

Local Market Update for May 2018

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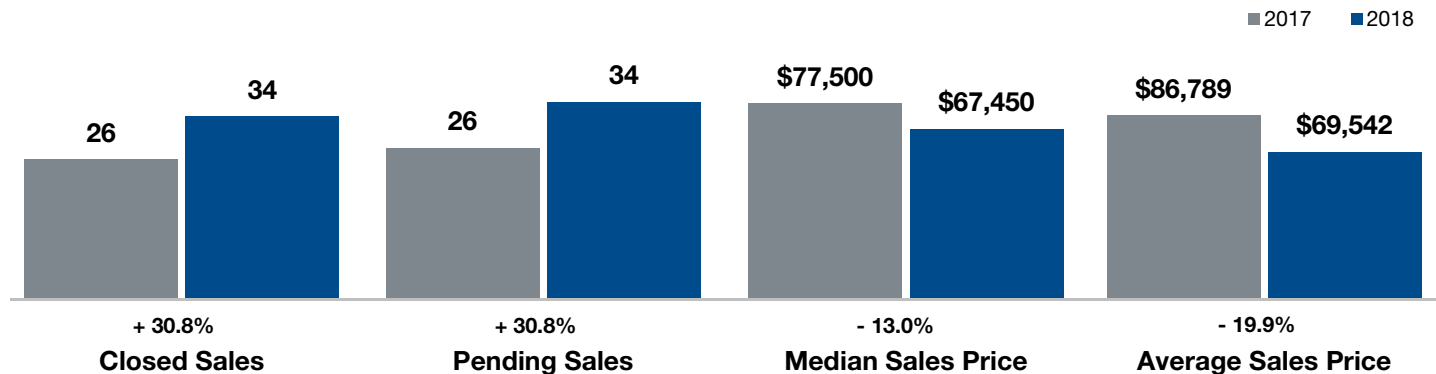


Jay County

Key Metrics	March through May			June through May		
	2017	2018	Percent Change	Thru 5-2017	Thru 5-2018	Percent Change
New Listings	50	34	- 32.0%	154	152	- 1.3%
Closed Sales	26	34	+ 30.8%	110	133	+ 20.9%
Median Sales Price	\$77,500	\$67,450	- 13.0%	\$75,000	\$72,950	- 2.7%
Percent of Original List Price Received*	93.1%	91.9%	- 1.3%	93.5%	93.5%	0.0%

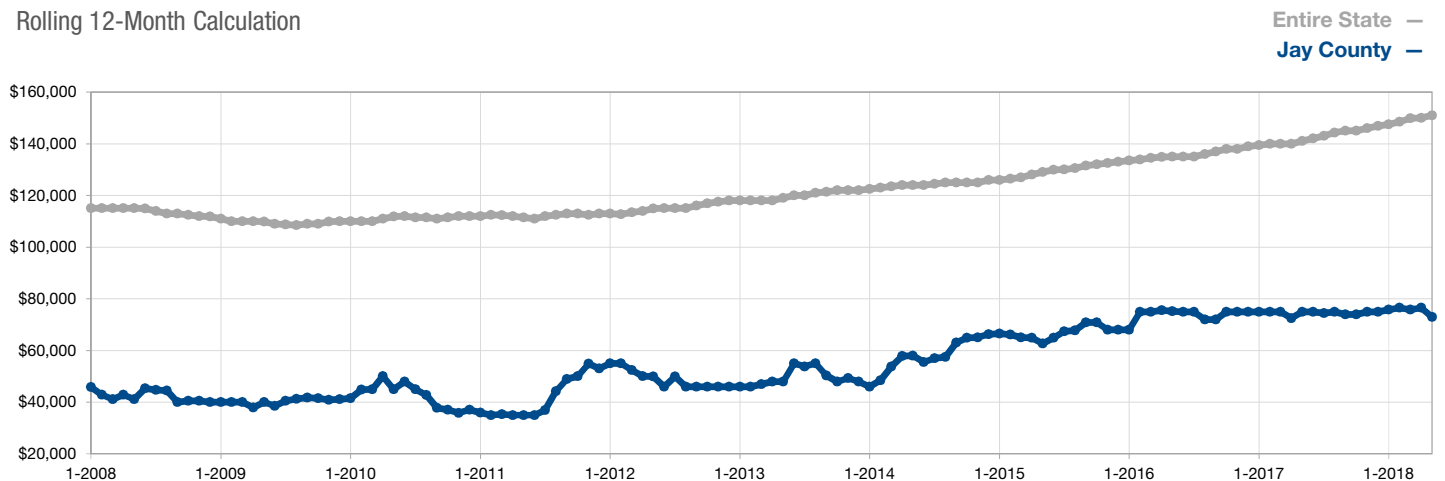
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

March through May



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.