

# Local Market Update for September 2018

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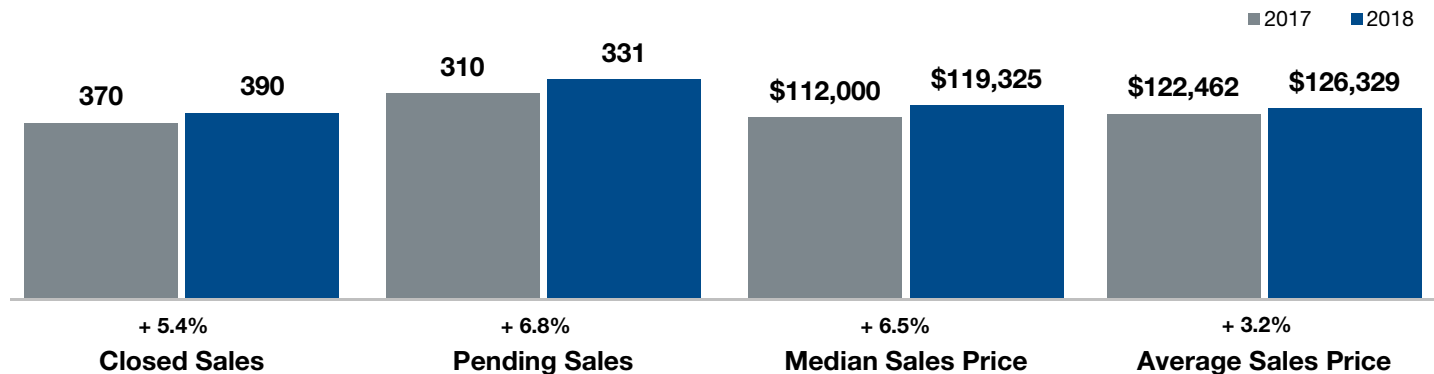


## Howard County

Key Metrics	July through September			October through September		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	439	<b>463</b>	+ 5.5%	1,505	<b>1,537</b>	+ 2.1%
Closed Sales	370	<b>390</b>	+ 5.4%	1,333	<b>1,320</b>	- 1.0%
Median Sales Price	\$112,000	<b>\$119,325</b>	+ 6.5%	\$106,225	<b>\$111,000</b>	+ 4.5%
Percent of Original List Price Received*	96.9%	<b>97.2%</b>	+ 0.3%	96.2%	<b>96.6%</b>	+ 0.4%

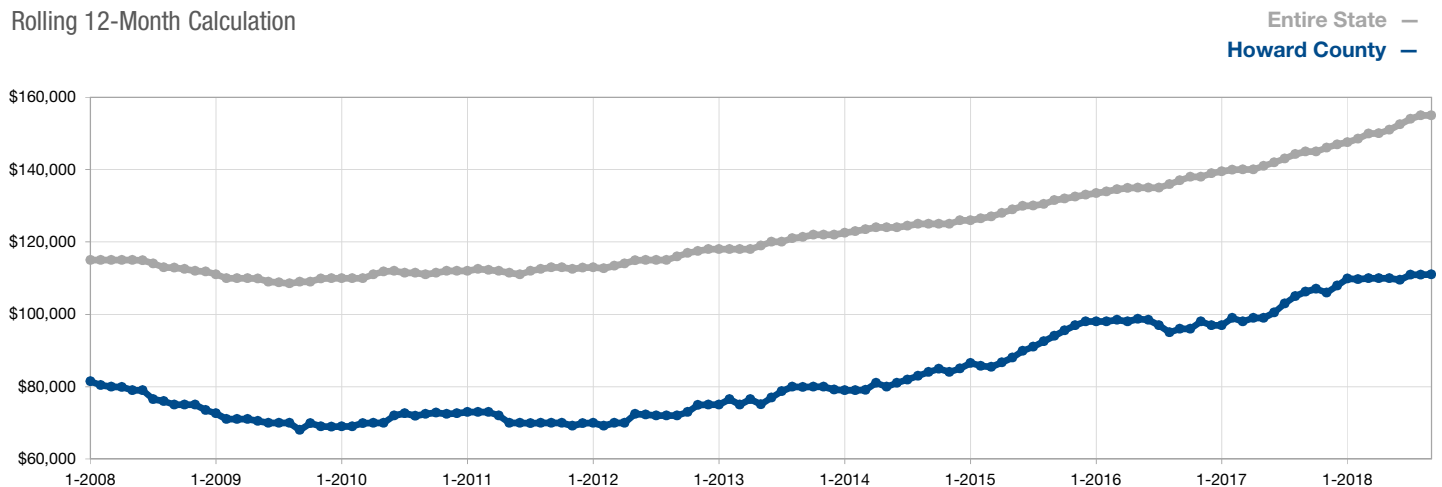
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### July through September



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.