

Local Market Update for May 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

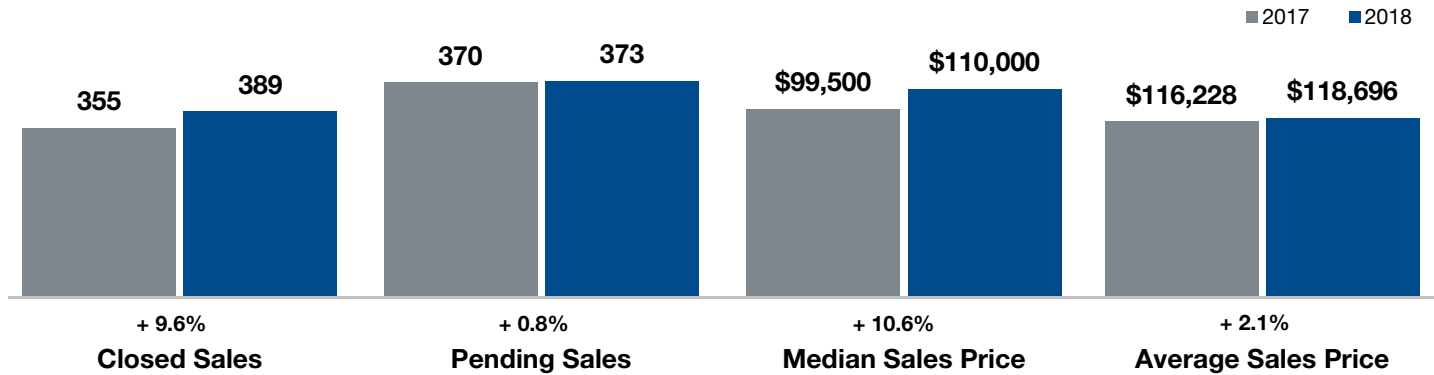


Howard County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	453	417	- 7.9%	1,508	1,525	+ 1.1%
Closed Sales	355	389	+ 9.6%	1,298	1,326	+ 2.2%
Median Sales Price	\$99,500	\$110,000	+ 10.6%	\$99,000	\$110,000	+ 11.1%
Percent of Original List Price Received*	97.0%	95.9%	- 1.1%	95.9%	96.4%	+ 0.5%

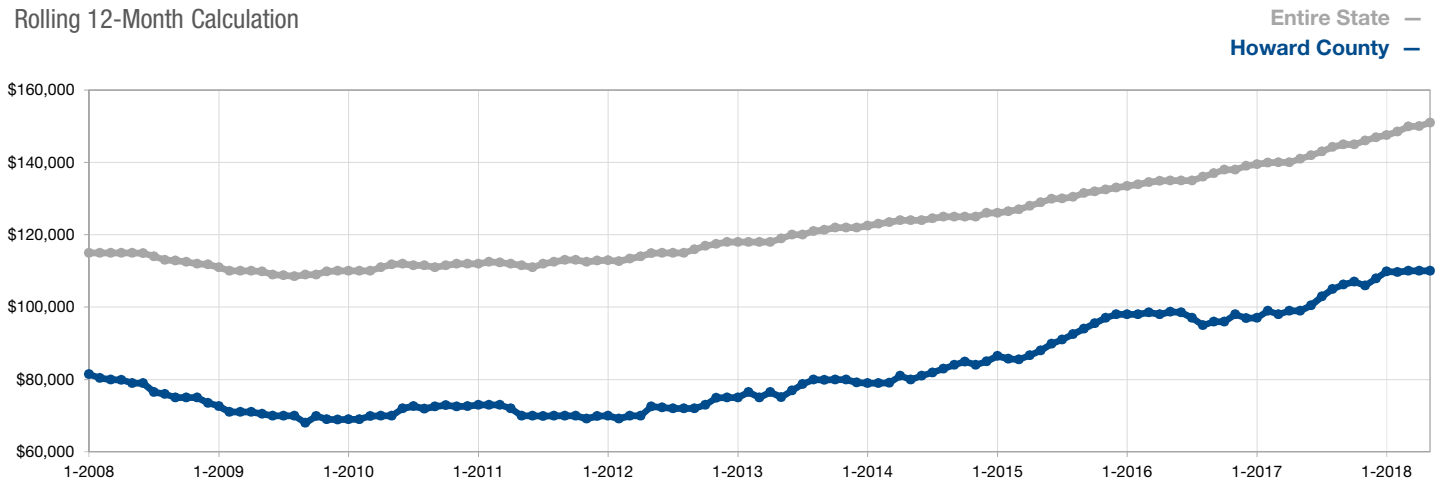
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.