

# Local Market Update for January 2019

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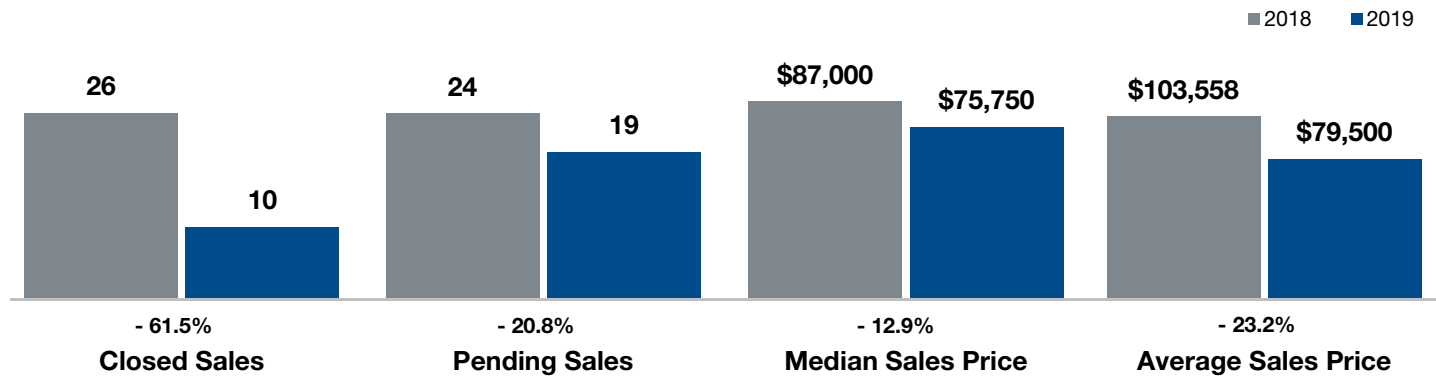


## Jay County

Key Metrics	November through January			February through January		
	2018	2019	Percent Change	Thru 1-2018	Thru 1-2019	Percent Change
New Listings	37	33	- 10.8%	169	132	- 21.9%
Closed Sales	26	10	- 61.5%	122	93	- 23.8%
Median Sales Price	\$87,000	\$75,750	- 12.9%	\$75,750	\$71,500	- 5.6%
Percent of Original List Price Received*	93.4%	94.0%	+ 0.6%	93.8%	93.5%	- 0.3%

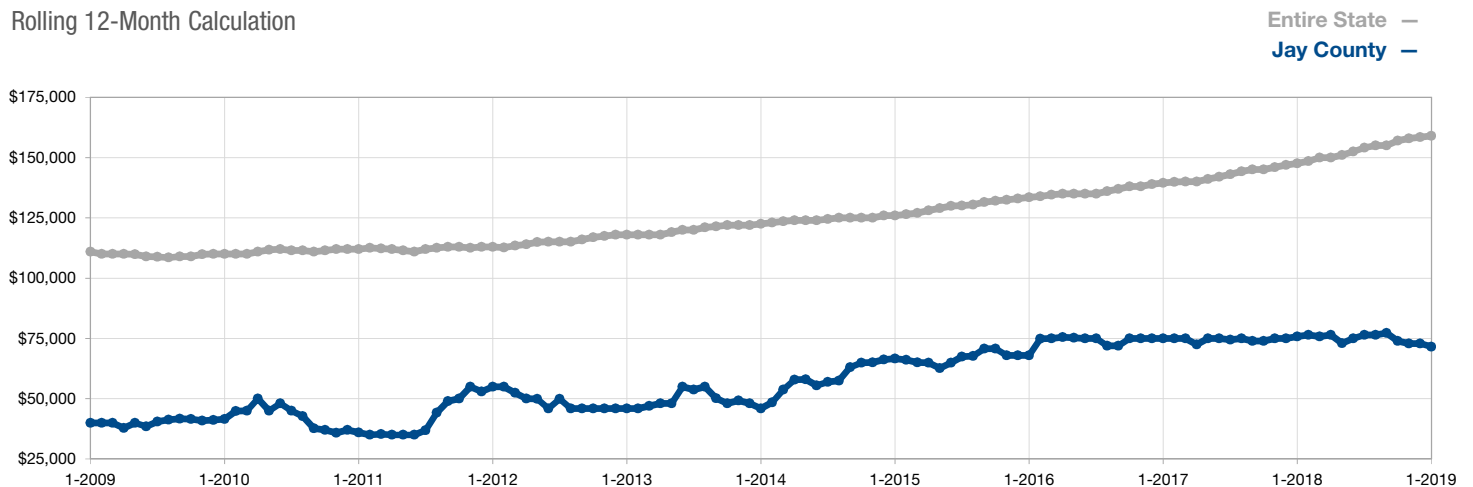
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### November through January



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.