

# Local Market Update for May 2018

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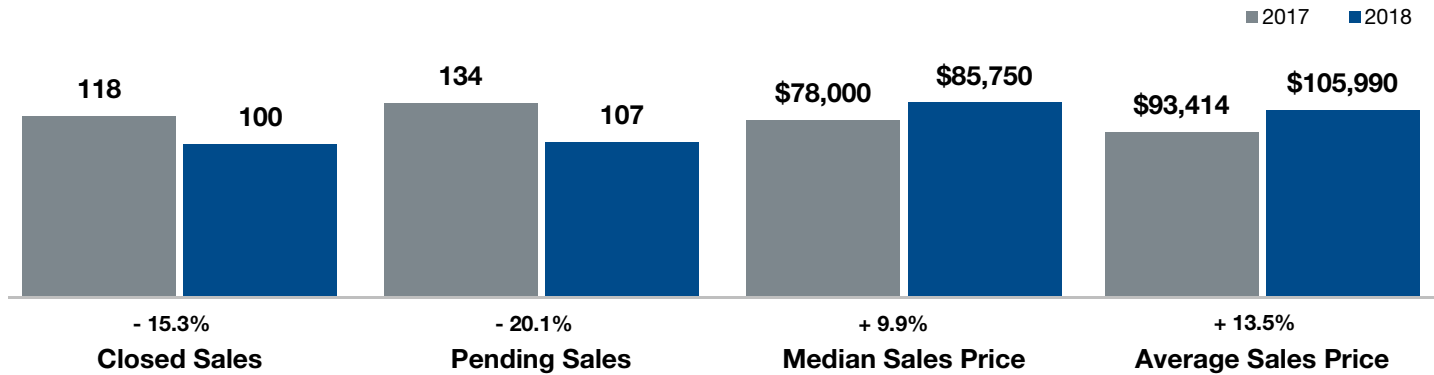


## Henry County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	138	110	- 20.3%	578	482	- 16.6%
Closed Sales	118	100	- 15.3%	438	386	- 11.9%
Median Sales Price	\$78,000	\$85,750	+ 9.9%	\$79,500	\$86,500	+ 8.8%
Percent of Original List Price Received*	95.6%	95.7%	+ 0.1%	94.2%	94.6%	+ 0.4%

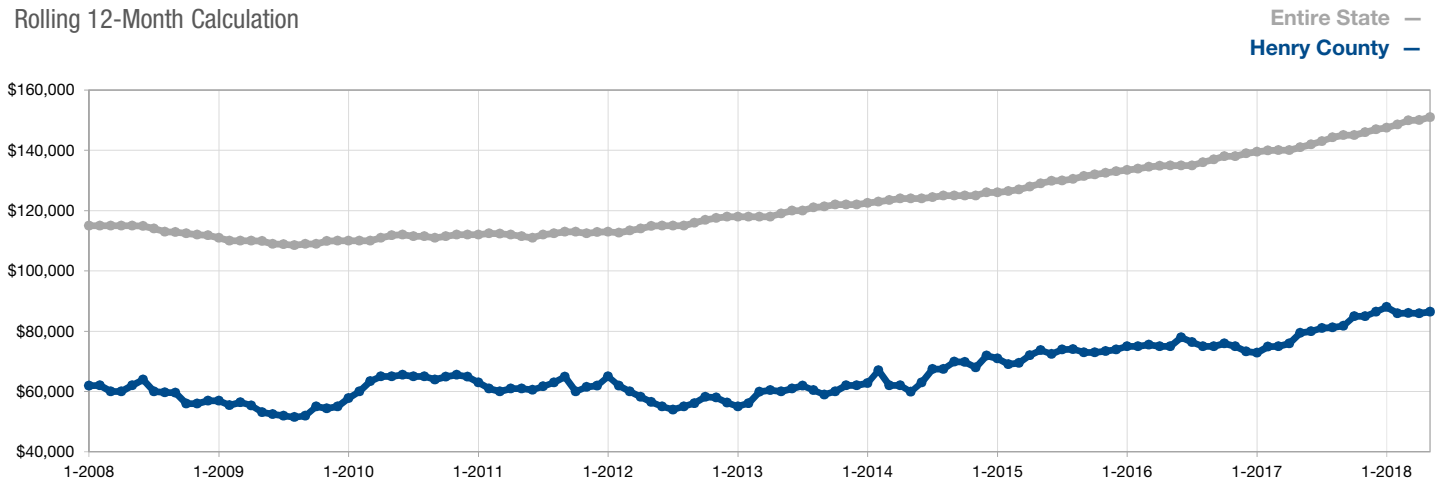
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### March through May



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.