

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

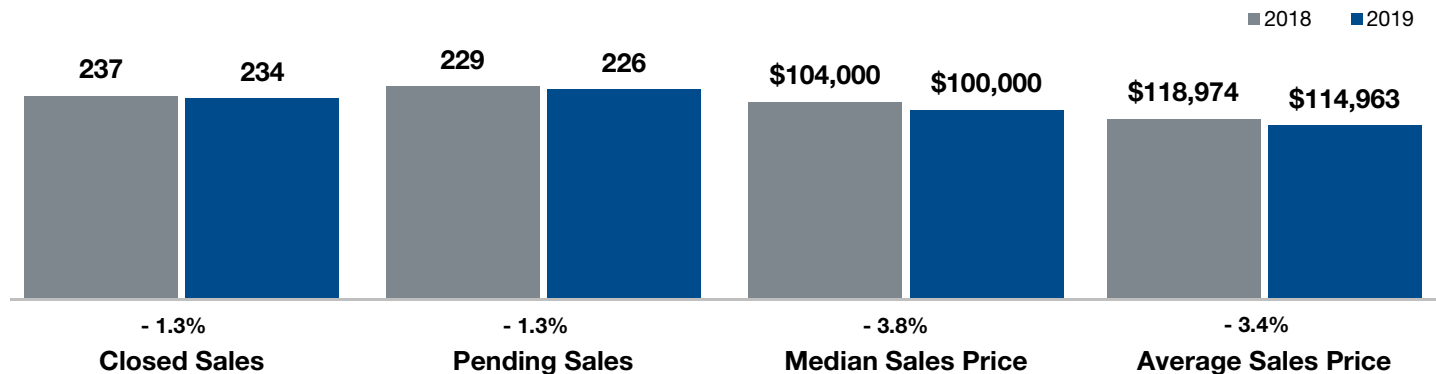


Howard County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	249	292	+ 17.3%	1,547	1,574	+ 1.7%
Closed Sales	237	234	- 1.3%	1,284	1,316	+ 2.5%
Median Sales Price	\$104,000	\$100,000	- 3.8%	\$109,900	\$108,450	- 1.3%
Percent of Original List Price Received*	95.8%	96.6%	+ 0.8%	96.6%	96.8%	+ 0.2%

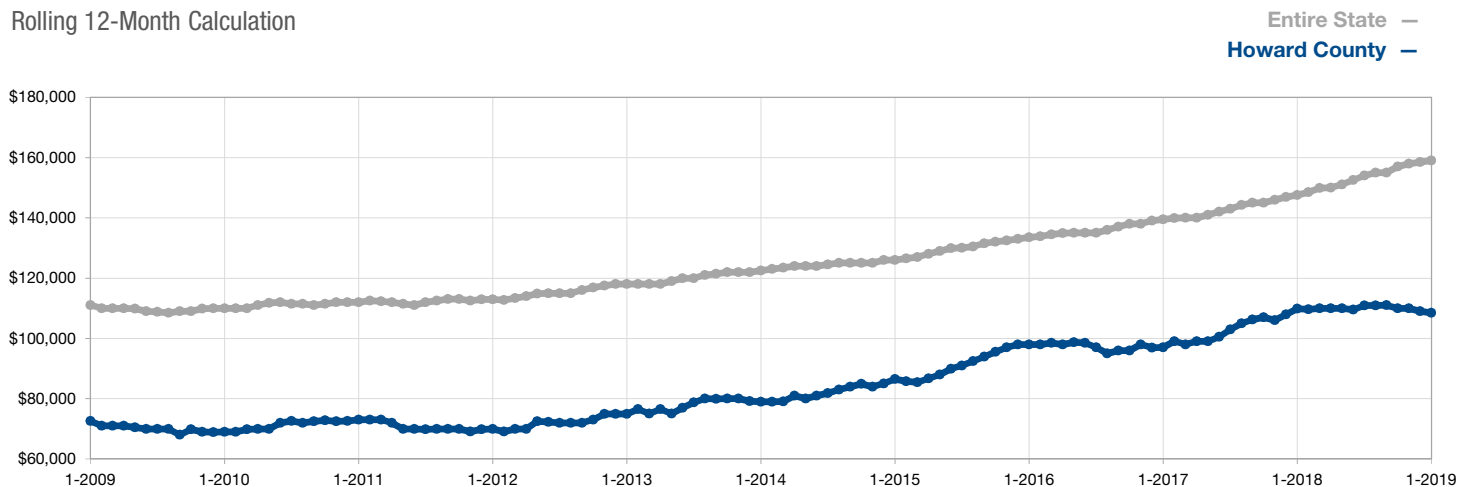
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.