

Local Market Update for December 2023

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

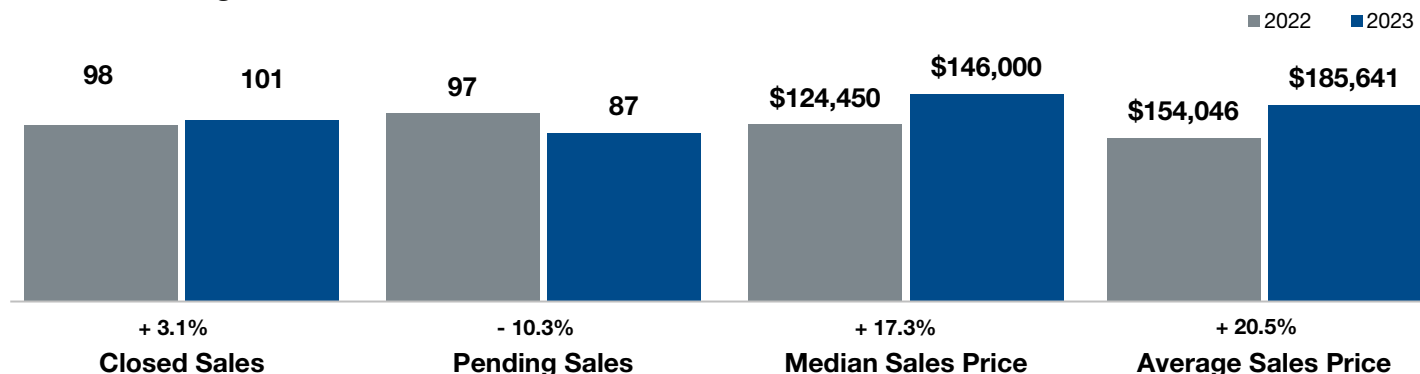


Henry County

Key Metrics	October through December			January through December		
	2022	2023	Percent Change	Thru 12-2022	Thru 12-2023	Percent Change
New Listings	79	93	+ 17.7%	450	384	- 14.7%
Closed Sales	98	101	+ 3.1%	454	360	- 20.7%
Median Sales Price	\$124,450	\$146,000	+ 17.3%	\$129,950	\$142,000	+ 9.3%
Percent of Original List Price Received*	95.4%	97.8%	+ 2.5%	97.9%	96.7%	- 1.2%

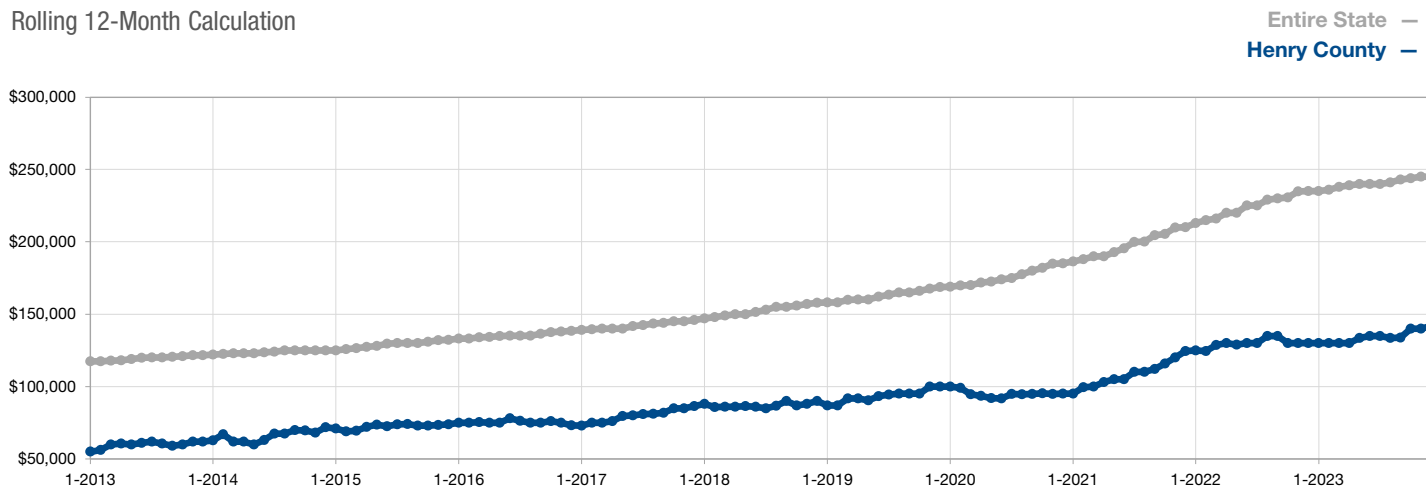
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

October through December



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.