

# Local Market Update for January 2019

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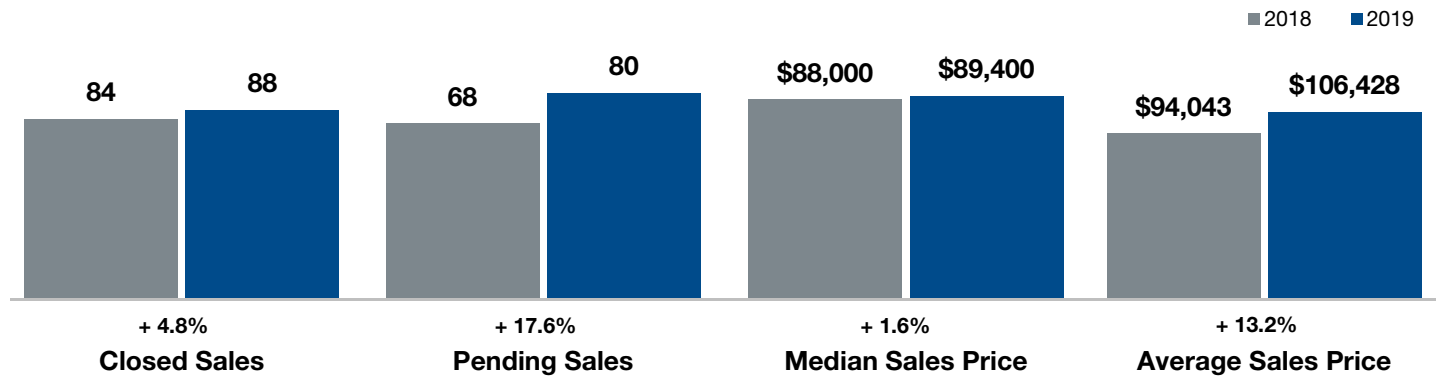


## Henry County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	90	86	- 4.4%	512	483	- 5.7%
Closed Sales	84	88	+ 4.8%	419	399	- 4.8%
Median Sales Price	\$88,000	\$89,400	+ 1.6%	\$88,000	\$87,000	- 1.1%
Percent of Original List Price Received*	93.5%	95.4%	+ 2.0%	94.5%	95.4%	+ 1.0%

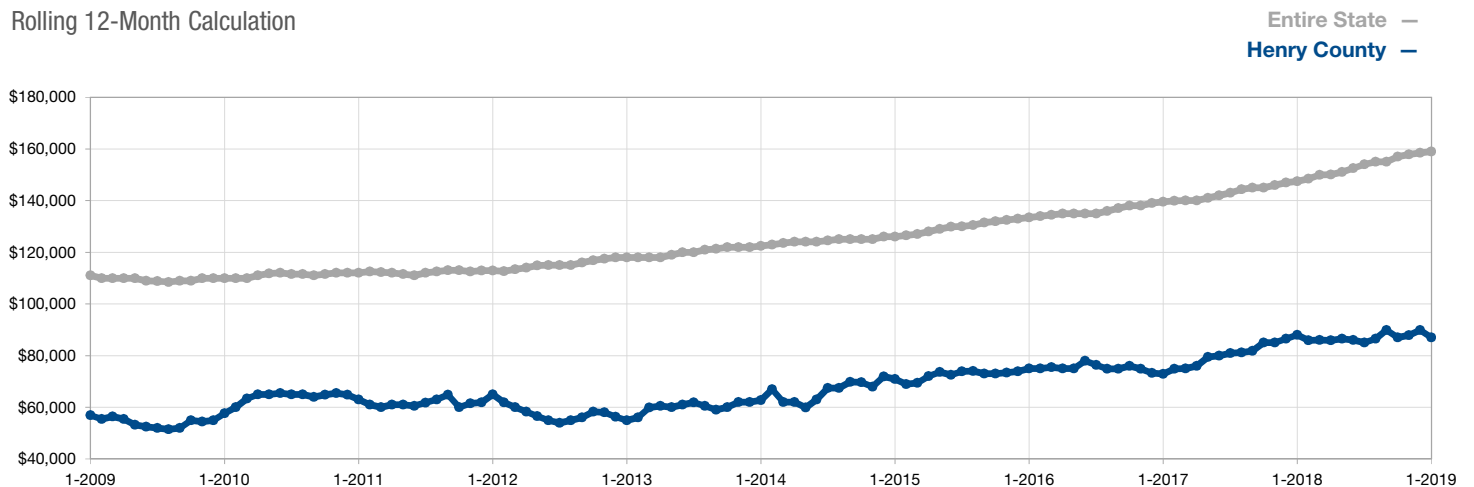
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### November through January



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.