

Local Market Update for May 2018

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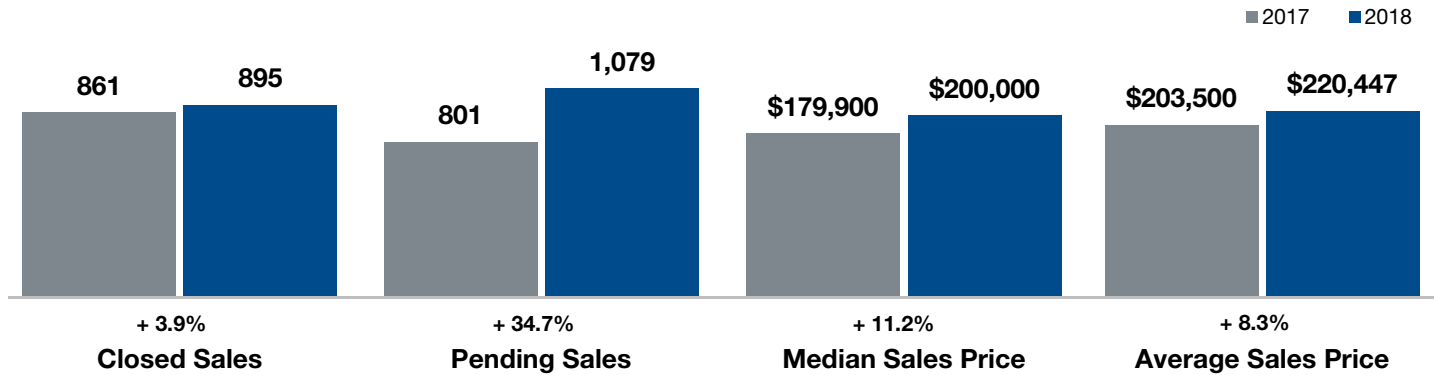


Hendricks County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	1,047	1,140	+ 8.9%	3,516	3,587	+ 2.0%
Closed Sales	861	895	+ 3.9%	3,106	3,215	+ 3.5%
Median Sales Price	\$179,900	\$200,000	+ 11.2%	\$176,450	\$192,000	+ 8.8%
Percent of Original List Price Received*	97.0%	97.6%	+ 0.6%	96.4%	97.0%	+ 0.6%

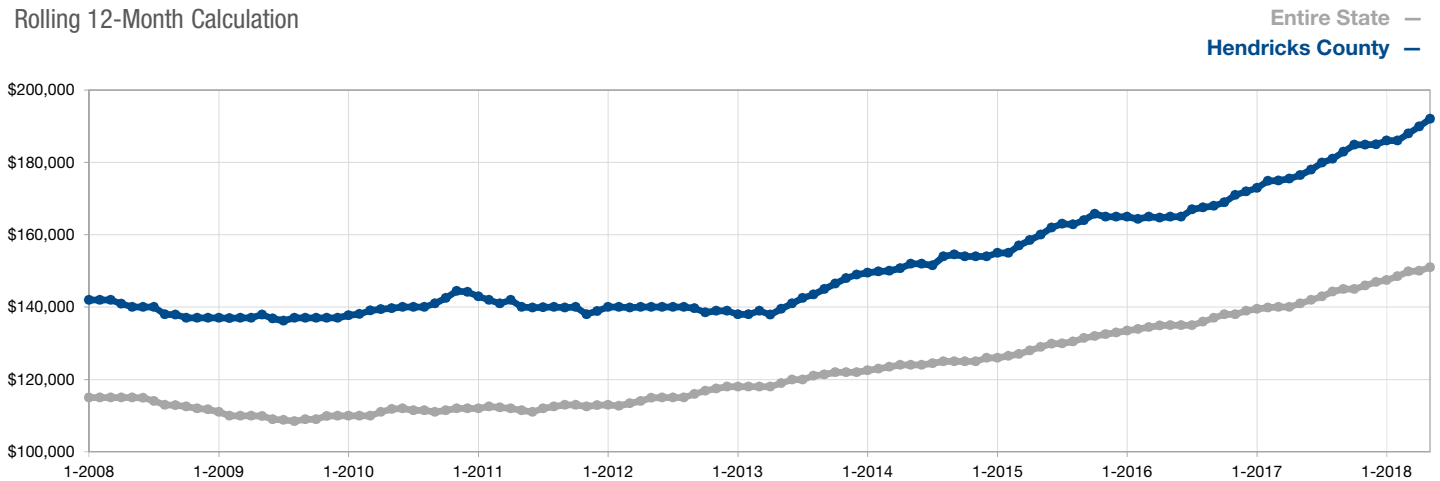
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.