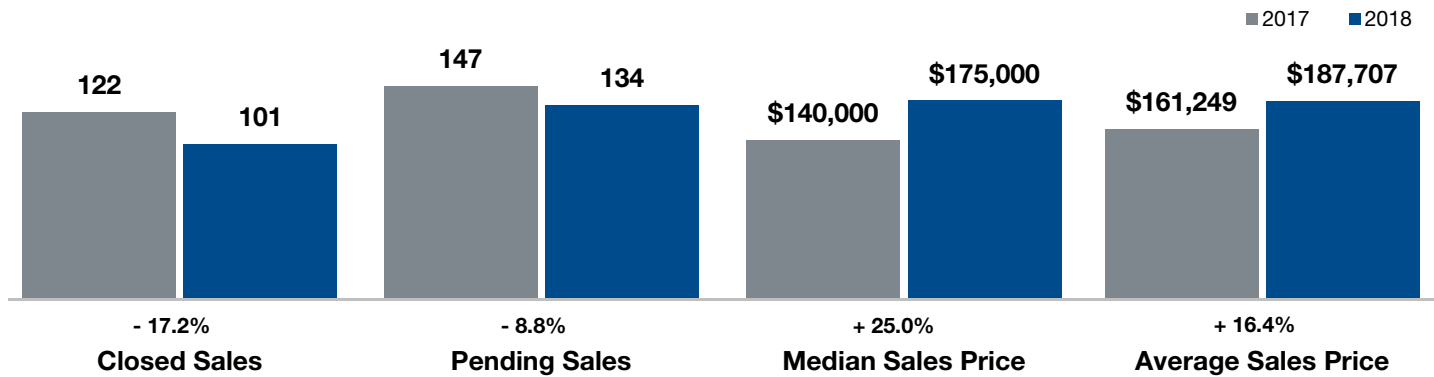


Harrison County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	160	178	+ 11.3%	634	616	- 2.8%
Closed Sales	122	101	- 17.2%	450	479	+ 6.4%
Median Sales Price	\$140,000	\$175,000	+ 25.0%	\$140,000	\$165,000	+ 17.9%
Percent of Original List Price Received*	95.5%	95.7%	+ 0.2%	96.0%	95.6%	- 0.4%

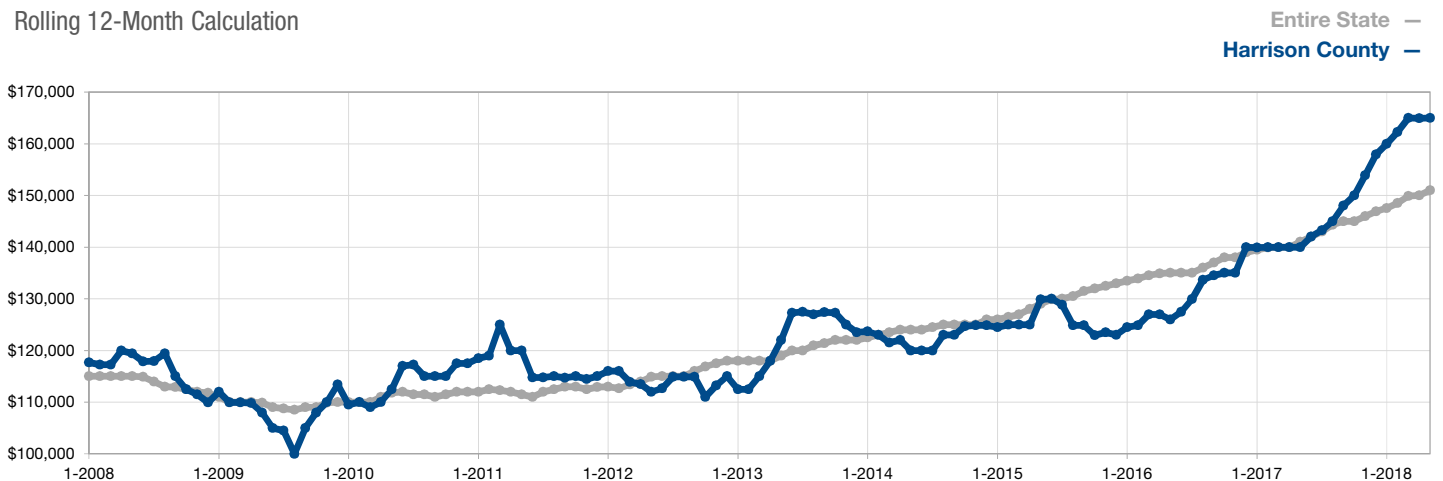
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.