

Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

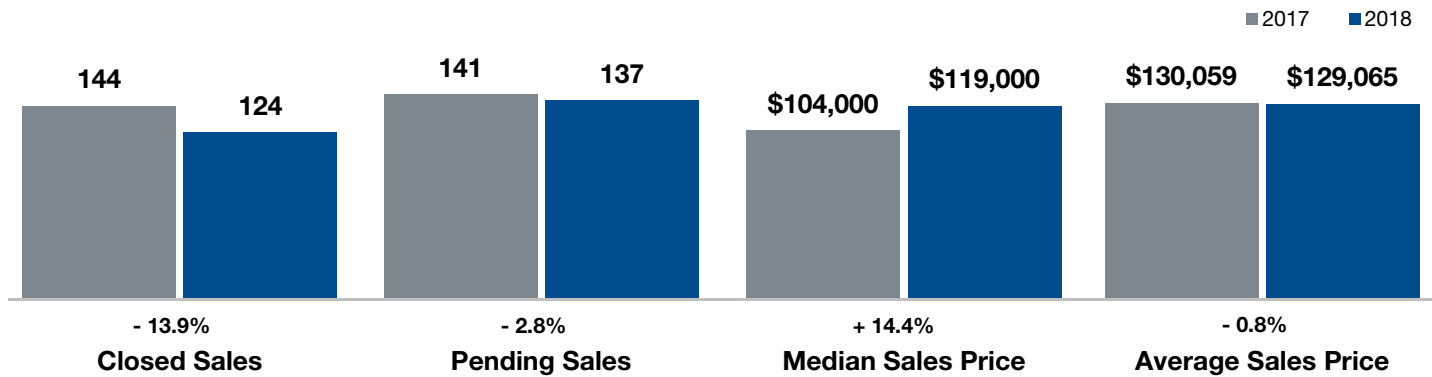


Huntington County

| Key Metrics | July through September | | | October through September | | |
|--|------------------------|-----------|----------------|---------------------------|-------------|----------------|
| | 2017 | 2018 | Percent Change | Thru 9-2017 | Thru 9-2018 | Percent Change |
| New Listings | 182 | 169 | - 7.1% | 619 | 542 | - 12.4% |
| Closed Sales | 144 | 124 | - 13.9% | 474 | 428 | - 9.7% |
| Median Sales Price | \$104,000 | \$119,000 | + 14.4% | \$95,000 | \$114,900 | + 20.9% |
| Percent of Original List Price Received* | 96.0% | 97.2% | + 1.3% | 95.8% | 96.5% | + 0.7% |

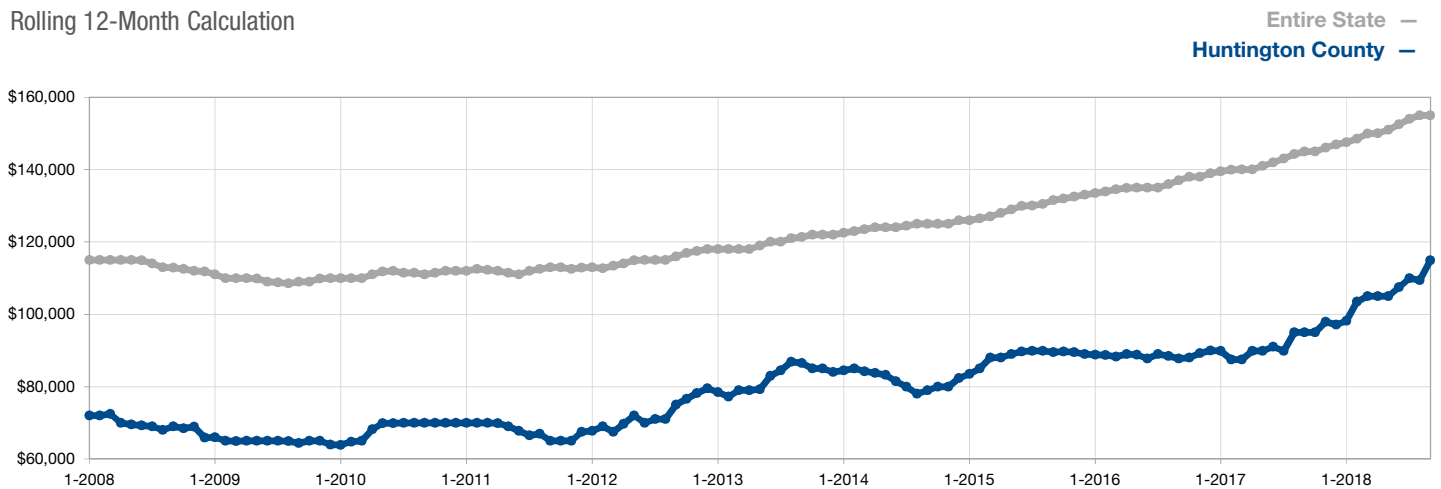
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July through September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.