

# Local Market Update for January 2019

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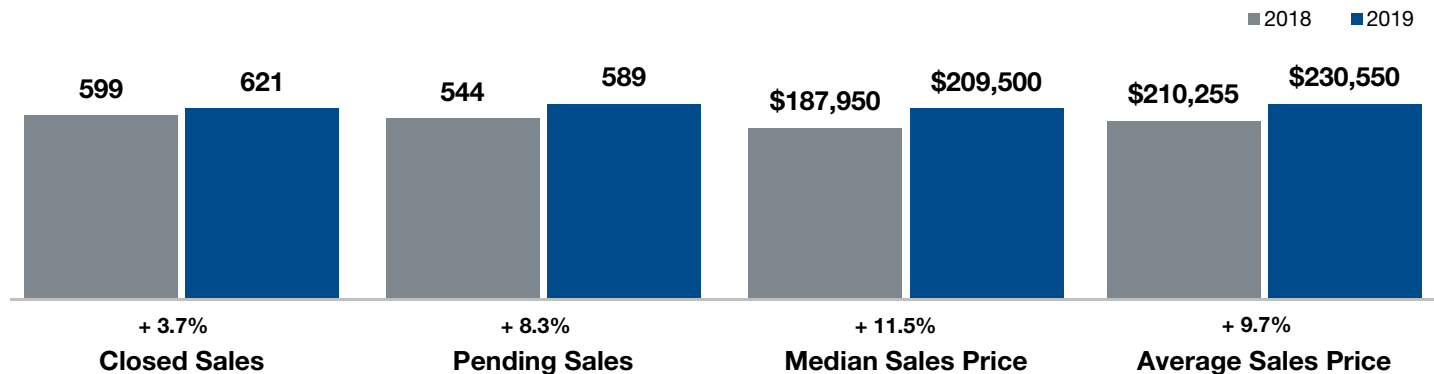


## Hendricks County

| Key Metrics                              | November through January |           |                | February through January |             |                |
|--|--------------------------|-----------|----------------|--------------------------|-------------|----------------|
|  | 2018                     | 2019      | Percent Change | Thru 1-2018              | Thru 1-2019 | Percent Change |
| New Listings                             | 577                      | 514       | - 10.9%        | 3,536                    | 3,582       | + 1.3%         |
| Closed Sales                             | 599                      | 621       | + 3.7%         | 3,179                    | 3,275       | + 3.0%         |
| Median Sales Price                       | \$187,950                | \$209,500 | + 11.5%        | \$186,000                | \$200,000   | + 7.5%         |
| Percent of Original List Price Received* | 96.2%                    | 96.1%     | - 0.1%         | 96.8%                    | 97.1%       | + 0.3%         |

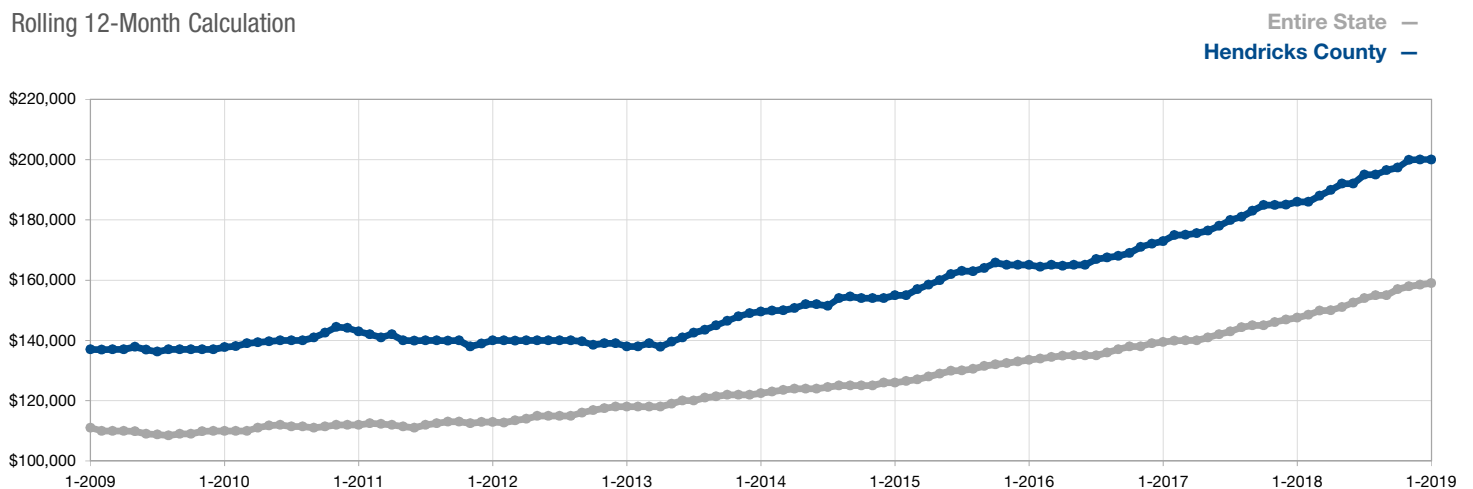
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### November through January



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.