

Local Market Update for January 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

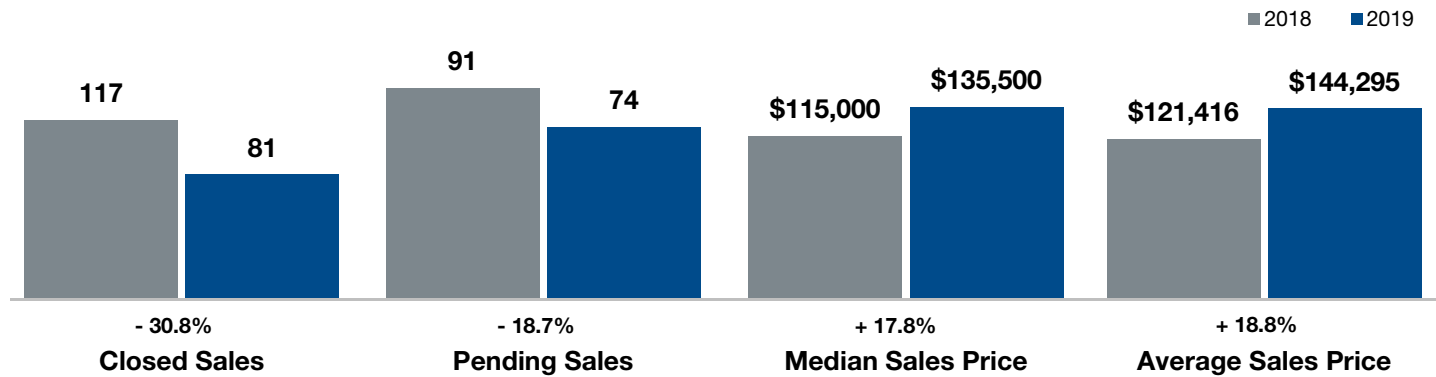


Jackson County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	96	78	- 18.8%	528	491	- 7.0%
Closed Sales	117	81	- 30.8%	453	458	+ 1.1%
Median Sales Price	\$115,000	\$135,500	+ 17.8%	\$117,950	\$126,000	+ 6.8%
Percent of Original List Price Received*	92.1%	94.2%	+ 2.3%	93.5%	95.7%	+ 2.4%

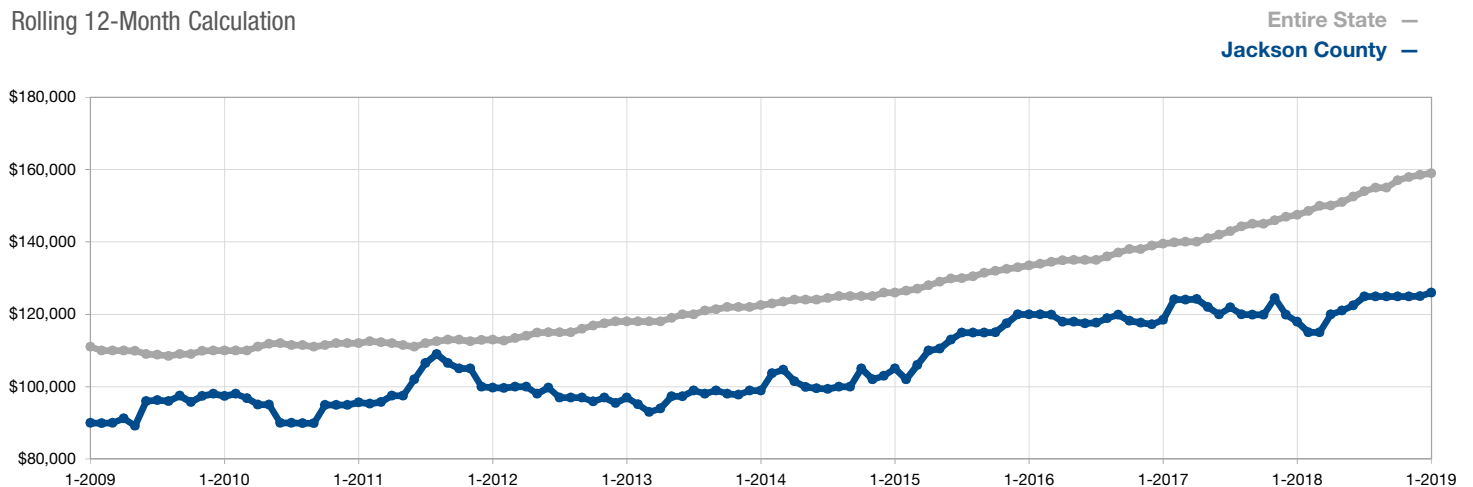
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

November through January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.