

Local Market Update for December 2023

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

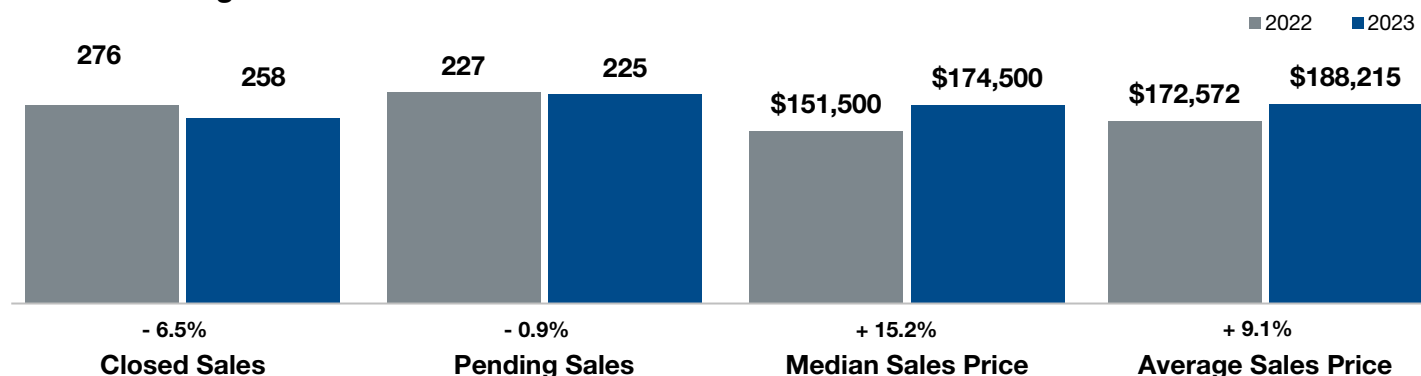


Howard County

Key Metrics	October through December			January through December		
	2022	2023	Percent Change	Thru 12-2022	Thru 12-2023	Percent Change
New Listings	258	286	+ 10.9%	1,349	1,298	- 3.8%
Closed Sales	276	258	- 6.5%	1,259	1,154	- 8.3%
Median Sales Price	\$151,500	\$174,500	+ 15.2%	\$151,000	\$158,900	+ 5.2%
Percent of Original List Price Received*	95.5%	96.7%	+ 1.3%	98.3%	96.8%	- 1.5%

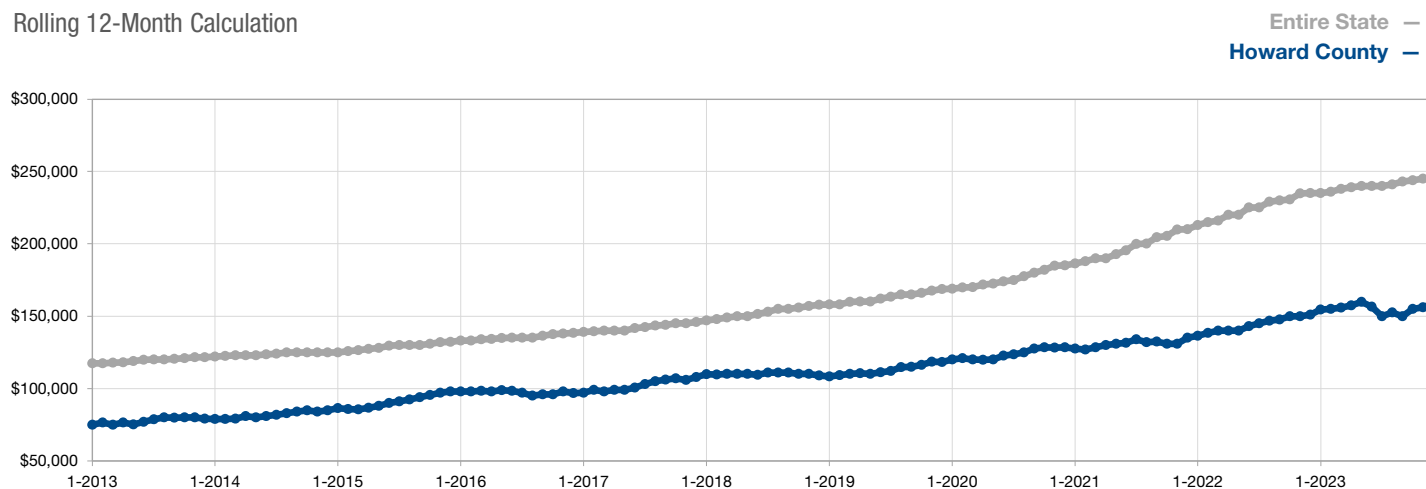
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

October through December



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.